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Self Deception: With
A New Chapter

***Philosophy as Fiction
reconstructs Proust's
powerful, coherent and***

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original outlook on knowledge, self-deception and self-fashioning. In addition, it explains why these ideas had to give rise to a work of art and not a

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***philosophical treatise.
Parts of the philosophy
serve literary ends, with
certain assertions
forming part of the
novel's intricate lace-
work; and aspects of the***

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***aesthetics also serve
philosophical ends,
enabling a reader to
engage in an active
manner with an
alternative art of living.
Slaveholders were***

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preoccupied with presenting slavery as a benign, paternalistic institution in which the planter took care of his family and slaves were content with their fate. In

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this book, Eugene D. Genovese and Elizabeth Fox-Genovese discuss how slaveholders perpetuated and rationalized this romanticized version of

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***life on the plantation.
Slaveholders' paternalism
had little to do with
ostensible benevolence,
kindness and good cheer.
It grew out of the
necessity to discipline***

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and morally justify a system of exploitation. At the same time, this book also advocates the examination of masters' relations with white plantation laborers and

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***servants - a largely
unstudied subject.
Southerners drew on the
work of British and
European socialists to
conclude that all labor,
white and black, suffered***

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***de facto slavery, and they
championed the South's
'Christian slavery' as the
most humane and
compassionate of social
systems, ancient and
modern.***

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***The history of science
abounds with momentous
theories that disrupted
conventional wisdom and
yet were eventually
proven true. Ajit Varki
and Danny Brower's***

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***"Mind over Reality"
theory is poised to be one
such idea-a concept that
runs counter to
commonly-held notions
about human evolution
but that may hold the key***

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to understanding why humans evolved as we did, leaving all other related species far behind. At a chance meeting in 2005, Brower, a geneticist, posed an

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unusual idea to Varki that he believed could explain the origins of human uniqueness among the world's species: Why is there no humanlike elephant or humanlike

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dolphin, despite millions of years of evolutionary opportunity? Why is it that humans alone can understand the minds of others? Haunted by their encounter, Varki tried

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***years later to contact
Brower only to discover
that he had died
unexpectedly. Inspired by
an incomplete manuscript
Brower left behind,
Denial presents a radical***

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new theory on the origins of our species. It was not, the authors argue, a biological leap that set humanity apart from other species, but a psychological one:

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namely, the uniquely human ability to deny reality in the face of inarguable evidence- including the willful ignorance of our own inevitable deaths. The

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awareness of our own mortality could have caused anxieties that resulted in our avoiding the risks of competing to procreate-an evolutionary dead-end. Humans

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***therefore needed to
evolve a mechanism for
overcoming this hurdle:
the denial of reality. As a
consequence of this
evolutionary quirk we
now deny any aspects of***

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reality that are not to our liking-we smoke cigarettes, eat unhealthy foods, and avoid exercise, knowing these habits are a prescription for an early death. And so

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***what has worked to
establish our species
could be our undoing if
we continue to deny the
consequences of
unrealistic approaches to
everything from personal***

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health to financial risk-taking to climate change. On the other hand reality-denial affords us many valuable attributes, such as optimism, confidence, and courage in the face

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***of long odds. Presented
in homage to Brower's
original thinking, Denial
offers a powerful warning
about the dangers
inherent in our
remarkable ability to***

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***ignore reality-a gift that
will either lead to our
downfall, or continue to
be our greatest asset.
Self-Deception With a New
Chapter Univ of California
Press***

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***Fooling Yourself the
Better to Fool Others
Affective and
Motivational Influences
on Belief Formation
Stepping Out of Self-
Deception***

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***A New Analysis: With a
Case Study of a
Repressed Homosexual
The Outward Mindset
Self-deception and Self-
understanding***

"I speak the truth, not so

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much as I would, but as much as I dare...."-- Montaigne "All cruel people describe themselves as paragons of frankness.'" -- Tennessee Williams Truth and deception--like good and evil--have long been viewed as

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diametrically opposed and unreconcilable. Yet, few people can honestly claim they never lie. In fact, deception is practiced habitually in day-to-day life--from the polite compliment that doesn't

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accurately relay one's true feelings, to self-deception about one's own motivations. What fuels the need for people to intricately construct lies and illusions about their own lives? If deceptions are unconscious, does it mean

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that we are not responsible for their consequences? Why does self-deception or the need for illusion make us feel uncomfortable? Taking into account the sheer ubiquity and ordinariness of deception, this interdisciplinary work

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moves away from the cut-and-dried notion of duplicity as evil and illuminates the ways in which deception can also be understood as a adaptive response to the demands of living with others. The book articulates the boundaries

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between unethical and adaptive deception demonstrating how some lies serve socially approved goals, while others provoke distrust and condemnation.

Throughout, the volume focuses on the range of

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emotions--from feelings of shame, fear, or envy, to those of concern and compassion--that motivate our desire to deceive ourselves and others. Providing an interdisciplinary exploration of the widespread

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phenomenon of lying and deception, this volume promotes a more fully integrated understanding of how people function in their everyday lives. Case illustrations, humor and wit, concrete examples, and even a

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**mock television sitcom script
bring the ideas to life for
clinical practitioners,
behavioral scientists, and
philosophers, and for students
in these realms.**

**A New York Times Notable
Book of 2012 Whether it's in a**

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**cockpit at takeoff or the
planning of an offensive war,
a romantic relationship or a
dispute at the office, there are
many opportunities to lie and
self-deceive—but deceit and
self-deception carry the costs
of being alienated from reality**

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and can lead to disaster. So why does deception play such a prominent role in our everyday lives? In short, why do we deceive? In his bold new work, prominent biological theorist Robert Trivers unflinchingly argues

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that self-deception evolved in the service of deceit—the better to fool others. We do it for biological reasons—in order to help us survive and procreate. From viruses mimicking host behavior to humans misremembering

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(sometimes intentionally) the details of a quarrel, science has proven that the deceptive one can always outwit the masses. But we undertake this deception at our own peril. Trivers has written an ambitious investigation into

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**the evolutionary logic of lying
and the costs of leaving it
unchecked.**

**Self-deception poses
longstanding and fascinating
paradoxes. Philosophers have
questioned whether, and how,
self-deception is even**

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possible; evolutionary theorists have debated whether it is adaptive. For Sigmund Freud self-deception was a fundamental key to understanding the unconscious, and from The Bible to The Great Gatsby

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literature abounds with characters renowned for their self-deception. But what exactly is self-deception? Why is it so puzzling? How is it performed? And is it harmful? In this thorough and clearly written introduction to the

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philosophy and psychology of self-deception, Eric Funkhouser examines and assesses these questions and more: Clarification of the conceptual background and "Basic problem" of self-deception, including Freud

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**and Davidson and the
important debate between
intentionalists and
motivationalists Deflationary
accounts that appeal to
cognitive and motivational
biases, with emphasis on how
motives and emotions drive**

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self-deception Intentional self-deception and the "divided mind," including the role of the unconscious in recent psychological research Challenges that self-deception poses for philosophy of mind and psychology, especially for

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**our understanding of
intention, belief, and
deception Biology and moral
psychology of self-deception:
Is self-deception functional or
beneficial? Are the self-
deceived to be held
accountable? Combining**

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philosophical analysis with the latest psychological research, and including features such as chapter summaries, annotated recommended reading and a glossary, Self-Deception is an excellent resource for

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students of philosophy of mind and psychology, moral psychology and ethics, as well as those in related fields such as psychology and cognitive science.

Unknowingly, too many of us operate from an inward

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mindset—a narrow-minded focus on self-centered goals and objectives. When faced with personal ineffectiveness or lagging organizational performance, most of us instinctively look for quick-fix behavioral band-aids, not

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recognizing the underlying mindset at the heart of our most persistent challenges. Through true stories and simple yet profound guidance and tools, The Outward Mindset enables individuals and organizations to make the

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one change that most dramatically improves performance, sparks collaboration, and accelerates innovation—a shift to an outward mindset.

The New Age Movement, a Scriptural Exposé

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**Self, Deception, and
Knowledge in Proust
Summary, Analysis & Review
of The Arbinger Institute's
Leadership and Self-
Deception by Instaread
The Buddha's Liberating
Teaching of No-Self**

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**New Agendas in Theory and
Research**

**A Scriptural Exposé : Study
Guide**

***A penetrating analysis of
the dark corners of
human deception,***

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***enlivened by intriguing
case histories and
experiments.***

***Gerhard Self, the dour
private detective, returns
in this riveting crime
novel about terrorism,***

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***governmental cover-up,
and the treacherous
waters where they mix.
Leo Salger, the daughter
of a powerful Bonn
bureaucrat, is missing,
and Self has been hired to***

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find her. His investigation initially leads him to a psych ward at a local hospital, where he is made to believe that Leo fell from a window and died. Self soon discovers,

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however, that Leo is alive and well and that she was involved in a terrorist incident the government is feverishly trying to keep under wraps. The result is a wildly

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***entertaining, superbly
nuanced thriller that
follows one detective's
desire to uncover the
truth, wherever it may
lead.***

This volume gathers

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***together new essays on
deception and self-
deception by leading
thinkers on the subject.
The contributors discuss
topics including the
nature and the definition***

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***of deception; whether
deception is morally
blameworthy or not;
attacks against and
defenses of self-
deception; and the most
famous philosophical***

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***account of lying by
Immanuel Kant.***

***Deception of others and
self-deception share many
more interconnections
than is normally
recognized, and these***

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essays reveal the benefits of considering them together. The Philosophy of Deception will be of interest to philosophers across the spectrum including those

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***interested in philosophy
of mind, philosophy of
psychology, and
metaphysics.
Distinguished scholars
discuss the problem of
self-deception, or rather,***

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self and deception.

***The Hidden Power of Self-
Deception***

Fatal Self-Deception

***Delusion and Self-
Deception***

New Essays in Philosophy

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and Psychology
Self-Deception Unmasked
Slaveholding Paternalism
in the Old South

Humans are excellent liars. We don't like to think of ourselves as capable of lying; it hurts us too much to admit.

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So we lie to ourselves about that, too. As a clinical psychologist, I am regularly confronted with the brutal truth that we all lie. I am not talking about deliberate, bold-faced lying. No, this type of dishonesty is far harder to detect and admit. It is the kind of lying

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that comes from not being psychologically strong enough to be honest with ourselves about who we are. And I believe that it is our biggest obstacle to living a fulfilling life. I wrote this book for anyone interested in becoming more honest. In it, I

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present a range of self-deceptive examples couched in psychological theory to help us explore ourselves. Although it is a relatively short book- intended to be read in about an hour- I hope that the content provokes deep thought. For only when are honest

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*about who we really are do we have
the opportunity to change.*

*Before turning to novel-writing,
William Kronick enjoyed a long
career as both a documentary and
theatrical filmmaker. As writer-
director, his highly acclaimed*

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Network Specials ranged from the National Geographic's Alaska to six Plimpton entertainments to Mysteries of the Great Pyramid. In the feature arena, he directed the comedy, The 500 Pound Jerk, and the Second Unit on such major productions as King

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Kong (1976), Flash Gordon and others. His first novel, The Cry of Sirens (2004) was followed by Cooley Wyatt, then N. Y. / L. A. All three explore, in the framework of morality tales, the dynamics of authentic artistic talent, celebrity and commerce

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in our modern culture. Each one centers on a violent act involving a physical or moral crime committed by the protagonist; both he and the reader must decide what represents appropriate justice. His fourth novel, All Stars Die, tells of two lovers for

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whom morality is not the issue, but their dark secrets are. The Art of Self-Deception returns to the themes of Mr. Kronick's first three novels. NEW EDITION, REVISED AND UPDATED Since its original publication in 2000, Leadership and

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Self-Deception has become a word-of-mouth phenomenon. Its sales continue to increase year after year, and the book's popularity has gone global, with editions now available in over twenty languages. Through a story everyone can relate to about a

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man facing challenges on the job and in his family, the authors expose the fascinating ways that we can blind ourselves to our true motivations and unwittingly sabotage the effectiveness of our own efforts to achieve success and increase happiness. This new

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edition has been revised throughout to make the story even more compelling. And drawing on the extensive correspondence the authors have received over the years, they have added a section that outlines the many ways that readers have been using

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Leadership and Self-Deception to improve their lives and workplaces—areas such as team building, conflict resolution, and personal growth and development, to name a few. Read this extraordinary book and discover what millions

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already have learned—how to consistently tap into an innate ability that dramatically improves both your results and your relationships.

Explains why self-deception is at the heart of many leadership problems, identifying destructive patterns that

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undermine the successes of potentially excellent professionals while revealing how to improve teamwork, communication, and motivation.

Reprint.

Self-Deception, False Beliefs, and the Origins of the Human Mind

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I Told Me So

*Kant on Evil, Self-Deception, and
Moral Reform*

*The Psychology of Self Deception
Denial*

The New Age Movement is a

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damning, dangerous, and attractive way of thinking. It subtly and gently entices people away from salvation in Jesus Christ.

Throughout his writings, and particularly in Religion within the

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Boundaries of Mere Reason, Kant alludes to the idea that evil is connected to self-deceit, and while numerous commentators regard this as a highly attractive thesis, none have seriously explored it. Laura Papish's Kant on Evil, Self-

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Deception, and Moral Reform addresses this crucial element of Kant's ethical theory. Working with both Kant's core texts on ethics and materials less often cited within scholarship on Kant's practical philosophy (such as

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Kant's logic lectures), Papish explores the cognitive dimensions of Kant's accounts of evil and moral reform while engaging the most influential -- and often scathing -- of Kant's critics. Her book asks what self-deception is

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for Kant, why and how it is connected to evil, and how we achieve the self-knowledge that should take the place of self-deceit. She offers novel defenses of Kant's widely dismissed claims that evil is motivated by self-love

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**and that an evil is rooted
universally in human nature, and
she develops original arguments
concerning how social institutions
and interpersonal relationships
facilitate, for Kant, the self-
knowledge that is essential to**

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moral reform. In developing and defending Kant's understanding of evil, moral reform, and their cognitive underpinnings, Papish not only makes an important contribution to Kant scholarship. Kant on Evil, Self-Deception, and

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Moral Reform also reveals how much contemporary moral philosophers, philosophers of religion, and general readers interested in the phenomenon of evil stand to gain by taking seriously Kant's views.

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This monograph presents a new analysis of the 'straight' self-deception that depends upon motivational bias as well as an account of the unstudied phenomenon of self-deception that is dependent on expectational

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bias. Cases of 'twisted' self deception are then explained as resulting from a conflict between motivational and expectational bias. In all cases, self-deception is shown to be an unintended result of an agent's intentional activity

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directed at saving a theory toward which she is biased. The exposition is novel in drawing on insights from the philosophy and history of science to illuminate the problem of self-deception. The central notion in the new analysis

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**is that of an ad hoc manoeuvre,
which is taken from Karl Popper.
The analysis of self-deception is
supported by various new
examples, the most detailed of
which is a case study of a self-
deceived homosexual, which is**

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taken from the author's own life and which gives an intimate insight into the dynamics of the phenomenon. Throughout, the approach taken by the author is critically compared with the best of the other available accounts of

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self-deception. This book is intended as a clear and readable introduction to the murky topic of self-deception that is accessible to the layperson as well as undergraduates, while also providing stimulation, insight and

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**provocation to the academic
philosophers and psychologists
doing research in this area.**

**Summary, Analysis & Review of
The Arbinger Institute's
Leadership and Self-Deception by
Instaread Preview: Leadership**

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**and Self-Deception by the
Arbinger Institute is a business
fable that illustrates the ways that
self-deception can undermine
interpersonal relationships and
productivity. It begins with a new
product-line lead employee, Tom**

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Callum, at the fictional Zagrum Company. He's meeting with the company's executive vice president, Bud Jefferson. Bud says that Tom has a problem with self-deception, as they all do, and begins a long meeting to mentor

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Tom on how to avoid self-deception. Kate Stenarude, president of Zagrum Company, joins Bud and Tom for the meeting and contributes her experiences. Self-deception occurs when people look at another

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person as an objectified problem or threat rather than as a human being. The deception begins when they feel the urge to help another person, but betray that sense and instead justify the decision not to help by amplifying both their own

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**virtues and the other person's
perceived faults. The more
often... PLEASE NOTE: This is a
Summary, Analysis & Review of
the book and NOT the original
book. Inside this Summary,
Analysis & Review of The**

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**Arbinger Institute's Leadership
and Self-Deception by Instaread ·
Overview of the Book · Important
People · Key Takeaways · Analysis
of Key Takeaways About the
Author With Instaread, you can
get the key takeaways, summary**

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The Logic of Deceit and Self-

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Deception in Human Life

**Useful Delusions: The Power and
Paradox of the Self-Deceiving
Brain**

Political Self-Deception

**Lying and Deception in Everyday
Life**

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The Folly of Fools

How to Change Lives and Transform Organizations

Humans are excellent liars. We don't like to think of ourselves as capable of lying; it hurts us too much to admit. So we lie to

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ourselves about that, too. As a clinical psychologist, I am regularly confronted with the brutal truth that we all lie. I am not talking about deliberate, bold-faced lying. No, this type of dishonesty is far harder to detect

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and admit. It is the kind of lying that comes from not being psychologically strong enough to be honest with ourselves about who we are. And I believe that it is our biggest obstacle to living a fulfilling life. I wrote this

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book for anyone interested in becoming more honest. In it, I present a range of self-deceptive examples couched in psychological theory to help us explore ourselves. Although it is a relatively short book, indented

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to be read in about an hour, I hope that the content provokes deep thought. For when we are honest about who we really are, we have the opportunity to change.

Self-deception raises complex

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questions about the nature of belief and the structure of the human mind. In this book, Alfred Mele addresses four of the most critical of these questions: What is it to deceive oneself? How do we deceive ourselves? Why do

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we deceive ourselves? Is self-deception really possible? Drawing on cutting-edge empirical research on everyday reasoning and biases, Mele takes issue with commonplace attempts to equate the processes

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of self-deception with those of stereotypical interpersonal deception. Such attempts, he demonstrates, are fundamentally misguided, particularly in the assumption that self-deception is intentional. In their place, Mele

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***proposes a compelling,
empirically informed account of
the motivational causes of
biased beliefs. At the heart of
this theory is an appreciation of
how emotion and motivation
may, without our knowing it, bias***

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our assessment of evidence for beliefs. Highlighting motivation and emotion, Mele develops a pair of approaches for explaining the two forms of self-deception: the "straight" form, in which we believe what we want to be true,

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and the "twisted" form, in which we believe what we wish to be false. Underlying Mele's work is an abiding interest in understanding and explaining the behavior of real human beings. The result is a

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***comprehensive, elegant,
empirically grounded theory of
everyday self-deception that
should engage philosophers and
social scientists alike.***

***Think you've ever deceived
yourself? Then this book is for***

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***you. / Think you ve never
deceived yourself? Then this
book is really for you. / Socrates
famously asserted that the
unexamined life is not worth
living. But Gregg Ten Elshof
shows us that we make all sorts***

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of little deals with ourselves every day in order to stave off examination and remain happily self-deceived. Most provocatively, he suggests this is not all bad! While naming its temptations, Ten Elshof also

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offers a strange celebration of self-deception as a gracious gift. In the tradition of Dallas Willard, I Told Me So is a wonderful example of philosophy serving spiritual discipline. A marvelous, accessible and, above all, wise

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book. James K. A. Smith / Calvin College / author of The Devil Reads Derrida / In this wise, well-crafted work Ten Elshof helps us to identify, evaluate, and respond to our own self-deceptive strategies, as he probes with

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***occasional self-deprecation and
unavoidable humor the
bottomless mysteries of the
human heart. His reflections on
interpersonal self-deception and
groupthink are especially helpful.
To tell me the truth, I m glad I***

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***read this book. You will be too I
promise. David Naugle / Dallas
Baptist University / author of
Reordered Love,_reordered
Lives / Ten Elshof s discussions
are erudite, biblical, searching,
and laced with soul-restoring***

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wisdom. All of this together means that this book is solidly pastoral. What it brings to us is appropriate to individuals, but it especially belongs in the context of small groups and local congregations. Dallas Willard

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(from the foreword)

This edition tackles the issue of self-deception and provides methodologies to help people overcome it.

***Self-deception and Morality
The Psychology of Self-***

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Deception

Getting Out of the Box

***Self-deception, the New Age
Movement***

***A Cross-Cultural Philosophical
Enquiry***

The Art of Self-Deception

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Explains that the New Age Movement is a damning, dangerous, and attractive way of thinking which subtly and gently entices people away from salvation in Jesus Christ.

The new edition of an international bestseller helps individuals and organizations shift to a new mindset

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that will improve performance, spark collaboration, accelerate innovation, and make your life and the lives of everyone around you better. Without even being aware of it, many of us operate from an inward mindset, a single-minded focus on our own goals and objectives. This book points out the

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many ways, some quite subtle and deceptive, that this mindset invites tension and conflict. But incredible things happen when people switch to an outward mindset. They intuitively understand what coworkers, colleagues, family, and friends need to be successful and happy. Their

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organizations thrive, and astonishingly, by focusing on others they become happier and more successful themselves! This new mindset brings about deep and far-reaching changes. The Outward Mindset presents compelling true stories to illustrate the gaps that individuals and organizations

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typically experience between their actual inward mindsets and their needed outward mindsets. And it provides simple yet profound guidance and tools to help bridge this mindset gap. This new edition includes a new preface, updated case studies, and new material covering Arbinger's latest

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research on mindsets. In the long run, changing negative behavior without changing one's mindset doesn't last—the old behaviors always reassert themselves. But changing the mindset that causes the behavior changes everything.

We lie to ourselves every day: about

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how well we drive, how much we're enjoying ourselves - even how good looking we are. In this ground-breaking book, Robert Trivers examines not only how we self-deceive, but also why, taking fascinating examples from aviation disasters, con artists, sexual betrayals and conflicts within families.

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Revealing, provocative and witty, Deceit and Self-Deception is one of the most vital books written this century, and will make you rethink everything that you think you know. 'Original and important . . . remarkable, thick with ideas.' Financial Times 'One of the great thinkers in the history of Western

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thought.' Steven Pinker 'A swift tour of links between deception and evolutionary progress . . . fascinating.' Economist 'I devoured it from cover to cover . . . exhilarating.' Guardian 'A powerful book . . . essential for anyone who wants to try to counter their own unconscious biases.' Independent

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An ethologist shows man to be a gene machine whose world is one of savage competition and deceit

Philosophy As Fiction

Kidding Ourselves

The Logic of Deceit and Self-deception in Human Life

The Interplay of Truth and Deception

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Perspectives on Self-Deception
Self-deception

This collection of essays focuses on the interface between delusions and self-deception. As pathologies of belief, delusions and self-

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deception raise many of the same challenges for those seeking to understand them. Are delusions and self-deception entirely distinct phenomena, or might some forms of self-deception also

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qualify as delusional? To what extent might models of self-deception and delusion share common factors? In what ways do affect and motivation enter into normal belief-formation, and how might they be

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implicated in self-deception and delusion? The essays in this volume tackle these questions from both empirical and conceptual perspectives. Some contributors focus on the general question of how to

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locate self-deception and delusion within our taxonomy of psychological states. Some contributors ask whether particular delusions - such as the Capgras delusion or anosognosia for hemiplegia -

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might be explained by appeal to motivational and affective factors. And some contributors provide general models of motivated reasoning, against which theories of pathological belief-formation might be

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measured. The volume will be of interest to cognitive scientists, clinicians, and philosophers interested in the nature of belief and the disturbances to which it is subject.

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This book systematically explores the moral issues surrounding self-deception. While many articles and books have been written on the concept of self-deception in recent years, Martin's gives

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much greater emphasis to self-deception as a significant topic for both ethical theory and applied ethics. "Self-deception is . . . perplexing from a moral point of view. It seems tailor-made to

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camouflage and foster immorality. . . . Does all self-deception involve some guilt, and is it among the most abhorrent evils. as some moralists and theologians have charged? Or is it only

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**wrong sometimes, such as
when it has bad
consequences? Could it on
occasion be permissible or
even desirable to deceive
ourselves, just as we are
sometimes justified in**

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deceiving other people? Are self-deceivers perhaps more like innocent victims than perpetrators of deceit, and as such deserving of compassion and help? Or, paradoxically, are they best viewed with

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ambivalence: culpable as deceivers and simultaneously innocent as victims of deception?" (from the introduction) Martin develops a conception of self-deception as the purposeful evasion of

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**acknowledging to oneself
truths or one's view of truth.
He details a systematic
framework for understanding
the main moral perspectives
and traditions concerning self-
deception that have emerged**

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in western philosophy. In so doing, he clarifies related concepts like sincerity, authenticity, honesty, hypocrisy, weakness of will, and self-understanding. Ranging across traditions both

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philosophical (Kant, Kierkegaard, and Sartre) and non-philosophical (Freud, Eugene O'Neill, and Henrik Ibsen), Martin shows why self-deception is as morally complex as any other major

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form of behavior. The appeal of this book is broad. The volume will challenge professional philosophers and psychologists, yet it is organized and written to be accessible to students in

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courses on ethics, philosophy of mind, and philosophy of literature. Martin's numerous literary examples should also interest literary critics.

During the past 30 years, there have been a steadily

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increasing number of scientific and popular publications dealing with lying and deception. Questions about the extent to which public officials are deceptive are standard fare in current

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**magazines and newspapers.
This volume aims to present
on a more precise
conceptualization of this
phenomenon, manifested in
some well-known
constructions like spin, hype,**

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**doublespeak, equivocation,
and contextomy (quoting out
of context). The contents of
the volume have been
generated for the New
Agendas symposium at the
University of Texas College of**

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Communication, and all the authors are young, leading-edge researchers offering innovative perspectives and explorations of lying and deception in various contexts. This volume will appeal to

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scholars, researchers, and advanced/graduate students in communication, media, and psychology. It is written to the level of advanced undergraduates, and it is appropriate for use in courses

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covering lying and deception. From the New York Times best-selling author and host of Hidden Brain comes a thought-provoking look at the role of self-deception in human flourishing. Self-deception

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does terrible harm to us, to our communities, and to the planet. But if it is so bad for us, why is it ubiquitous? In Useful Delusions, Shankar Vedantam and Bill Mesler argue that, paradoxically, self-

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deception can also play a vital role in our success and well-being. The lies we tell ourselves sustain our daily interactions with friends, lovers, and coworkers. They can explain why some people

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live longer than others, why some couples remain in love and others don't, why some nations hold together while others splinter. Filled with powerful personal stories and drawing on new insights in

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psychology, neuroscience, and philosophy, Useful Delusions offers a fascinating tour of what it really means to be human.

**Seeing Beyond Ourselves
The Philosophy of Deception**

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Leadership and Self-Deception
Self's Deception
Deceit and Self-Deception
Self-Deception

*Anatta is the Buddhist
teaching on the nonexistence
of a permanent, independent*

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self. It's a notoriously puzzling and elusive concept, usually leading to such questions as, "If I don't have a self, who's reading this sentence?" It's not that there's no self there, says Rodney Smith.

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It's just that the self that is reading this sentence is a configuration of elements that at one time did not exist and which at some point in the future will disperse. Even in its present existence, it's more

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a temporary arrangement of components rather than something solid. Anatta is a truth the Buddha considered to be absolutely essential to his teaching. Smith shows that understanding this truth can change the way you

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relate to the world, and that the perspective of selflessness is critically important for anyone involved in spiritual practice. Seeing it can be the key to getting past the idea that spirituality has

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something to do with self-improvement, and to accessing the joy of deep insight into reality.

Before turning to novel-writing, William Kronick enjoyed a long career as both a documentary and

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*theatrical filmmaker. As
writer-director, his
highlyacclaimed Network
Specials ranged from the
National Geographic's
Alaska! to six Plimpton!
entertainments to Mysteries
of the Great Pyramid. In*

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the feature arena, he directed the comedy, The 500 Pound Jerk, and the Second Unit on such major productions as King Kong (1976), Flash Gordon and others. His first novel, The Cry of Sirens (2004) was

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*followed by Cooley Wyatt,
then N. Y. / L. A. All three
explore, in the framework of
morality tales, the dynamics
of authentic artistic
talent, celebrity and
commerce in our modern
culture. Each one centers on*

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a violent act involving a physical or moral crime committed by the protagonist; both he and the reader must decide what represents appropriate justice. His fourth novel, All Stars Die, tells of two

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lovers for whom morality is not the issue, but their dark secrets are. The Art of Self-Deception returns to the themes of Mr. Kronick's first three novels.

"How can one deceive oneself if the very idea of

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*deception implies that the
deceiver knows the truth?
The resolution of this
paradox leads Fingarette to
fundamental insights into
the mind at work. He
questions our basic ideas of
self and the unconscious,*

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personal responsibility, and our ethical categories of guilt and innocence.

Fingarette applies these ideas to the philosophies of Sartre and Kierkegaard, as well as to Freud's psychoanalytic theories and

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*to contemporary research
into neurosurgery.*

*Explores self-deception and
its consequences for
political decision-making.*

*Lies We Tell Ourselves: The
Psychology of Self-Deception
Self and Deception*

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*Leadership and Self-
deception*

Lies We Tell Ourselves

Vital Lies, Simple Truths

Resolving the Heart of

Conflict: Easyread Large

Bold Edition

Explores the author's theorized

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evolutionary basis for self-deception, which he says is tied to group conflict, courtship, neurophysiology, and immunology, but can be negated by awareness of it and its results.

From the Pulitzer Prize-winning journalist and author of *Why We Make Mistakes*, an illuminating exploration of

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human beings' astonishing ability to deceive themselves. To one degree or another, we all misjudge reality. Our perception—of ourselves and the world around us—is much more malleable than we realize. This self-deception influences every major aspect of our personal and social life,

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including relationships, sex, politics, careers, and health. In *Kidding Ourselves*, Joseph Hallinan offers a nuts-and-bolts look at how this penchant shapes our everyday lives, from the medicines we take to the decisions we make. It shows, for instance, just how much the power of

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many modern medicines, particularly anti-depressants and painkillers, is largely in our heads. Placebos in modern-day life extend beyond hospitals, to fake thermostats and “elevator close” buttons that don’t really work...but give the perception that they do. *Kidding Ourselves* brings

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together a variety of subjects, linking seemingly unrelated ideas in fascinating and unexpected ways. And ultimately, it shows that deceiving ourselves is not always negative or foolish. As increasing numbers of researchers are discovering, it can be incredibly useful, providing us with the

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resilience we need to persevere, in the boardroom, bedroom, and beyond. Provocative, accessible, and easily applicable to multiple facets of everyday life, *Kidding Ourselves* is an extraordinary new exploration of our mind's flexibility.

Students of philosophy, psychology,

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sociology, and literature will welcome this collection of original essays on self-deception and related phenomena such as wishful thinking, bad faith, and false consciousness. The book has six sections, each exploring self-deception and related phenomena from a different perspective.

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The Anatomy of Peace

With a New Chapter

Self-Deception and the Christian Life

The Selfish Gene