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The Appraisal Of Real Estate, 14th Edition

*This easy-to-
follow appraisal
text follows the*

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*national
appraisal
licensing
outline and
presents the
information in a
clear,
conversational,
workbook style.
Three case
studies help
students apply
complex
principles to*

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real life situations while giving instructors a platform for homework and group assignments.

*Benefits: **
Outline format explains concepts in a clear, conciseway,

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*creating a less
intimidating
text for both
students and
instructors. **

*Glossary from
The Language of
Real Estate
Appraisal*

*reinforces key
concepts and
terms. **

*Learning
Objectives and*

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Chapter Outlines
Edition
emphasize

important topics
and allow for
easier review. *

End-of-chapter
questions

reinforce the
material and
allow students
to monitor their
own progress. *

Example boxes
illustrate how

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*concepts are
used in real
life, helping
students apply
appraisal
prnciples to
their careers. **

*Valuation
Technique
Practice*

*Appendix allows
students to
apply their
knowledge to*

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*"real-life"
examples while
providing
instructors a
platform for a
group and
homework
assignments *
Instructor
Resources
include an exam,
chapter
outlines, an
answer key for*

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*the book's
questions and
case studies,
and a PowerPoint
presentation.*

*"The purpose of
this book is to
provide
practical
guidance to real
estate
appraisers about
how to manage
liability risk*

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*associated with
their
professional
work and the
operation of
appraisal firms.
Part I of this
book introduces
the essential
concepts for
managing risk
related to
appraisal work.
The guidance*

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provided in this part of the book applies to all types of appraisal assignments.

Part II focuses on unique issues relating to specific types of work and particular scenarios.

Finally, Part

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III addresses several special risks relating to the operation of appraisal firms that have arisen in recent years" --

This book explains, "what an appraiser thinks about when his client is the court."

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*It is based on
real world
experiences that
are interesting
to appraisers,
attorneys and
businessmen. The
stories are also
interesting to
the general
public who
usually don't
have to think
about the*

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meaning of the
value of
something. The
most likely
market for the
book consists of
the 50,000 or
more commercial
real estate
appraisers and
business
appraisers
working here and
in other

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*countries that
follow our
general models
for valuation,
the thousands of
attorneys in
eminent domain
condemnation or
real estate
practice, bond
financing,
estates and tax
who have to rely
on appraisers,*

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people and companies whose property is being taken under eminent domain, and the tens of thousands of people who find themselves in court because the value of something is an issue. Most of

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author Hank
Wise's work has
been as an
expert witness
in civil cases
wherein the
critical issue
to be decided is
'what is it
worth?' His
clients include
the U.S.
Department of
Justice, states,

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*cities,
counties, and
many national
and regional law
firms. He
appraised the
Everglades and
Big Cypress,
tourist
attraction
caves, wells,
mountains, air
rights, mineral
rights, even*

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*when all parties
agreed that
there were no
minerals, as
well as the
usual panoply of
shopping
centers,
apartments,
office buildings
and other
commercial real
estate
properties. He*

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also is a
business
appraiser, and
has appraised
privately held
companies,
fractional
interests,
limited
partnerships and
tenancies in
common. His
book, *It's Only
An Opinion: An*

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Appraiser in Court, uses interesting and unusual cases to illustrate the appraisal process and the reasoning that makes an appraisal credible.

INTERESTING BACK STORY *The abrupt collapse of real*

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estate mortgage values beginning in 2008 lead to a five-year worldwide recession. This near failure of the banking system substantially increased the public's awareness about the importance

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*of understanding
what an
appraiser thinks
or does. Mr.
Wise's career as
an expert
witness provides
interesting
anecdotes that
gave him a
chance to
generally
illustrate the
foundations of*

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*value in the
economy.*

*Real Estate
Valuation in
Litigation
From Value to
Worth*

*Income Property
Valuation
Real Estate
Valuation Theory*
Rev. ed. of: Real
estate appraisal.

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c2005.
Edition

Newly updated,
Mastering Real
Estate
Principles, 4th
Edition is more
organized, more
appealing, and
more user-
friendly than
ever before.
Known for its

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workbook
format and
interactive
approach to
learning, this
new edition
features
updated
content, an
enhanced
interior design,
and a new

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construction
section. This
complete
learning system
comes loaded
with multiple
teaching tools
and instructor
resource guide
to reduce
instructor
workload.

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Is real property appraisal evolving, or have all of the "big ideas" already been conceived? This question has been circulating among the leaders of the Appraisal

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Institute during
the past several
annual
meetings,
usually
encountering
little in the way
of satisfying
answers. This is
not too
surprising,
because grand

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ideas and new knowledge do not typically evolve from off-hand conversation. They are the product of focused intellectual activity and hours of difficult

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work. This unquenched thirst for new knowledge is the primary reason for assembling this collection of new manuscripts dealing with valuation theory, which

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was financially
underwritten by
the Appraisal
Institute. Their
generosity and
willingness to
partner with the
American Real
Estate Society
made this
collection of
thoughtful and

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thought
provoking
essays possible.
They are the
result of a global
response to a
worldwide call
for papers, and
demonstrate
that real estate
valuation is
indeed an

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international
discipline. The
United States,
Australia and
New Zealand,
Southeast Asia,
the Pacific Rim,
and Europe are
all represented
by this
impressive
collection of

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authors.

Together, the
eighteen essays
that make up
this volume
demonstrate
that there are a
sufficient
number of "big
ideas" to
challenge and
improve the

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appraisal
profession for
years to come.
Real Estate
Valuation
Theory is
organized
around five
categories of
intellectual
contribution to
the whole-

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appraiser
decision making
and valuation
accuracy,
application of
nontraditional
appraisal
techniques such
as regression
and the minimum-
variance grid
method,

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appraising
contaminated
property, ad
valorem tax
assessment, and
new
perspectives on
traditional
appraisal
methods. One
common thread
is that all of the

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papers are
exceptionally
well written and
thought
provoking.

6th Ed

Corridor

Valuation

Risk

Management for

Real Estate

Appraisers and

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Appraisal Firms
The Dictionary
of Real Estate
Appraisal

An
introductory
textbook to
residential
real estate
appraisal.

Material is
presented on a

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step-by-step
basis and
includes
chapters
treating
market and
neighborhood
analysis,
building
construction,
land or site
valuation,

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cost
estimating
methods,
estimating
depreciation,
and the
appraisal
report.

A
comprehensive
guide on "how
to become a

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Real Estate
Appraiser" An
overview of
the profession
by Sharon P.
Carson, a
State
Certified Real
Estate
Appraiser with
over 30 years
of experience

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in the
profession
More than
200,000
appraisers are
expected to
take the real
estate
appraisal
certification
exam over the
next few

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years. Newly revised and updated, this is the first authoritative exam guide to help appraisers prepare for the new state licensing requirements.

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An Overview
and New
Alternatives
The Student
Handbook to
the Appraisal
of Real Estate
Real Estate
Appraisal
Methods and
Case Studies
A practical

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**guide to the
best approaches
for commercial
real estate
value assessment
Commercial
Property
Valuation
provides a
comprehensive
examination of
principles and
methods of
determining the**

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**accurate value
of commercial
assets. This
invaluable
resource covers
all key elements
of commercial
property
valuation,
including
valuation
queries, real
estate report
structure,**

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**market analysis,
capitalization
and discount
rates
estimation, and
more. This book
details the
economic
characteristics
unique to
commercial
property and
illustrates prop
erty-specific**

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**risk factors and
mitigation
strategies.
Drawing from
years of
professional and
academic
experience, the
authors provide
accurate
information on
multiple
valuation
approaches**

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**suitable for
commercial real
estate such as
sales
comparison,
income
capitalization
and residual
land value.
Favoring real-
world
practicality
over complex
formulas, this**

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**book provides a
powerful set of
tools to assist
readers in
selecting and
applying the
best valuation
approach to
various
situations.
Actual case
studies of
office
buildings,**

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hotels, high street retails, and residential developments allow readers to understand and apply appropriate valuation methodologies. Commercial property is a major investment class that

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offers abundant opportunities but poses unique risks. Thorough and inclusive knowledge is essential to success in this complex and competitive sector of real estate. This book provides expert coverage

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**of critical
topics allowing
readers to:
Identify the
unique economic
characteristics
and potential
risks of
commercial real
estate valuation
and investment
Focus on methods
specific to
commercial real**

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estate valuation

**Learn how to
select and apply
the appropriate
valuation method
in a variety of
scenarios Access
sample Excel
spreadsheets and
ancillary online
resources
including slides
and useful
Internet links**

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**Commercial
Property
Valuation is an
essential
resource for
investors,
appraisers,
consultants,
accountants, and
students in real
estate courses.
Residential
Property
Appraisal is a**

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**handbook not
only for
students
studying
surveying but
also for
surveyors and
others involved
in the appraisal
of residential
property for
lending
purposes. It
focuses on the**

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**distinct
professional
competencies
required by
Mortgage
Valuations and
Home Buyers
Surveys and
Valuations,
identifying and
advising the
reader on the
extent and
limitations of**

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their
activities.

Generously
illustrated,
supported by
real-life case
studies and
drawing on the
latest research,
professional and
legal
developments.
Our purpose in
writing this

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book is

multifaceted.

**First, this book
aims to present
a clear
understanding of
going concern
valuations, at
the same time
resolving the
current misrepre
sentations
surrounding the
issue.**

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**Additionally,
this book offers
a new set of
rules readers
can use to
determine which
property types
qualify as going
concern
valuations and
which do not.
This book
presents an
understanding**

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**that in performing a
Going Concern
Valuation of
properties which
are perceived to
have a business
component, it
may not be
possible to
segregate,
allocate, or
value the
components**

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individually.

**For example,
when appraising
the going
concern value of
a motel with
occupancy of 75%
it could be
argued and
possibly proven
that there is a
value that can
be separated
from the overall**

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value, or going concern value, to the business component. On the other hand, however, appraising that same motel with only 40% occupancy presents a completely different set of circumstances

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**that could
easily draw
completely
opposite
conclusions. It
simply may be a
lack of
sufficient tools
or data to argue
and prove that
the business
component in
fact has value
separate from**

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**the real estate.
To do so with
authority is
tantamount to
ignorance or
arrogance.**

**Mastering Real
Estate Appraisal
Real Estate
Valuation in
Global Markets
Fundamentals of
Real Estate
Appraisal**

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**Appraising
Residential
Properties**

**A practical guide to
real estate appraisal
for students and real
estate professionals
as well as for
consumers,
explaining the
Uniform Standards
of Professional
Appraisal Practice.**

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Although this is an entry-level text, all of the appraisal-related topics listed in the educational requirements for ap
The 12th edition of this textbook has been revised and reorganized significantly for greater clarity, coherence and

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consistency.

Coverage includes emerging issues such as the impact of automated valuation models on the appraisal industry; the new emphasis on extraordinary assumptions and hypothetical conditions in recent revisions of

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**standards of
professional
practice; and
important data
sources. For both
novice appraisers
and established
practitioners. c.**

**Book News Inc.
Fundamentals of
Real Estate
Appraisal, 8th
Edition contains all**

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**the tools you need to
understand today's
ever-changing
appraisal
marketplace. The
book includes: An
Internet Appendix
containing Web site
addresses useful for
all appraisers; Free
Appraise-It software
for hands- on
practice filling out**

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**electronic appraisal
forms; and over 65
exercises and 15**

**Achievement exams
to test your appraisal
knowledge. Pass
your exam the first
time with this study
guide designed
specifically for the
appraisal licensing
exam.**

Concepts and

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**Applications in
Valuation and
Highest and Best Use
Basic Real Estate
Appraisal
Real Estate
Appraisal Exam
Prep for the 21st
Century
Principles &
Procedure**
*The Appraisal of
Real*

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*Estate Appraisal
Inst The Appraisal
of Real Estate
The education of
the real estate
professional is
changing
and aligning itself
more closely with
the world of
business. This
book takes a new
approach to*

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*property
appraisal by
exploring the
pricing
mechanism in
this changing
context. It: *
develops the
notion of the
pricing
mechanism in
relation
to property **

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*covers practical
issues of
comparison and
the real problems
in applying
valuation theory *
explores
calculations -
including social
and
environmental
worth- ignored in
other texts As*

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*real estate
professionals now
advise both on
strategic
and operational
aspects of built
assets, they must
take into
account practices
of other
investment
markets and see
investors*

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*as competitors to
owner-occupiers.
Both owner-
occupiers and
investors have to
assess accurately
how their
buildings perform
but also be aware
of wider
sustainability
issues, and social
and environment*

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responsibilities.

*Real Estate
Appraisal: from
value to worth
meets these new
demands by
examining the
latest techniques
of the
marketplace;
developing an
understanding of
both market*

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*appraisal and
worth;*

*and highlighting
the emerging role
of sustainability
as a driver for dec
ision-making in
real estate.*

*Written by a
group of highly
experienced
lecturers
and professionals*

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*at the cutting
edge of
investment
practice, the
book has an
accessible style
and authoritative
coverage, for
both students and
practitioners
facing changes in
established ways
of working. For*

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*supporting
material please
go to www.blackwellpublishing.com/sayce*

*This monograph
critically reviews
and updates real
estate valuation
theory, which is
based on
neoclassical
economics, in*

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*light of
developments in
heterodox
economic theory.
Building on a
comprehensive
historical account
of the evolution
of value theory,
the book uses
new institutional
economics theory
and critical*

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*realism as lenses
through which
problems in
standard
valuation theory
and practice are
expatiated, and
as the foundation
for an alternative
theory. The new
theory is
employed to
explain major*

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problems in real estate valuation that are beyond the capability of the standard theory, such as price bubbles in real estate markets, anchoring bias, client influence and valuation under uncertain

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*market
conditions.*

*A Critical
Appraisal
Market Analysis
for Real Estate
Appraising the
Appraisal: The
Art of Appraisal
Review
The Valuation of
Real Estate*

This is a real estate

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appraisal exam prep
book specifically
designed for the new
2008 AQB test that is
administered
nationwide.

Your step-by-step
guide success as a
real estate appraiser
Real estate
appraisers are in high
demand and top
earners can make a
bundle. Whether you

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seek a full-time profession or a flexible part-time job, How to Get Started in the Real Estate Appraisal Business provides all the inside information to start making money, now. Add value to your career as you: Prepare for the tests and get licensed Find a

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mentor to help you
get on your feet

Choose between
residential and
commercial

appraising Drum up
business with proven
networking and
marketing techniques

Make top dollar as an
analyst Acquire the
continuing education
you need for long-
term success Choose

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between residential
and commercial
appraising This handy
guide also includes a
glossary of vital
terms, sample
appraisal forms, and
coverage of important
licensing and legal
regulations. Full of
actionable advice,
step-by-step
guidance, and real-
world insight, How to

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Get Started in the
Edition
Real Estate Appraisal
Business gets into the
business-and heading
to the top.

This reference book
defines hundreds of
terms related to
buildings, properties,
markets, regulations,
and appraisal.

Specialized sections
cover property types,
business valuation,

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international
valuation, real estate
organizations and
professional
designations, legal
and regulatory
aspects, uniform
standards, information
technology, measures
and conversions, and
architecture and
construction. The
architecture and
construction section is

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heavily illustrated with
black-and-white
photographs and
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How to Get Started in
the Real Estate
Appraisal Business
For Real Estate
Appraisers, Lenders,
Assessors, and
Eminent Domain

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Estate, 14th
Edition
It's Only an Opinion:
An Appraiser in Court

"This authoritative text covers the theory and practice of residential and commercial valuation as well as appraisal methods, standards, and reports"--

The Appraisal of

Page 94/95

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Real Estate

Questions and

Answers to Help

You Pass the Real

Estate Appraisal

Exam

Going Concern

Valuation

3d Ed