

## The Score Takes Care Of Itself: My Philosophy Of Leadership

#1 New York Times bestseller “Essential reading for anyone interested in understanding and treating traumatic stress and the scope of its impact on society.” –Alexander McFarlane, Director of the Centre for Traumatic Stress Studies
A pioneering researcher transforms our understanding of trauma and offers a bold new paradigm for healing in this New York Times bestseller
Trauma is a fact of life. Veterans and their families deal with the painful aftermath of combat; one in five Americans has been molested; one in four grew up with alcoholics; one in three couples have engaged in physical violence. Dr. Bessel van der Kolk, one of the world’s foremost experts on trauma, has spent over three decades working with survivors. In The Body Keeps the Score, he uses recent scientific advances to show how trauma literally reshapes both body and brain, compromising sufferers’ capacities for pleasure, engagement, self-control, and trust. He explores innovative treatments—from neurofeedback and meditation to sports, drama, and yoga—that offer new paths to recovery by activating the brain’s natural neuroplasticity. Based on Dr. van der Kolk’s own research and that of other leading specialists, The Body Keeps the Score exposes the tremendous power of our relationships both to hurt and to heal—and offers new hope for reclaiming lives.
Coach Shanahan knows about achieving bid goals. In three years, he has transformed to Denver Broncos from a “mediocre”, “aging” franchise into the most feared powerhouse in the league, with back-to-back Super Bowl victories in 1998 and 1999 to prove it. Now, in “Think Like a Champion”m Shanahan opens his playbook to show tghe X’s and O’s of winning, a detailed game plan to help you storm the field of life with foolproof strategies, confidence, and the indomitable will to win. From preparation and sacrifice to competition and leadership, his practices of success are simple yet challenging. Everything in Mike Shanahan’s life has prepared him to write this powerful book. Armed with his innovative vision, you can improve your chances on Game Day—or any day of the week.

More than 6 years after his death David Halberstam remains one of this country’s most respected journalists and revered authorities on American life and history in the years since WWII. A Pulitzer Prize-winner for his ground-breaking reporting on the Vietnam War, Halberstam wrote more than 20 books, almost all of them bestsellers. His work has stood the test of time and has become the standard by which all journalists measure themselves. Bill Belichick’s thirty-one years in the NFL have been marked by amazing success—most recently with the New England Patriots. In this groundbreaking book, THE EDUCATION OF A COACH, David Halberstam explores the nuances of both the game and the man behind it. He uncovers what makes Bill Belichick tick both on and off the field.

In The 5 Love Languages, you will discover the secret that has transformed millions of relationships worldwide. Whether your relationship is flourishing or failing, Dr. Gary Chapman’s proven approach to showing and receiving love will help you experience deeper and richer levels of intimacy with your partner starting today.

Realize Your Spirit and Empower Your Leadership

The Genius of Desperation

The Body Keeps the Score

How Good Do You Want to Be?

Building a Champion

Leadership Agility

The Far Right Today

**"I know that I'll be evaluated in Seattle with wins and losses, as that is the nature of my profession for the last thirty-five years. But our record will not be what motivates me. Years ago I was asked, 'Pete, which is better: winning or competing?' My response was instantaneous: 'Competing. . . because it lasts longer.'" Pete Carroll is one of the most successful coaches in football today. As the head coach at USC, he brought the Trojans back to national prominence, amassing a 97-19 record over nine seasons. Now he shares the championship-winning philosophy that led USC to seven straight Pac-10 titles. This same mind-set and culture will shape his program as he returns to the NFL to coach the Seattle Seahawks. Carroll developed his unique coaching style by trial and error over his career. He learned that you get better results by teaching instead of screaming, and by helping players grow as people, not just on the field. He learned that an upbeat, energetic atmosphere in the locker room can coexist with an unstoppable competitive drive. He learned why you should stop worrying about your opponents, why you should always act as if the whole world is watching, and many other contrarian insights. Carroll shows us how the Win Forever philosophy really works, both in NCAA Division I competition and in the NFL. He reveals how his recruiting strategies, training routines, and game-day rituals preserve a team's culture year after year, during championship seasons and disappointing seasons alike. Win Forever is about more than winning football games; it's about maximizing your potential in every aspect of your life. Carroll has taught business leaders facing tough challenges. He has helped troubled kids on the streets of Los Angeles through his foundation A Better LA. His words are true in any situation: "If you want to win forever, always compete."**

**A Wall Street Journal Bestseller A compelling look inside the mind and powerful leadership methods of America's coaching legend, John Wooden 'Team spirit, loyalty, enthusiasm, determination. . . . Acquire and keep these traits and success should follow.'" --Coach John Wooden John Wooden's goal in 41 years of coaching never changed; namely, to get maximum effort and peak performance from each of his players in the manner that best served the team. Wooden on Leadership explains step-by-step how he pursued and accomplished this goal. Focusing on Wooden's 12 Lessons in Leadership and his acclaimed Pyramid of Success, it outlines the mental, emotional, and physical qualities essential to building a winning organization, and shows you how to develop the skill, confidence, and competitive fire to "be at your best when your best is needed"--and teach your organization to do the same. Praise for Wooden on Leadership: "What an all-encompassing Pyramid of Success for leadership! Coach Wooden's moral authority and brilliant definition of success encompass all of life. How I admire his life's work and concept of what it really means to win!" --Stephen R. Covey, author, The 7 Habits of Highly Successful People and The 8th Habit: From Effectiveness to Greatness "Wooden On Leadership offers valuable lessons no matter what your endeavor: "Competive Greatness" is our goal and that of any successful organization. Coach Wooden's Pyramid of Success is where it all starts." --Jim Sinegal, president & CEO, Costco**

**A top NFL coach offers leadership advice that applies from the field to the office Tom Coughlin led the New York Giants to two Super Bowl victories with his unique system of relentless preparation and resilience. He teaches his players that you can never guarantee a win, but you can always earn the right to win-with focus, hard work, and anticipation of obstacles. Now Coughlin shows how his teachings apply beyond the gridiron, illustrating his points with previously untold stories about players like Eli Manning, Doug Flutie, and Michael Strahan. His wisdom can help leaders in any field rev up their own organizations. 'Tom Coughlin challenged us and prepared us to handle anything that was thrown at us ... The lessons I learned from him weren't limited to football. They were applicable to every aspect of my life' -Michael Strahan Tom Coughlin is one of the most successful coaches in NFL history. Before winning two Super Bowls with the New York Giants, he coached the Jacksonville Jaguars for nine**

**seasons, leading them to two appearances in the AFC Championship Game. David Fisher is the co-author of seventeen New York Times bestsellers. The inspirational story of legendary coach Herb Brooks comes to life in the pages of "America's Coach," a heart-warming motivational biography that celebrates the legacy of a true American hero. As the architect of the fabled 1980 U.S. Olympic Hockey "Miracle on Ice," Brooks showed the world that through hard work, commitment, and dedication, dreams really can come true. It doesn't matter if you know the difference between a blue line and a clothes line, Brooks' unorthodox ideologies and philosophies on team-building, leadership and motivation can be applied to the real world just as easily as they can to the business world. Follow along as Brooks' amazing life is chronicled from the frozen ponds of St. Paul's east side, to the bright lights of New York City, and everywhere in between. Woven throughout this colorful tapestry are anecdotes, quotes, funny stories, and nuggets of wisdom from Brooks himself, which provide a unique insight into the secrets of his success.**

Legacy

Parcells

Think Like A Champion

An Easy & Proven Way to Build Good Habits & Break Bad Ones

Lessons in Leadership and Life from a Championship Program

How to Create a Winning Organizaton

Live, Work, and Play Like a Champion

Bill Parcells may be the most iconic football coach of our time. During his decades-long tenure as an NFL coach, he turned failing franchises into contenders. He led the ailing New York Giants to two Super Bowl victories, turned the New England Patriots into an NFL powerhouse, reinvigorated the New York Jets, brought the Dallas Cowboys back to life, and was most recently the head coach of the New York Jets. Football Hall of Fame. Taking readers behind the scenes with one of the most influential and fascinating coaches the NFL has ever known, PARCELLS will take a look back at this coach's long, storied and influential career, offer a nuanced portrayal of the complex man behind the coach, and examine the inner workings of the NFL.

A coaching legend shares techniques, philosophies, and team-building exercises applicable beyond the playing field in 1979, when Bob Ladouceur took over the head football coaching job at De La Salle high school, the program had never once had a winning season. By the time he stepped down in 2013 and after posting an unprecedented 399-25-3 record, De La Salle was a dominant force in high school football.

the great dynasties in the history of high school football. In When the Game Stands Tall: Coaches' Playbook, Ladouceur shares, for the first time, the coaching philosophies he employed at De La Salle. Far more than a book on the Xs and Os of football, this resource focuses on how Ladouceur created a culture based on accountability, work ethic, humility, and community. Through the stories of the game and the techniques that made the Spartans the most celebrated high school football team in history, it also has chapters on creating what Ladouceur calls an "authentic team experience," which include lessons as valuable in a board room as in a locker room.

Leadership Agility is the master competency needed for sustained success in today's complex, fast-paced business environment. Richly illustrated with stories based on original research and decades of work with clients, this groundbreaking book identifies five levels that leaders move through in developing their agility. Significantly, only 10% have mastered the level of effectiveness in our turbulent era of global competition. Written in an engaging, down-to-earth style, this book not only provides a map that guides readers in identifying their current level of agility. It also provides practical advice and concrete examples that show managers and leadership development professionals how they can bring greater agility to the initiative. Champions do extra. They sweep the sheds. They follow the spearhead. They keep a blue head. They are good ancestors. In Legacy, best-selling author James Kerr goes deep into the heart of the world's most successful sporting team, the legendary All Blacks of New Zealand, to reveal 15 powerful and practical lessons for leadership and business. Legacy is a unique coaching manual that can be used by individuals, teams, and organizations. It is a book that should be read by every leader in all fields, and asks: What are the secrets of success - sustained success? How do you achieve world-class standards, day after day, week after week, year after year? How do you handle pressure? How do you train to win at the highest level? What do you leave behind you after you're gone? What will be your legacy?

Atomic Habits

The Corner Office

Power Score

The Contrarian's Guide to Leadership

Life Lessons and Wisdom for Gold Medal Success: A Biographical Journey of the Late Hockey Icon Herb Brooks

Rough Magic

America's Coach

The celebrated coach shares his philosophy of football, profiles players he has coached, and recounts key moments in his career

"Originally published in hardcover in slightly different form in the United States by Crown Archetype, an imprint of Random House, a division of Penguin Random House LLC, New York, in 2018"--Title page verso.

The far right is back with a vengeance. After several decades at the political margins, far-right politics has again taken center stage. Three of the world's largest democracies – Brazil, India, and the United States – now have a radical right leader, while far-right parties continue to increase their profile and support within Europe. In this timely book, leading global expert on political extremism Cas Mudde provides a concise overview of the fourth wave of postwar far-right politics, exploring its history, ideology, organization, causes, and consequences, as well as the responses available to civil society, party, and state actors to challenge its ideas and influence. What defines this current far-right renaissance, Mudde argues, is its mainstreaming and normalization within the contemporary political landscape. Challenging orthodox thinking on the relationship between conventional and far-right politics, Mudde offers a complex and insightful picture of one of the key political challenges of our time.

The instant Wall Street Journal, USA Today, and international bestseller “While the history books are filled with tales of obsessive visionary geniuses who remade the world in their image with sheer, almost irrational force, I’ve found that history is also made by individuals who fought their ego at every turn, who eschewed the spotlight, and who put their higher goals above their desire for recognition.” –from the prologue Many of us insist the main impediment to a full, successful life is the outside world. In fact, the most common enemy lies within: our ego. Early in our careers, it impedes learning and the cultivation of talent. With success, it can blind us to our faults and sow future problems. In failure, it magnifies each blow and makes recovery more difficult. At every stage, ego holds us back. Ego Is the Enemy draws on a vast array of stories and examples, from literature to philosophy to history. We meet fascinating figures such as George Marshall, Jackie Robinson, Katharine Graham, Bill Belichick, and Eleanor Roosevelt, who all reached the highest levels of power and success by conquering their own egos. Their strategies and tactics can be ours as well. In an era that glorifies social media, reality TV, and other forms of shameless self-promotion, the battle against ego must be fought on many fronts. Armed with the lessons in this book, as Holiday writes, “you will be less invested in the story you tell about your own specialness, and as a result, you will be liberated to accomplish the world-changing work you’ve set out to achieve.”

Give and Take

Chasing Perfection

The Score Takes Care of Itself

Wooden on Leadership

Five Levels of Mastery for Anticipating and Initiating Change

Gridiron Genius

The Education of a Coach

**The instant New York Times bestseller Remarkable lessons in leadership and team building from one of the greatest football coaches of our time. Urban Meyer has established himself as one of the elite in the annals of his sport, having lead his players to three national championships. In Above the Line, he offers readers his unparalleled insights into leadership, team building, and the keys to motivating players to achieve things they might never have thought possible. Meyer shares his groundbreaking game plan—the game plan followed every day in the Ohio State Buckeyes’ championship season—for creating a culture of success built on trust and a commitment to a common purpose. Packed with real life examples from Meyer’s storied career, Above the Line delivers wisdom and inspiration for taking control and turning setbacks into victories for a team, a family, or a Fortune 500 company.**

The last lecture on leadership by the NFL’s greatest coach. Bill Walsh Bill Walsh is a towering figure in the history of the NFL. His advanced leadership transformed the San Francisco 49ers from the worst franchise in sports to a legendary dynasty. In the process, he changed the way football is played. Prior to his death, Walsh granted a series of exclusive interviews to bestselling author Steve Jamison. These became his ultimate lecture on leadership. Additional insights and perspective are provided by Hall of Fame quarterback Joe Montana and others. Bill Walsh taught that the requirements of successful leadership are the same whether you run an NFL franchise, a fortune 500 company, or a hardware store with 12 employees. These final words of ‘wisdom by Walsh’ will inspire, inform, and enlighten leaders in all professions.

**Football legends – Bill Walsh, Joe Gibbs, and Bill Parcells – won eight Super Bowls during the 1980s and changed football forever. Bill Walsh, Joe Gibbs and Bill Parcells dominated what may go down as the greatest decade in pro football history, leading their teams to a combined eight championships and developing some of the most gifted players of all time in the process. Walsh, Gibbs and Parcells developed such NFL stars as Joe Montana, Lawrence Taylor, Jerry Rice, Art Monk and Darrell Green. They resurrected the careers of players like John Riggin, Joe Theismann, Doug Williams, Everson Walls and Hacksaw Reynolds. They did so with a combination of guts and genius, built championship teams in their own likeness, and revolutionized pro football like few others. Their influence is still evident in today's game, with coaches who either worked directly for them or are part of their coaching trees now winning Super Bowls and using strategy the three men devised and perfected. In interviews with more than 150 players, coaches, family members and friends, GUTS AND GENIUS digs into the careers of three men who overcame their own insecurities and doubts to build Hall of Fame legacies that transformed their generation and continue to impact today's NFL.**

**A groundbreaking look at why our interactions with others hold the key to success, from the bestselling author of Think Again and Originals For generations, we have focused on the individual drivers of success: passion, hard work, talent, and luck. But in today's dramatically reconfigured world, success is increasingly dependent on how we interact with others. In Give and Take, Adam Grant, an award-winning researcher and Wharton’s highest-rated professor, examines the surprising forces that shape why some people rise to the top of the success ladder while others sink to the bottom. Praised by social scientists, business theorists, and corporate leaders, Give and Take opens up an approach to work, interactions, and productivity that is nothing short of revolutionary.**

The 5 Love Languages

Mob Rules

A Master Class in Building Teams and Winning at the Highest Level

Summary of Bill Walsh's The Score Takes Care of Itself by Milkyway Media

A Football Life

What the Mafia Can Teach the Legitimate Businessman

How Bill Walsh Reinvented Himself and Created an NFL Dynasty

The Score Takes Care of ItselfMy Philosophy of LeadershipPenguin

How to develop an all-star staff, even if you don't know the first thing about managing 'Your employees are, like you and me, flawed and hopeful human beings whose success is at least partly dependent on your skill as a manager, human beings who will thrive with skillful and consistent attention and wether without it.' Erika Andersen has helped some of the best-managed companies in the world develop their employees. Now she explains how to stay ahead of the competition by investing in your people. You'll discover that:
• Listening is your most powerful asset. Use it to motivate and build commitment.
• Everything you know about interviewing is wrong. Discover what you need to improve in a potential employee.
• Successful companies hire for keeps. Get people feeling like part of the team from day one.
Whether you're a first-time manager or a senior executive, Andersen will help you create a dynamic workplace, where the efforts you make today will blossom into success for years to come.

Provides leaders with a simple strategy to improve the performance of their teams through the calculating of 'priorities,' 'who' and 'relationships' and by increasing that total, realize more value, impact, earnings and overall success.

A former FBI agent shares his simple but powerful toolkit for assessing who you can trust--and who you can't. After two decades as a behavior analyst in the FBI, Robin Dreeke knows a thing or two about sizing people up. He's navigated complex situations that range from handling Russian spies to navigating the internal politics at the Bureau. Through that experience, he was forced to develop a knack for reading people--their intentions, their capabilities, their desires and their fears. Dreeke's first book, It's Not All About 'Me,' has become a cult favorite with readers seeking to build quick rapport with others. His last book, The Code of Trust, was about how to inspire trust in others as a leader. In Sizing People Up, Dreeke shares his simple, six-step system that helps you predict anyone's future behavior based on their words, goals, patterns of action, and the situation at hand. Predicting the behavior of others is an urgent need for anyone whose work involves relationships with others, whether it's leading an organization, collaborating with a teammate, or closing a sale. But predictability is not as simple as good and evil, or truth and fiction. Allies might make a promise with every intention of keeping it, not realizing that they will be unable to do so due to some personal shortcoming. And those seeking to thwart your endeavor may not realize how reliable their malevolent tells have become. Dreeke's system is simple, but powerful. For instance, a colleague might have a strong moral code, but do they believe your relationship will be long-term? Even the most upstanding person can betray your trust if they don't see themselves tied to you or your desired result in the long term. How can you determine whether someone has both the skill and will to do what they've said they're going to do? Behaviors as subtle as how they take notes will reveal their reliability. Using this book as their manual, readers will be able to quickly and easily determine who they can trust and who they can't; who is likely to deliver on promises and who will disappoint; and when a person is vested in your success vs when they are actively plotting your demise. With this knowledge they can confidently embark on anything from a business venture to a romantic relationship to a covert operation without the stress of the unknown.

How Success in Any Field Starts with Superior Preparation

Your Formula for Leadership Success

Guts and Genius

Summary of Bill Walsh's The Score Takes Care of Itself

Win Forever

On Football and the Making of the 49ers

***In the late 1970s, no one in their right mind would have picked the San Francisco 49ers to take home a championship. The team, which had experienced frequent leadership change in recent years, was considered one of the worst in the league... Purchase this in-depth summary to learn more.***

***In this eye-opening book, bestselling author Steve B. Sample—the man who turned the University of Southern California into one of the most respected and highly ranked universities in the country—challenges many conventional teachings on the subject. Here, Sample outlines an iconoclastic style of leadership that flies in the face of current leadership thought, but a style that unquestionably works, nevertheless. Sample urges leaders and aspiring leaders to focus on some key counterintuitive truths. He offers his own down-to-earth, homespun, and often provocative advice on some complex and thoughtful issues. And he provides many practical, if controversial, tactics for successful leadership, suggesting, among other things, that leaders should sometimes compromise their principles, not read everything that comes across their desks, and always put off decisions.***

***If necessity has been the mother of invention throughout the history of professional football, it could also be said that desperation is the father. Rare are the football innovations that have occurred without an owner, general manager, coach, or player up against the wall and reaching for a way to succeed anyway. In this meticulously researched, lively book, Bleacher Report lead NFL scout Doug Farrar traces the schematic history of the pro game through these “if this/then that” moments—paradigm shifts in the game from 1920 through the present. More than just a book about schemes and strategies, The Genius of Desperation: The Schematic Innovations that Made the Modern NFL also tells the stories of the game’s most prominent innovators, the adversities they endured, and the ways in which they learned to exceed their own expectations on the path to true greatness. Everyone from George Halas to Greasy Neale, Paul Brown to Sid Gillman, Bill Walsh to Chip Kelly is featured, as well as many others. The Genius of Desperation is a narrative arc through the history of the game as it’s never been told before.***

***Offers insights and best leadership principles from the successful coach of the San Francisco 49ers, explaining how he motivated people, crafted winning teams, and his words of wisdom such as “Believe in people,” and “Keep a short enemies list.”***

The Genius

Turning Ordinary People into Extraordinary Performers

Ego Is the Enemy

My Philosophy of Leadership

Earn the Right to Win

Growing Great Employees

Above the Line

NFL coach and three-time Superbowl winner Bill Walsh delivers his ultimate lecture on leadership—illustrated by dramatic and apt anecdotes from throughout his career—that will help your business increase its chances of prevailing into the 21st century.

The genius is the gripping account of Bill Walsh's career and how, through tactical and organizational skill, he transformed the San Francisco Forty Niners from a fallen franchise into a football dynasty. Along with his right-hand man John McVay, Walsh built the foundation for this success by drafting or trading for a durable core of stars, including Joe Montana, Fred Dean, and Hacksaw Reynolds. (Walsh would later restock the team with such players as Jerry Rice, Steve Young, and Charles Haley.) The key to Walsh's genius perhaps lay in his keen understanding of his athletes' psyches—he knew what brought out the best in each of them. With unmatched access to players, fellow coaches, executives, beat reporters, and Walsh himself, David Harris recounts the whole story—including Walsh's pre-Niners odyssey, the demons that pushed him through his career, and the scope of his impact on the game beyond the field and locker room. In the end, Harris reveals the brilliant man behind the coaching legend.

The #1 New York Times bestseller. Over 4 million copies sold! Tiny Changes, Remarkable Results No matter your goals, Atomic Habits offers a proven framework for improving—every day. James Clear, one of the world's leading experts on habit formation, reveals practical strategies that will teach you exactly how to form good habits, break bad ones, and master the tiny behaviors that lead to remarkable results. If you're having trouble changing your habits, the problem isn't you. The problem is your system. Bad habits repeat themselves again and again not because you don't want to change, but because you have the wrong system for change. You do not rise to the level of your goals. You fall to the level of your systems. Here, you'll get a proven system that can take you to new heights. Clear is known for his ability to distill complex topics into simple behaviors that can be easily applied to daily life and work. Here, he draws on the most proven ideas from biology, psychology, and neuroscience to create an easy-to-understand guide for making good habits inevitable and bad habits impossible. Along the way, readers will be inspired and entertained with true stories from Olympic gold medalists, award-winning artists, business leaders, life-saving physicians, and star comedians who have used the science of small habits to master their craft and vault to the top of their field. Learn how to:
• make time for new habits (even when life gets crazy);
• overcome a lack of motivation and willpower;
• design your environment to make success easier;
• get back on track when you fall off course; ...and much more. Atomic Habits will reshape the way you think about progress and success, and give you the tools and strategies you need to transform your habits—whether you're a team looking to win a championship, an organization hoping to redefine an industry, or simply an individual who wishes to quit smoking, lose weight, reduce stress, or achieve any other goal.

Ultimately, pattern reading is the ability to outbatter the offense to the side of the throw based on the route being executed (e.g., four defenders on three receivers). It is accomplished in an aggressive manner by breaking on receivers patterns to allow the defender to get closer to the ball. Coaching Pattern-Read Coverage clearly outlines how coaches should teach pattern reading to their players. The book provides a starting point for teaching pattern reading with information that will stimulate your thinking. Chapters include: Counting and Identifying, What Is Pattern Reading, Terms, Techniques, and Communication, Covering Crossers, Covering Seams, Understanding Pass Concepts, Coverages in 4 Under 3 Deep, Coverages in 5 Under 2 Deep, Coverages in 3 Under 4 AcrossQuarters, Zone Dogs, Defending Screens, Additional Important Defensive Points, and Problems.

The Principles Behind Winning Football the De La Salle Way

A Veteran FBI Agent's User Manual for Behavior Prediction

The Schematic Innovations that Made the Modern NFL

Sizing People Up

The Story of Three Unlikely Coaches Who Came to Dominate the NFL in the '80s

Building Success One Victory at a Time

Mental Warfare in Tennis--Lessons from a Master

*The story of legendary the Bill Walsh—the thoughtfil, articulate coach who led the San Francisco 49ers to three Super Bowl wins and was voted coach of the decade in the 80s—portrays the growth of his team and their incredible 1992 season.*

*The ‘Corner Office’ columnist and head of a Pulitzer Prize-winning national reporting team draws on the insights of such leading CEOs as Microsoft’s Steve Ballmer, Yahoo’s Carol Bartz and DreamWorks’s Jeffrey Katzenberg to identify proven leadership principles as well as the qualities that CEOs most value in their employees. 40,000 first printing.*

*The Mob is notorious for its cruel and immoral practices, but its most successful members have always been extremely smart businessmen. Now, former mobster Louis Ferrante reveals its surprisingly effective management techniques and explains how to apply them—legally—to any legitimate business. As an associate of the Gambino family, Ferrante relied on his instincts to pull off some of the biggest heists in U.S. history. By the age of twenty-one, he had netted millions of dollars for his employers. His natural talent for management led Mafia bosses to rely on him. After being arrested and serving an eight-and-a-half-year prison sentence, Ferrante went straight. He realized that the Mob’s most valuable business lessons would allow him to survive and thrive in the real world. Now he offers eighty-eight time-tested Mafia strategies, including: “Go get your own coffee! Respecting the chain of command without being a sucker.” “The walls have ears: Never bad-mouth the boss.” “Is this phone tapped?” Watch what you say every day.” “How to bury the hatchet—but not in someone’s hand.” “Don’t split yourself in half: The wrong decision is better than none at all.” “Don’t build Yankee stadium, just supply the concrete: Spotting new rackets.” “Leave your gun, take the cannolis...and beware of hubris.*

*Ferrante brings his real-life experiences to the book, offering fascinating advice that really works and sharing behind-the-scenes episodes almost as outrageous as those occurring on Wall Street every day. ‘Gripping Guardian ‘Pacy and stylish!’ Jeremy Vine ‘It was never meant to be like this. Subotage, yes. Propaganda, yes. All of that and more - but not this. Not murder.’ South Africa has become a powder keg. Its precious land is being sold off to the highest bidders while the country’s corrupt elite pocket the profits. As the dreams and hopes of its people are threatened, frustration turns to violence. With the shocking murder of one of the country’s bright young hopes, the fuse is well and truly lit. Conflict mediator Lindi and her childhood friend Kagiso find themselves in the heart of the chaos, fighting to save themselves and their country as events are set in motion that no one - least of all they - can control.*

The Burning Land

Winning Ugly

The 21 Most Powerful Minutes in a Leader's Day

Indispensable and Unexpected Lessons from CEOs on How to Lead and Succeed

Bill Walsh's Return to Stanford Football

Why Helping Others Drives Our Success

Brain, Mind, and Body in the Healing of Trauma

One of America's most successful coaches shares a compelling collection of lessons that he has learned not only about football, but also about life, motivation, leadership, perseverance, and accomplishment.

While a few people appear to be born leaders, the ability to lead is actually a collection of skills, nearly all of which can be learned and sharpened. Based on his New York Times bestseller The 21 Irrefutable Laws of Leadership, author John C. Maxwell presents a daily plan to help you grow as a leader in your personal, professional, and spiritual life.

In the late 1970s, no one in their right mind would have picked the San Francisco 49ers to take home a championship. The team, which had experienced frequent leadership change in recent years, was considered one of the worst in the league... Purchase this in-depth summary to learn more.

The tennis classic from Olympic gold medalist and ESPN analyst Brad Gilbert, now featuring a new introduction with tips drawn from the strategies of Roger Federer, Novak Djokovic, Serena Williams, Andy Murray, and more, to help you outthink and outplay your toughest opponents A former Olympic medalist and now one of ESPN's most respected analysts, Brad Gilbert shares his timeless tricks and tips, including "some real gems." (Tennis magazine) to help both recreational and professional players improve their game. In the new introduction to this third edition, Gilbert uses his inside access to analyze current stars such as Serena Williams and Rafael Nadal, showing readers how to beat better players without playing better tennis. Written with clarity and wit, this classic combat manual for the tennis court has become the bible of tennis instruction books for countless players worldwide.

Coaching Pattern-read Coverage