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Here's How to Turn Your Business Idea Into a Successful Reality (Plus, You Get 7 Free Valuable Gifts) This guide features a complete business plan template with

step by step instructions on how to plan and start your new business. This fill-in-the-blanks template includes every section of your business plan, including your Executive Summary, Company Analysis, Competitive Analysis, Marketing Plan, Operations Plan and Financial Plan. This is must-know must-do information; ignore it and you stand a good chance to fail (a similar template is sold elsewhere for \$69.95). The Business Plan Template will help you figure out if your new business idea could actually be turned into a viable business, it serves as a blueprint for your successful startup. Here's how this system will benefit you: \*

- \* Discover easy to follow explanations on how to develop a business plan that will make bankers, prospective partners and investors line up at your door. Practical techniques you can put to work immediately.
- \* It will help you predict problems before they happen and keep you from losing your shirt on a dog business idea.
- \* What nobody ever told you about raising venture capital money. Insider secrets of attracting investors, how to best construct your proposal, common mistakes and traps to avoid, and more.
- \* How to create a results oriented cash budget. Where to focus your money and energy for maximum profit. You come away with the a comprehensive understanding of the essence of budgeting. This skill alone is worth a small fortune.
- \* This template was successfully field tested with numerous entrepreneurs, banks and investors.
- \* Financial ratio analysis - Easy to grasp explanations, formulas and ratios that you can apply immediately to make sure your business is on the right track. Whether you're just getting started or you're on your way to the top, this could be the single most important investment you make in your business! The Business Plan Template could pay for itself, many times over, the first time you use it... and it's sure to spare you lots of costly mistakes every step of the way.

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Judging by all the hoopla surrounding business plans, you'd think the only things standing between would-be entrepreneurs and spectacular success are glossy five-color charts, bundles of meticulous-looking spreadsheets, and decades of month-by-month financial projections. Yet nothing could be further from the truth. In fact, often the more elaborately crafted a business plan, the more likely the venture is to flop. Why? Most plans

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waste too much ink on numbers and devote too little to information that really matters to investors. The result? Investors discount them. In *How to Write a Great Business Plan*, William A. Sahlman shows how to avoid this all-too-common mistake by ensuring that your plan assesses the factors critical to every new venture: The people—the individuals launching and leading the venture and outside parties providing key services or important resources The opportunity—what the business will sell and to whom, and whether the venture can grow and how fast The context—the regulatory environment, interest rates, demographic trends, and other forces shaping the venture's fate Risk and reward—what can go wrong and right, and how the entrepreneurial team will respond Timely in this age of innovation, *How to Write a Great Business Plan* helps you give your new venture the best possible chances for success.

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This book provides the essentials to write a successful business plan. The represented methods and best practices have been approved over many years in practice with many management consulting engagements. The book is beautifully structured, it has a pragmatic emphasis and an autodidactic approach. The reader gets acquainted with the skills and competencies as well as tools, required for the planning and development of the business plan project.

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