

he is going to sell you a car! Believe it! These guys are trained in sales techniques and how to recognize different buyer styles so they sell you exactly how you want to be sold! The best defense is a great offense, right? So, doesn't it stand to reason then that you, as prey, would approach them, the shark, as fully armed as possible to ensure your safety? That's where Car Buying Tips comes in. Look, we aren't going to promise you that moon. What we will do, very simply, is outfit you with an understanding of the guerilla marketing tools these guys use to try and land a big fish like. . .YOU! See if this information will help you BEFORE you visit the car lot: Discover the best time to shop for a car How to avoid a dealership scam When to walk away from a transaction What to do about financing before you are ready to buy Learn the difference between guarantee and warranty How to avoid a scam called "etching" Why you should never sign loan papers twice Why you should get your own financing - it can save you thousands! All this and much more is waiting for you in "Car Buying Tips." A simple title packed full of great information you can't afford to be without. Grab your copy today and accept our guarantee that the tips will save you money!

If you are considering the purchase or lease of a new or used car from a dealer there are a few things you should know that could save you thousands of dollars. Since more auto dealers are dishonest than honest, you as the consumer, need to protect yourself with knowledge of the industry. In *Buying Cars for Thousands Less* you will receive: * Information about the true cost of an automobile. * Tips about how to deal with salespeople to get the car you really want. * Finance tables to help you calculate your monthly payment and reasons why this is important to learn. * Techniques to determine cost for any vehicle new or used that you have an interest in. * Advantages and disadvantages to leasing. * Proven negotiating strategies to ensure you get the best possible deal.

Smart Buyer's Guide to Buying Or Leasing a Car

How to Buy a Car

A Complete Guide from Start to Finish On How To Buy A Used Car; FROM THE PERSPECTIVE OF AN EXPERIENCED LICENSED CAR DEALER Buying Checklist Included

Auto Repair For Dummies

A Step by Step Guide for Buying and Selling Used Cars

Buy a Vehicle, Buy it Right!