

Building An Import Export Business

EximTutor Book - Quick learn export import business and make easy your business. join to the global trade, this books is very useful for management students, new business owner or entrepreneur. Foreign Trade or import-export is one of the most lucrative and profitable businesses of the present economic scenario. The necessity of foreign trade is due to the basic attributes of manufacturing or supply-demand chain. The production of certain goods or commodity in a country demanded by other nations creates the basic framework of foreign trade. There are several regulations and restrictions involved in Foreign Trade. The concerning government reviews and impose restrictions or tariffs on import or export of certain products to improve the economy. Foreign Trade abides by the international trade rules and regulations which were enforced to protect the global economy, illegal international trade or consumer right of a nation. Globalization, advances transportation, and industrialization have assigned a broader dimensions to business by enabling Foreign Trade.

A clear, easy-to-understand primer on the exciting world of import/export The United States imports \$1.2 trillion and exports \$772 billion in goods on an annual basis. Import/Export For Dummies provides entrepreneurs and small- to medium-size businesses with the critical information they need to begin exporting their products around the world and importing goods to sell in America. This practical guide covers the ins and outs of developing or expanding operations to capture a share of this growing market, with details on the top ten countries with which America trades, from Canada to Germany to China.

A comprehensive overview of the latest developments in world trade, covering the details of merchandise trade by product and trade in commercial services
Russia Export-Import and Business Directory Volume 1 Strategic Information and Contacts

How to Start an Import/Export Business

Export/Import Procedures and Documentation

An Import/export Workshop

How Small business Trades Worldwide

The import and export business is not just for goliath corporations. An individual armed with the right information can get in on this enormous industry. It is big business these days - to the tune of an annual \$1.2 trillion in goods, according to the U.S. Department of Commerce. Billions of dollars in merchandise and goods are being exchanged each day in the global marketplace. These products are bought, sold, represented, and distributed somewhere in the world on a daily basis. While basically any country can offer opportunities for import export trade, Canada, Mexico, Japan, and China have topped the

trading chart for the past two decades. In the last few years, countries in the former Soviet Union and South America have become major players. Compared to other businesses, however, import export companies have a very low startup cost. You do not need any special license or degree; what you need to succeed is the expert advice presented in this new, comprehensive manual. This is a business you run from home, and travel is mostly optional. This guide provides readers with an understanding of the basic concepts of international trade and will help you navigate the maze of international trade policies and regulations. This new book is a comprehensive and detailed study of the business side of the import export business. You will learn everything from the initial startup decisions to working with U.S. and foreign companies. If you are investigating opportunities in this type of business, you should begin by reading this book. While providing detailed instruction and examples, the author leads you through every detail that will bring success. You will learn how to draw up a winning business plan and about basic cost control systems, commercial terms, documentation, trade agreements, trade shows, cultural issues, customs and market research, the latest information on government regulations, tax laws, customs requirements, shipping procedures, how to represent U.S.-based companies, copyright and trademark issues, product pricing, distribution systems, custom brokers, international documentation, branding, foreign-trade leads, management, legal concerns, sales and marketing techniques, and pricing formulas. You will learn how to set up computer systems to save time and money, how to meet IRS requirements, how to manage and train employees, how to generate high profile public relations and publicity, and how to implement low cost internal marketing ideas. You will learn how to build your business by using low and no cost ways to satisfy customers, as well as ways to increase sales and have customers refer others to you. Successful import export experts will appreciate this valuable resource and reference it in their daily activities as a source of ready-to-use forms, Web sites, operating and cost cutting ideas, and mathematical formulas that can easily be applied to their operations. The companion CD-ROM is included with the print version of this book; however is not available for

download with the electronic version. It may be obtained separately by contacting Atlantic Publishing Group at sales@atlantic-pub.com Atlantic Publishing is a small, independent publishing company based in Ocala, Florida. Founded over twenty years ago in the company president's garage, Atlantic Publishing has grown to become a renowned resource for non-fiction books. Today, over 450 titles are in print covering subjects such as small business, healthy living, management, finance, careers, and real estate. Atlantic Publishing prides itself on producing award winning, high-quality manuals that give readers up-to-date, pertinent information, real-world examples, and case studies with expert advice. Every book has resources, contact information, and web sites of the products or companies discussed.

This book, *Principles of International Trade: Import-Export*, is intended for students studying international trade and for business people who want to engage in international trade. This book covers the basic concepts and procedures that are required for starting and completing international transactions. All businesses, regardless of whether they do only domestic business or not, are affected by international trade and business. Consumers encounter imported products at most retail stores, and domestic businesses are exposed to stiff foreign competition. As a consumer or as a businessperson, all of us need to understand international trade for our own benefits. The draft version of this book, annually or biannually revised, had been used as a textbook at California State University, Los Angeles, California (Cal State, Los Angeles), and Pacific States University, Los Angeles, California (PSU), for over ten years before this book was first published in 1993 with the help and encouragement of my family, friends, students, and colleagues at both campuses. This book consists of thirty-seven chapters, a bibliography, websites, indexes, and endnotes. The text is divided into two parts. The first part, chapters 1 through 27, covers matters for importing goods from overseas and common topics related to both importing and exporting. The second part, chapters 28 through 37, is devoted to topics for exporting overseas. This new edition includes the latest Uniform Customs and Practice for Documentary Credits No. 600 (2007 Revision)

and Incoterms 2010 published by the International Chamber of Commerce (ICC). Instructors teaching materials for international trade (import-export), such as PowerPoint slides and key points for examinations, are available at the authors website:

<http://www.internationaltraderesearch.com>. The material and information in this text have been brought current as of June 1, 2017. Any errors or omissions exclusively belong to me. I would appreciate any comments, suggestions, or recommendations directed to me at my email address: drccrhee@gmail.com or fax 626-795-5196. Your comments, suggestions, or recommendations will be used in improving this book at the next publication.

This publication provides an overview of the importing process and contains general information about import requirements. This edition contains much new and revised material brought about because of changes in the law, particularly the Customs Modernization Act. The Customs modernization provisions has fundamentally altered the process by shifting to the importer the legal responsibility for declaring the value, classification, and rate of duty applicable to entered merchandise. Chapters cover entry of goods, informed compliance, invoices, assessment of duty, classification and value, marking, special requirements for alcoholic beverages, motor vehicles and boats, import quotas, fraud, and foreign trade zones. In addition to the material provided by the U. S. Customs Service, the private commercial publisher of this book has provided a bonus chapter on how to build a tax-free import-export business.

***The Definitive Guide to Selling Abroad Profitably
Import / Export For Dummies®***

Entrepreneur Magazine

Breaking into the trade game a small business guide to exporting.

Import-Export Business

This indispensable guide for succeeding in international trade is packed with valuable insights and practical advice for tapping into the lucrative global market.

Your import export business is suffering probably because you don't have international buyers of your products and you don't even know how to go about getting them. Every import export business person's no. 1 challenge is getting leads. Now you have the tool for getting those leads in your hands. Whether you are just starting out in import export business or you have been involved for a long time, this book is meant for you. The solution to your greatest challenge in import export business is finally here. This book is a database of international

import export companies. It is a comprehensive guide to getting import export and b2b trade leads. It contains over 50 import export business websites from where you can easily and conveniently get leads for your import export business in the comfort of your bedroom. The stress of 'hunting' for leads is finally rolled away for you. In this book, you will discover how to: -Get both free and paid leads from over 165 countries. -Locate secret websites for buying leads for exporters. -Get export leads online easily. -Get thousands of free buyers leads. -Gain access to secret import export website lists. -Access trade leads databases online. and lots more! With this resource, you are empowered to get foreign contacts available on import export websites and succeed in your exportation business, guaranteed! What are you waiting for? This is the opportunity you have been longing for. Get this book NOW. Kindly leave reviews for me. I really appreciate your honest reviews. See you on the Golden side of Export business. Blessings

This thoroughly updated edition of the top-selling *Building an Import/Export Business* is a step-by-step guide that shows entrepreneurs how to start a business and prosper in the growing global market. It helps budding entrepreneurs choose a commodity, target a market, prepare a business plan, and work within the complex system of regulations. This new edition covers the global changes in trade, emerging trends, the importance of niche markets, and working in the electronic age.

Your International Business Plan Manual

A Guide for Online Retailers to Manage Operations, Inventory, and Payment Issues

Import/Export: How to Take Your Business Across Borders

How to Import Wine: An Insider's Guide, Second Edition

Your easy-to-follow primer on the exciting world of import/export With an increased focus on global trade, this new edition of *Import/Export Kit For Dummies* provides entrepreneurs and small- to mid-sized businesses with the critical, entry-point information they need to begin exporting their products around the world—as well as importing goods to sell. Inside, you'll find the most up-to-date information on trade regulations, where to turn for additional guidance on seamlessly navigating the dreaded red tape, and much more. With significant changes in technology, expanding economics, and international trade agreements, the global marketplace continues to grow and change rapidly. In fact, companies that do business internationally are proven to grow faster and fail less often than companies that don't. This authoritative reference is packed with everything you need to get started, so why not get in on the game while the going is good? Gets you up to speed on the lingo of international business Shows you how to follow guidelines for developing a successful business and marketing plan Helps you understand distributor and agent agreement outlines Offers unprecedented insight on pinpointing the right markets for your import/export business Importing and exporting goods is a valuable way to expand your business and take part in the global economy, and this hands-on, friendly guide shows you how.

With billions of dollars generated annually, importing and exporting is a potentially lucrative arena for growth—and a bewildering tangle of rules and regulations. Packed with hundreds of cost-effective strategies, ready-to-use forms, and valuable checklists, the second edition of *Mastering Import*

& Export Management explains how to efficiently—and legally—navigate the complex world of international trade. From the big picture of pinpointing the best markets to the nitty-gritty of packing a container, this sweeping guide examines how to spot potential risks, apply quality control procedures, prepare documentation accurately, and more. This revised and updated edition addresses how best to handle recent crises like the earthquakes and tsunami in Japan, the economic downturn, or political instability in countries like Egypt, Tunisia, Bahrain, and Libya. It also covers every new compliance and security regulation, as well as evolving best practices, including:

- C-TPAT guidelines
- Incoterms
- In-house compliance programs
- Freight cost–reduction tips
- Beefed-up TSA regulations
- Improved technology options
- President Obama’s new export initiatives.

It’s an indispensable resource for today’s complex and changing global marketplace.

This edition of *Importing Into the United States* contains material pursuant to the Trade Act of 2002 and the Customs Modernization Act, commonly referred to as the Mod Act. *Importing Into the United States* provides wide-ranging information about the importing process and import requirements. We have made every effort to include essential requirements, but it is not possible for a book this size to cover all import laws and regulations. Also, this publication does not supersede or modify any provision of those laws and regulations. Legislative and administrative changes are always under consideration and can occur at any time. Quota limitations on commodities are also subject to change. Therefore, reliance solely on the information in this book may not meet the "reasonable care" standard required of importers.

How to Open and Operate a Financially Successful Import Export Business Starting an Import / Export Business

How to Get Foreign Buyers and Export Your Products Worldwide Export Programs Guide

Occupational Outlook Handbook

This FAO manual on Risk based imported food control aims to support competent authorities in improving the effectiveness of the control measures they are overseeing, based on an analysis of their specific country situation. It discusses the different types of approach to managing risks related to imported food, and provides concrete illustrations of how Codex guidelines can be implemented in different ways. While respecting the principles, guidance and objectives agreed by the Codex Alimentarius Commission, different options for control measures can be selected and combined to implement a coherent set of import controls to best fit the needs of each country. Different examples, as implemented by a number of countries, are provided to show that there are often several options to reach a common

goal. It also provides insights on the legal and institutional frameworks, as well as on the necessary support services to effectively implement risk based food controls.

Importing and exporting are trillion-dollar industries – but that doesn't mean they're just for big business. In fact, small businesses make up about 96 percent of this field. Get your share of an ever-expanding economy with the essential advice in this top-selling guide. As a successful import/export agent, you can net a healthy six-figure income by matching buyers and sellers from around the globe, right from your own home. This book is loaded with valuable insights and practical advice for tapping into highly lucrative global markets. You'll learn every aspect of the startup process, including:

- Choosing the most profitable goods to buy and sell
- Setting up and maintaining a trade route
- Using the internet to simplify your transactions
- How the government can help you find products and customers
- Essential trade law information to keep your business in compliance
- How to choose a customs broker
- The latest government policies
- Proven methods for finding contacts in the United States and abroad

Tricks of the trade from successful importers/exporters and hundreds of valuable resources help you become a player in the lucrative world of international exchange.

Since 2010, the ECE has been undertaking demand-driven national studies of regulatory and procedural barriers to trade, with a view to: helping countries achieve greater regional and global economic integration; informing donors as to where assistance might be required; and supporting policy discussions within the Steering Committee on Trade Capacity and Standards (previously, the Committee on Trade) and its subsidiary bodies on where additional work is required. This study summarizes the key findings of the seventh study, which focuses on Georgia. It was prepared by the ECE secretariat in close consultation with public and private sector stakeholders. The study integrates the outcome of the stakeholder meeting, which was organized in Tbilisi, Georgia on 23 April 2018 by the Ministry of Economy and Sustainable Development to discuss the initial results and recommendations.

Export and Import Price Index Manual: Theory and Practice
A Guide for Commercial Importers

Exporting

Roadmap to Export Success

China Statistical Yearbook

Introduction to Business covers the scope and sequence of most introductory business courses. The book provides detailed explanations in the context of core themes such as customer satisfaction, ethics, entrepreneurship, global business, and managing change. *Introduction to*

Business includes hundreds of current business examples from a range of industries and geographic locations, which feature a variety of individuals. The outcome is a balanced approach to the theory and application of business concepts, with attention to the knowledge and skills necessary for student success in this course and beyond.

Importing and exporting are trillion-dollar industries - but that doesn't mean they're just for big business. In fact, small businesses make up about 96 percent of this field. Get your share of an ever-expanding economy with the essential advice in this top-selling guide. As a successful import/export agent, you can net a healthy six-figure income by matching buyers and sellers from around the globe, right from your own home. This book is loaded with valuable insights and practical advice for tapping into highly lucrative global markets. You'll learn every aspect of the startup process, including: * Choosing the most profitable goods to buy and sell * Setting up and maintaining a trade route * Using the internet to simplify your transactions * How the government can help you find products and customers * Essential trade law information to keep your business in compliance * How to choose a customs broker * The latest government policies * Proven methods for finding contacts in the United States and abroad Tricks of the trade from successful importers/exporters and hundreds of valuable resources help you become a player in the lucrative world of international exchange.

A joint production by six international organizations, this manual explores the conceptual and theoretical issues that national statistical offices should consider in the daily compilation of export and import price indices. Intended for use by both ...

U.S. International Trade in Goods and Services

Principles of International Trade

Import / Export Kit For Dummies

Mastering Import and Export Management

Introduction to Business

One of the most popular and commonest explored businesses ever is the import/export business. In fact, this business idea has been doing rounds from the ancient times when kingdoms used to exchange goods that weren't available locally. Apart from management, operations and marketing, the most important facets of this business include building contacts, keeping the legal requirements complete and finding the right product or service to import/export. From the very mention of the skills that you need to run this business, it should be clear that this business requires you to have apt knowledge of business fundamentals, from what paper you need to work as a legal entity to what strategies you need to implement to optimize operations. If you are a business novice and all of this sounds complicated to you, this book is just the pick for you. This book is an essential keep even for people who already own a business and are looking for a book that can help them grow their business into something bigger and better.

Fully revised and updated-the go-to guide from an expert on international trade Doing business across national borders is more profitable than ever. In the exhaustively revised fourth edition, Import/Export provides step-by-step guidance to show you how to take part in the booming world economy.

Selling globally from your e-commerce site is more complex than

domestic sales, but there are huge rewards for opening your site to the 95 percent of the world's population that lives outside the U.S. This manual provides the info. you'll need to complete international sales and how to integrate that info. into your business operations from the very beginning of the sales-and-fulfillment process. The manual draws on the experiences of businesses that are now exporting throughout the world; it includes their stories as case studies to help you export successfully. Contents: Collecting Product Info.; Country of Origin; Export Controls; Ordering and Payment; Shipping and Returns; Ready to Sell. Illus. This is a print on demand report.

Building an Import/export Business

Preparing Your Business for Global E-Commerce

Importing Into the United States

Bangladesh Export-Import Trade and Business Directory Volume 1

Strategic Information and Contacts

Building an Import / Export Business

"Delaney's excellent book truly is the definitive guide. It easily and thoroughly explains everything you need to know." Steve Strauss, USA Today "Exporting: The Definitive Guide to Selling Abroad Profitably is generously sprinkled with Notes and Tips that deliver concise, insightful bursts of advice and counsel. These suggestions alone are worth the price of the book. From planning to execution, Laurel Delaney is like a trusted guide—encouraging one forward, pointing out potential pitfalls, and helping navigate the way through the exciting and challenging world of exporting." John N. Popoli, President and CEO, Lake Forest Graduate School of Management "I highly recommend this book to anyone looking to export. The real world, nuts and bolts kind of advice and information it contains will save you money and time— and make you a more effective exporter." Steve King and Carolyn Ockels, Small Business Labs "Exporting: The Definitive Guide to Selling Abroad Profitably is an invaluable guide to navigating the often-challenging waters of exporting." Rieva Lesonsky, SmallBizDaily "Exporting: The Definitive Guide to Selling Abroad Profitably is the 'how to' manual on how to grow USA factories jobs. Step by step and easy to read." Drew Greenblatt, CEO, Marlin Steel "If you intend to grow your business beyond the U.S. border, Exporting: The Definitive Guide to Selling Abroad Profitably is a great place to start." Anita Campbell, founder of Small Business Trends "As a valued Chapter Chair of the Women Presidents' Organization, Laurel Delaney has addressed a key issue our members face. While 25% of our members are international, another 25% would like to do business internationally. This book is a powerful guide that will help empower business owners and entrepreneurs by giving them everything they need to know about exporting." Dr. Marsha

Firestone, President and Founder of the Women Presidents' Organization "Exporting: The Definitive Guide to Selling Abroad Profitably takes the fear out of going global. It provides a step-by-step roadmap with very detailed and practical advice. From helping to identify markets to developing the relationships necessary for sales and distribution--this book is a must-have for any business trying to expand globally and profitably." Ellen A. Rudnick, Executive Director and Clinical Professor, Polsky Center for Entrepreneurship and Innovation, University of Chicago, Booth School of Business

Exporting: The Definitive Guide to Selling Abroad Profitably is for entrepreneurs and small business owners—the makers, movers, and shakers in our world—interested in taking their businesses to the next level of growth through exports. In the old days, creating an international business was left to relatively few--those with the wherewithal to move boatloads of goods into foreign countries. But now, thanks to the Internet, businesses of all sizes have a huge new opportunity to sell both goods and services globally. Yet only 1% of all U.S. businesses export. Why? Typically, exporting begins with unsolicited inquiries from foreign customers on the web via email, website, blog, or posting on a Facebook page. People outside your country want your product, and they want it now. The problem is that most small business owners do not know how to service these inquiries. What's the best way to ship goods? Do I need a license? Should I sell through wholesalers in specific countries or directly to consumers? How will I get paid? Help is here—Exporting equips you with the knowledge you need to market, sell, and fulfill orders internationally, taking full advantage of the Internet and the opportunities it creates. It also imparts a can-do spirit on exporting, leading to greater revenues, stability, and profitability for your business.

Exporting: The Definitive Guide to Selling Abroad Profitably: Lays out simple steps to conduct market research, find customers, open new markets, get paid, and ship goods and services. Takes you through the exporting process via the Internet and other means. Shows how to use social media to expand your international presence. Provides insider tips and strategies to export efficiently and profitably. Explains how the U.S. government helps exporters. Walks readers through the export business plan. With 70 percent of global buying power lying outside U.S. borders, exporting is not just an option for ambitious entrepreneurs--it's an absolute must for building and sustaining a successful future.

From the source you trust most-everything you need to start up,grow, and prosper in international trade... If you're excited by the opportunities you see in internationaltrade but nervous about facing a world of problems you don'tunderstand, you've come to the right place. In Starting anImport/Export Business, the experts at

Entrepreneur Magazine help you break into this fast-growing field and thrive. You'll find the whole story on the import/export business in this easy-to-use guide--clear concise information that demystifies the foreign trade process and explains precisely what clients expect from import/export services. In addition to all the basics you need to start your own business, this book is loaded with helpful statistics on international trade with 17 countries, sample documents, and resource listings. You'll learn about trade regulations, how to deal with customs services, and the best ways to protect trademarks and copyrights. You'll discover the best places to go for working capital, how to attract clients, and when to hire consultants. You'll also learn how to:

- * Price goods and services and calculate exchange rates.**
- * Choose the best payment method for each transaction.**
- * Cope with international legal issues.**
- * Manage your company's finances.**
- * Market your services both at home and abroad.**
- * Hook up with import and export distribution systems.**

There's never been a better time to launch yourself into the exciting world of international trade, and Starting an Import/Export business is the ideal book to get you going. ENTREPRENEUR Magazine is the banner publication of the Entrepreneur Magazine Group. It has the largest newsstand circulation of any business monthly and has a total ABC audited circulation of 385,000. The Entrepreneur Magazine Group also publishes Business Start-Ups and Entrepreneur in Mexico, as well as videos, audiocassettes, and software that deal with business start-up management. Also available from the Entrepreneur Magazine library: Making Money With Your Personal Computer, The Entrepreneur Magazine Small Business Advisor.

Bangladesh Export-Import Trade and Business Directory

Regulatory and Procedural Barriers to Trade in Georgia

Import/Export Guide

Export Import Business Book for Quick Learning

Risk Based Imported Food Control

Import-Export

The ultimate guide to navigating the increasingly complicated world of export and import guidelines. International business is more complex today than ever before, from customs and export control requirements, and distributors versus agents to payment mechanisms, insurance, and transportation. Featuring dozens of sample contracts, procedures, checklists, and ready-to-use forms, *Export/Import Procedures and Documentation* is an authoritative voice in the ever-changing, often-confusing world of international laws and regulations. This revised fifth edition contains new and expanded information on topics including: Corporate oversight and compliance Valuation The Export Control Reform Act Licensing requirements and exceptions International Commerce Trade Terminology The shifting definition of "Country of Origin" Specialized exporting and importing, and more! You no longer have to worry about all the dos, don'ts, and details of the vast world

of importing/exporting. Export/Import Procedures and Documentation has done it for you already.

The U.S. is a world leader in exporting - roughly \$2 trillion in total export sales each year. Yet, astonishingly, only 1% of all U.S. companies and only 25% of our manufacturers are pursuing this veritable goldmine. If you are among the majority who are missing out because you are too afraid or don't know where to begin, this book is for you. This book lays out the step-by-step export process that you can easily understand - the why's, the how-to's, the to-do's, and the who's who. It gives you the reasons for each step and provides useful links to all of the resources that you need to grow your successful export business. With this book as your guide, you are ready to build your export success story. Use this book to venture into exporting, give it a shot, and feel free to let me know how you're doing at mkogon@socal.rr.com.

Thanks for joining me on this journey! In order to create very clear venation for you as reader and international business learner, this book has been formatted into an easy to follow step by step system. In this book, you will find the breakdown of a well planned system of importing from China. This detailed procedure has evolved over decades, utilising the practices from well experienced international trading partners. There is no absolute typical method to use this book. You may choose to read the chapters in order or you may skip around, reading different chapters with certain contents of view points at different times. To get the most value out of this book, you can keep it where you work and refer to it frequently throughout the whole importing process. The sole purpose of this book is to help you and show you how to have competitively priced, high quality Chinese products delivered to your warehouse door under proper guidance with minimum efforts and costs. After putting efforts on memorizing the ideas, terms and principles, you should apply them immediately. Instead of putting your business plan on the shelf, you should take actions. The more action you take right now, the more you and your company can harvest the result and benefiting from importing from China. When this book is nearly to be competed, I could hardly control my excitement and joy in knowing the collaboration of very best material and ideas which was going to be in this one book which would be the tools for personal business excellence at their fingertips. Building an extraordinary business is the waging efforts of numerous people from across the globe. In the chapters that follow, you will be exposed to a wide variety of ideas, terms, techniques and experiences which have all been designed to help you make your business truly extraordinary. Thank you for purchasing this book and good luck with your importing! Enjoy the program!

Exim Tutor

Your Step-By-Step Guide to Success
Start Your Own Import/Export Business
Building an Import/Export Business
World Trade Statistical Review 2019

This bestselling, up-to-date guide shows you how to start your

own import/export business, from researching a raw idea to a successful launch to ongoing, profitable business operations. Complete with real-life examples from importers and exporters, it helps you every step of the way, from targeting a market and preparing a business plan to dealing with foreign currencies, shipping procedures, customs requirements, and more. It also shares tips to help you take advantage of NAFTA and other trade pacts, plus online resources to help you start and grow your business.

*Do you dream of traveling to exotic places to buy or sell your lines of merchandise? Building an Import/Export Business shows you how to start your own business, from researching a raw idea to a successful launch to ongoing, profitable business operations. Author Kenneth Weiss objectively and accurately describes the difficulties and rewards of this kind of business. Take Your Company from Local to Global
Needs Assessment
How to Import from China*