

Read Free Contracts And  
International Project  
Management

# **Contracts And International Project Management**

**THE CONSTRUCTION  
PROJECT MANAGEMENT**

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**SUCCESS GUIDE 2ND  
EDITION: Everything You  
Need To Know About  
Construction Contracts,  
Estimating, Planning And  
Scheduling, Skills To  
Manage Trades And**

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**Home Renovations You're  
about to discover how to  
the re-emergence of the  
real estate market  
sparked renewed  
optimism in construction.  
Across different states in**

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**the country, residential  
construction jobs are  
being undertaken in  
order to satisfy the  
demands in housing.  
Since residential  
construction projects are**

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**still a business (except when you want to build your own home), the idea is to build enough living spaces and to offer them to prospective clients or leasers at an affordable**

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**price. Of course the success of such a goal still lies on income and the general economic outlook, but one thing is for certain: now that the housing crisis is over,**

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**more people will look forward getting a place to call their home.**

**This is a step-by-step, down-to-earth, no fluff - just the bare essences, kinda book, packed with**

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**practice-proven, quick to understand, and easy to use nuggets on how to apply the core essences of good project management to your contract management activities;**



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**what to look out for; when  
to be on guard; how to act  
... and much more.**

**Whether you're a contract  
or project manager, you'll  
learn all you need to  
know to better connect**

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**with each other, team-up  
pre-contract already to  
ensure the best possible  
take-off you've ever  
experienced, and to work  
shoulder-to-shoulder  
after the contract is**

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**signed and the project's  
on its way. Applying the  
nuggets in this book:  
You'll be able to prepare  
contracts in such way  
that you'll have projects  
jettison up, up, and away**

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**to their destinations right  
after the contract gets  
signed - Project Boards  
and Project Managers will  
give you the recognition  
of providing them with a  
clear-cut view on the**

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**contract essences. It will  
make their project start-  
ups solid, quick, and easy;  
You'll have a much easier  
job in managing the  
contract and keeping the  
project aligned to it. No**

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**more unexpected  
escalations or 'all hands  
on deck' to set things  
straight - c-level  
management will be  
grateful for that, I can  
tell you!; Handovers**

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**between the Project  
Manager and Operations  
will be a breeze - Service  
Managers will thank you  
for the timely heads-ups  
which enable them to  
shine in front of their**

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**customers and deliver a great service (which, to be honest, gives you an easier ride in managing the service contract after the project). So in a nutshell, your contracting**



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**activities will improve  
massively. You'll have  
more success on  
contracts than ever  
before, and you'll reap  
the gratitude of  
colleagues and**

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**management from both  
customers as well as  
suppliers. You'll be using  
the renowned PRINCE2  
project management  
method as our vehicle.  
Why? Because PRINCE2**

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**is one of the world's  
leading project  
management methods,  
based on the lessons  
learned from thousands  
of previous projects, and  
it shows. It's crammed**

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**with 'best-and-proven-practice' elements of good project management. It's all in there! All over the world, in all kinds of industries, more and more project**

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**teams apply it and reap the benefits of solid preparation, step-by-step processes and decisions, and controls that provide both grip and flexibility-even in projects that need**

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**an agile approach. So by  
using PRINCE2, you'll  
have a front-row view on  
the knowledge and  
experiences of both  
bruised as well as  
Champaign covered**

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**project managers, you'll  
get comfortable with a  
rapidly spreading way of  
working, and you'll be  
learning a common  
'project lingo'. Oh, and  
did you know that**

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Order now! "This book is  
a valuable addition to the  
growing body of work on  
contract management.  
But more than that, it**



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**offers an important  
bridge between the  
disciplines of project  
management and contract  
management, uniting  
these critical capabilities.  
Whether you are a project**

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**manager who needs to understand contracts, or a contract manager who needs to understand projects, this book is for you. It helps two critical communities better**

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**understand each other;  
and both will gain from  
that experience." Tim  
Cummins, CEO,  
International Association  
for Contract &  
Commercial Management**

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**(IACCM) PRINCE2(r) is a registered trademark of AXELOS Limited. This book has been licensed by AXELOS Limited."**

**Suffering from chronic project headaches? Relief**

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**is on the way! PM pro  
George Ritz has written  
the prescription for the  
efficient, profitable, and  
headache-free  
management of any  
capital project. Total**

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**Construction Project  
Management combines  
the latest management  
innovations with tried-  
and-proven construction  
techniques to produce a  
cutting-edge ` ` total**

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**system" guaranteed to  
give you complete control  
over every phase of field  
operations. You'll see how  
to: prepare winning bids  
and proposals; obtain and  
negotiate favorable**

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**contracts; estimate  
accurate project costs;  
determine realistic  
project budgets; set  
attainable project  
schedules; organize  
human, physical, and**



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**financial resources;  
design, build, and  
motivate a field  
organization; implement  
effective project controls;  
ensure job-site safety;  
improve project**

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**communications; use PCs  
in the field and office;  
and much more.**

**Project Management is a  
broad subject and there  
have been many excellent  
books written on the**

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**subject. Some are  
encyclopedic in content.  
This book is not. Project  
Managers have little free  
time and they don't  
generally spend it reading  
books on Project**

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**Management. Project  
Management - The  
Secrets of Success is a  
book of important topics  
and guidelines for the  
Project Manager - a book  
that can be read while**

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**traveling or referred to as  
an issue arises. Project  
Management is THE  
critical skill in the  
engineering and  
construction world. Most  
Presidents and senior**

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**managers of engineering  
and construction  
companies are former  
project managers. Even in  
the Owner organizations,  
excellent project  
managers position**

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**themselves for senior  
management roles. Why?  
Because managing a  
project is fundamentally  
business management -  
starting, staffing, running  
and shutting down a**

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**business - excellent  
preparation for company  
management. Project  
Management can be  
boiled down to 10 Project  
Management  
Commandments.**

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**Following these ten commandments alone will not make a Project Manager successful; but, poor performance in any of these areas usually results in failure. 1.**

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**Safety - first, last and  
always 2. Contract - know  
it - follow it 3. Quality -  
good jobs have high  
quality 4. Schedule - no  
excuses 5. Basic Project  
Data - verify, then use 6.**

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**Be Completion Driven 7.  
Quantities - manage them  
8. Money - guard it - ours  
or the Client's 9. Lead -  
clearly show the way 10.  
Client Relationship - you  
have the responsibility**

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**Project Management -  
The Secrets of Success  
expands each of these  
topics in detail. The book  
is not a primer on Project  
Management; it builds on  
the knowledge of**

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**experienced Project  
Managers and provides  
them guidelines and  
coaching to improve  
project performance.  
Project Management -  
The Secrets of Success**

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**also discusses the skills necessary to become an excellent Project manager. They include:**

- **Leadership - giving proper direction and following progress on a**

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**detailed level. • Insight -  
being able to understand  
the status and direction  
of a project from limited  
data - relying on  
experience and intuition  
to root out problems. •**

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**Consensus building -  
seeking alignment from  
your team and with your  
Client. Getting all needed  
input before making  
decisions. •**

**Communication skills**



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**including oral reporting,  
written communications  
and presentation skills. ·  
Building excellent Client  
relationships. · Project  
risk - how to recognize it  
and how to mitigate it. ·**

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**How to keep a project on schedule. · Project costs - understanding them in detail and monitoring and correcting poor cost performance. · Knowledge of contracts - what the**

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**key issues are and how to roll down the prime contract terms to subcontractors and vendors. • Understanding construction and being able to drive engineering,**

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**design and procurement  
to support the field. •**

**Knowing and  
championing Safety - in  
design and in execution. •**

**Being an outspoken  
advocate for Quality.**

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**Every experienced Project  
Manager will benefit from  
the lessons of Project  
Management - The  
Secrets of Success.  
Contracts, Partnering and  
Project Management**

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**Contract Risk and Credit  
Spread Determinant in  
the International Project  
Bond Market  
How to Win and Perform  
on Task Order Contracts  
Leadership in Complex**

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**Environments**

**Contracts Explained**

**Trust in Construction**

**Projects**

*"Explains the basics of  
administering a design-  
build project after the*

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***contract has been  
awarded"--Cover p. [4].  
For a continuously  
growing company that  
has to be ready and aware  
of market trends to  
implement its products***



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***and adapt them to the  
needs of increasingly  
demanding customers, it  
is no longer enough to  
have and pursue excellent  
technical and  
technological***

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***departments, quality products, to have at its disposal an effective and efficient sales network with qualified aggressive personnel and to invest in research. Today, fulfilling***

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***contract goals while  
keeping the customer  
satisfied and staying  
within the company's  
budgetary requirements  
requires more and more  
efficient project***

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***management. As it has  
been ascertained that  
design success depends  
on the ability of knowing  
how to correctly and  
effectively monitor all  
management activities, a***

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***successful, efficient  
collaboration has been  
set up with the University  
of Udine and Prof.  
Tonchia in order to  
support research based  
on the best practice***

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***applicable to complex corporations. Describing management's experience in this book shows the validity of the University/Corporation combination because it***

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***allows universities to get closer to industry, and the type of management used at Danieli & C. can be conveyed outside its specific field.***

***The theory, practice, and***

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***example projects of  
international project  
management A  
Singaporean corporation  
builds a manufacturing  
facility in Cambodia, with  
a Chinese partner, a***

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***Cambodian government  
agency, and value chain  
organizations in  
Germany, Morocco,  
Vietnam, and Brazil. A  
Russian charity operates  
in the Balkans and the***

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***Persian Gulf.***

***Pharmaceuticals and food  
come from ten different  
countries, physicians are  
from the EU and Russia,  
and donations are from  
Central Asia and the***

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***subcontinent. A  
transnational  
organization markets  
through divisions in  
eighty-two countries. The  
products are designed in  
Italy, Sweden, and***

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***France, with customization done in each respective country. International projects involve a complex network of cultures, politics, laws, languages,***

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***and resources that goes  
beyond the traditional  
training and experience  
of most project managers.  
International Project  
Management examines  
the different dimensions***

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***and responsibilities of international projects, and outlines what a project manager must know to lead global projects successfully. It also provides guidelines***

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***and examples for the  
international project  
management processes.  
This book explores the  
professional best  
practices of international  
projects, emphasizing the***

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***importance of leadership skills and virtual teamwork to successfully navigate an international project. Along with discussions on the process groups, such as***



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***initiating, planning,  
execution, monitoring  
and controlling, and  
closing out, this reference  
is organized according to  
these knowledge areas:  
Introduction to***

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***international project  
management Integration  
management HR  
management (Diversity &  
Communications) Scope  
management Cost and  
progress management***

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***Risk management Time  
management Customer  
satisfaction (Quality)  
Procurement  
management CPE in the  
future Integrating the  
PMBOK® Guide—Fourth***

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***Edition, and the ICB,  
International Project  
Management provides  
international project  
managers, whether  
experienced or beginners,  
with the high cross-***

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***cultural intelligence,  
creative communication  
skills, ability to establish  
and maintain dependable  
project management  
processes, and  
compelling curiosity to***

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***manage international  
projects successfully.  
(PMBOK is a registered  
mark of the Project  
Management Institute,  
Inc.)***

***This fully integrated***

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***study resource is  
completely updated for  
the PMBOK, Sixth Edition  
This highly effective self-  
study guide contains all  
of the information you  
need to prepare for the***

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***latest version of the  
challenging Project  
Management Professional  
exam. Electronic content  
includes the Total Tester  
customizable exam  
engine, worksheets,***



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***reference PDFs, and more  
than an hour of video  
training from the author.  
Fully updated for the  
Sixth Edition of the PMI  
Project Management  
Body of Knowledge***

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***(PMBOK® Guide), PMP  
Project Management  
Professional Study Guide,  
Fifth Edition contains  
more than 900 accurate  
practice exam questions.  
Each chapter includes a***

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***list of objectives covered,  
a chapter review, key  
terms, a two-minute drill,  
and a self-test with  
detailed explanations for  
both the correct and  
incorrect answer choices.***

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**• Offers 100% coverage of all official objectives for the PMP exam •**

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***consultant and  
bestselling author  
International Project  
Management  
Principles of Contracting  
for Project Management  
International Contracting***

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***Project Administration  
for Design-build  
Contracts  
When Contract  
Management Meets  
Prince2  
International Standards***

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***and Best Practices for  
Engineering and  
Construction Contracting***

This book, about international contracting and contract management, is written from the angle of the contractor and discussed from an international perspective. It

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comments on real-life cases, taken from various kinds of projects: infrastructural works (roads, bridges, tunnels, rail roads), wind- and sunfarms, oil and gas installations, such as platforms, pipe lines, power generating works, and large buildings. The book is structured around the contracting cycle. Chapters include



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dealing with the role of the contractor in international contracting, the tender process, landing and negotiating the contract, types of contract, problems that may occur during project execution, project delivery, and handling guarantee claims. Written primarily for business practitioners operating in the international

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contracting industry, the title assumes that the reader will have a basic understanding and knowledge of theories related to project management, construction engineering, business law and economics. Though not an academic book, due to its unique blend of practitioners' insight and academic theory, it can be

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taught in courses at institutes at the master level. As most engineers are going to deal with contracts, this book is specifically recommended for engineering programs both at the graduate and postgraduate level. Lawyers will find the book useful to understand the business context in which their customers and/or colleagues work.

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This book describes the principles and techniques in Project Management as applied to Engineering & Construction Contracts (ECC), conforming with relevant international standards (PMI - IPMA - ISO 21500), and pursuing a fully company-wide, process-based, multi-project approach. Uniquely, the book

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combines Project Management fundamentals with international contracting practices, which shape the planning, design and construction of large and complex works (such as plants, machinery, infrastructures and buildings) worldwide. The rigorous academic approach is mixed with the managerial

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contributions of Danieli, one of the world's top three suppliers of plants and equipment to the metals industry. The book has been updated to reflect the PMBOK 6th edition (September 2017), presents best practices in PM from around the globe, and addresses new trends in PM such as Agile, SCRUM, etc. Lastly, a

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dedicated section covers the professional use of the reference software Microsoft Project.

A new edition of the most popular book of project management case studies, expanded to include more than 100 cases plus a "super case" on the Iridium Project Case studies are an important part of

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project management education and training. This Fourth Edition of Harold Kerzner's Project Management Case Studies features a number of new cases covering value measurement in project management. Also included is the well-received "super case," which covers all aspects of project management and may be



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used as a capstone for a course. This new edition: Contains 100-plus case studies drawn from real companies to illustrate both successful and poor implementation of project management Represents a wide range of industries, including medical and pharmaceutical, aerospace, manufacturing, automotive, finance and banking, and

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telecommunications Covers cutting-edge areas of construction and international project management plus a "super case" on the Iridium Project, covering all aspects of project management Follows and supports preparation for the Project Management Professional (PMP®) Certification Exam Project Management Case Studies, Fourth

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Edition is a valuable resource for students, as well as practicing engineers and managers, and can be used on its own or with the new Eleventh Edition of Harold Kerzner's landmark reference, *Project Management: A Systems Approach to Planning, Scheduling, and Controlling*. (PMP and Project Management

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Professional are registered marks of the  
Project Management Institute, Inc.)

This book is an introduction to  
construction contract administration and  
management, covering the delivery and  
execution stage of a construction project  
and the various issues which the contract  
administrator needs to proactively

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manage. It can therefore be used as a contract administrator's resource book covering what needs to be done (and why) to keep a construction project on track from a commercial and contractual perspective. It is particularly appropriate for students and new practitioners from varied construction professions and whilst

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it covers domestic (UK) projects, it will be particularly useful for those studying and working on international projects where terminology, procedures and legal systems may differ from the UK. The content is split into four parts and is subdivided into easy-to-read chapters replicating the timeline of a project during the

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construction stage: Part A covers initiating the construction stage, project delivery mechanisms, contract administration and health and safety management; Part B covers managing the construction stage, contractor performance and relationship management; Part C covers finalising the construction stage, project completion and

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close-out; Part D covers claims and disputes. Introduction to Construction Contract Management will be particularly useful for students enrolled on global construction programmes together with international distance learning students and non-cognate graduates starting out on an international career in construction



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contract administration and quantity surveying.

How to Manage Your Contracts Easier, Better, and Faster by Unleashing the Hidden Success Factors of One of the World's Leading Project Management Methods

Fundamentals of Contract and

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Commercial Management

Contracting for Project Management

Contracts and International Project  
Management

The Evolution of Project Management  
Practice

*Most contracts are “simple*

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*contracts” that can be created by any adult without legal guidance. But that doesn’t mean you can overlook risks. Consumer law tends to automatically manage common risks to consumers, but it can add to the unmanaged*

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*risks for businesspeople. This book gives you the insights you need to create and administer contracts, and to enable informed discussion with business managers, project managers, contract managers, and lawyers.*

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*Learn how to:*

- *write contracts that are easy to understand;*
- *navigate concerns about intellectual property;*
- *identify core components of larger contracts;*
- *determine when a contract ends.*

*Every business*

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*transaction you make has a contract, but not all contracts are written—and so risk can be hard to manage. When there is important risk to manage, you should put the contract into writing. Whether you are working*

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*locally, nationally, or internationally, this book will help you understand, write, and manage contracts.*

*Projects can often be extremely complex processes involving various teams from client*

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*organisations, contractors and sub-contractors. Making sure you don't fall foul of the law may not be uppermost in the project manager's mind, but it is vital you understand the basics to prevent any costly legal hiccups and*



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*repercussions during the process. Law for Project Managers provides an easily understandable and practical guide to the laws of contract, liability, intellectual property and so on, entirely from the*

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*perspective of the project manager. It will enable you to approach projects forewarned and forearmed, able to avoid potential legal problems altogether. The book covers everything from intellectual*

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*property disputes with the client organisation about who actually 'owns' the outcome, to confusion arising during an international project from the different legal systems and their approach to contracts and health and safety*

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*problems in the management of contractors. Most importantly, it explains everything in very straightforward terms; legal jargon is either avoided altogether or defined with its relevance to the project manager*

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*explained. It is also written to help you find and brief legal professionals and, should it come to it, resolve disputes. For example, what are the various dispute resolution options open to you and which ones involve*

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*recourse to law? David Wright provides clear, readable and expert advice on this and many other important legal matters for the project manager.*

*PMBOK® Guide is the go-to resource for project management*

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*practitioners. The project management profession has significantly evolved due to emerging technology, new approaches and rapid market changes. Reflecting this evolution, The Standard for*

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*Project Management enumerates 12 principles of project management and the PMBOK® Guide &– Seventh Edition is structured around eight project performance domains. This edition is designed to address*



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*practitioners' current and future needs and to help them be more proactive, innovative and nimble in enabling desired project outcomes. This edition of the PMBOK® Guide:•Reflects the full range of development*

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*approaches (predictive, adaptive, hybrid, etc.);*•Provides an entire section devoted to tailoring the development approach and processes;•Includes an expanded list of models, methods, and artifacts;•Focuses

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*on not just delivering project outputs but also enabling outcomes; and*

- *Integrates with PMI standards+™ for information and standards application content based on project type, development approach, and*

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*industry sector.*

*A majority of large-scale construction and major infrastructure projects are funded by public funds from taxpayers. However, these projects are often subject to severe delays*

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*and cost overruns. Large-Scale  
Construction Project  
Management: Understanding  
Legal and Contract Requirements  
introduces integrated approaches  
to project management and  
control mechanisms to effectively*

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*manage large-scale construction projects. It explains the contractual requirements and associated legal principles under the latest edition of the leading standard forms of contracts, including FIDIC 2017, NEC4, and*

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*JCT 2016. It explains integrated project governance regarding time, cost, risk, change, contract management, and more. Further, it discusses the legal issues of scheduling delays and disruptions regarding the Delay*

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*and Disruption Protocol (Society of Construction Law) as well as Forensic Schedule Analysis guidance (American Association of Cost Engineering). Features: Provides strategies to effectively resolve disputes during*



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*construction projects Examines  
Quantitative Schedule Risk  
Analysis (QSRA) and  
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(QCRA) Introduces the most  
recent software and techniques  
used in managing large-scale*

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*construction projects This book serves as a useful resource for project control and management professionals, researchers in construction management and project management, and students in building construction*

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*management and project  
management.*

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*A Handbook*

*This book addresses the process and*

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*principles of contract management  
in construction from an  
international perspective. It presents  
a well-structured, in-depth analysis  
of construction law doctrines  
necessary to understand the  
fundamentals of contract*

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*management. The book begins with an introduction to contract management and contract law and formation. It then discusses the various parties to a contract and their relevant obligations, whether they are engineers, contractors or*

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*subcontractors. It also addresses standard practices when drafting and revising contracts, as well as what can be expected in standard contracts general clauses. Two chapters are dedicated to contract clauses, with one focused on*

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*contract administration such as schedules, payment certificates and defects liability, and the other focused on contract management, such as terminations, dispute resolutions and claims. This book provides a useful reference to*



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*engineers, project managers and  
students within the field of  
engineering and construction  
management.*

*Practical Project Management for  
Building and Construction covers  
the 14 knowledge areas of project*

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*management that are essential for successful projects in the construction industry. For each knowledge area, it explains the processes for scope, time, risk, cost, and resource management. Filled with work and process flow*

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*diagrams, it demonstrates how projects progress throughout the project life cycle. The book details the processes that must be included in the management process to deliver projects on time and within budget. The processes and*

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*knowledge areas described  
reference the ISO 10006 Standard  
(guidelines for quality management  
in projects), the international  
project management standards of  
the PMBOK® Guide, and the  
rapidly emerging ISO 21500*

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*standard. Coverage includes change management, working environment, quality and communication, and procurement management.*

*Illustrating the entire project process, this pioneering reference: Reports on regulations from the*

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*European Union and the United States that impact construction projects Identifies the knowledge areas a project manager must control Examines time-tested strategies, various types of contracts, remuneration forms, and*

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*contract close out Includes many examples and templates to help you generate essential project documents The book supplies accessible information on a range of helpful tools such as work breakdown structure and earned value.*

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*Explaining how to use a network diagram with its gaps and critical paths, the methods described in the text will help you control the WHAT, HOW, and WHEN to do things as well as WHO is responsible for doing them, which*



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*will lead to successful project management. Because a large part of the book addresses general project management concepts, the lessons learned will also be helpful to project managers outside the building and construction industry.*

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*Project Management has, as one of its essential ingredients, development, use, administration and management of contract. On any significant project there will be many players and stakeholders contractually linked. It is essential*

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*therefore that all project personnel be aware of contract matters. The difficulty with this for project personnel in the past, however, has been in finding a systematic and comprehensive coverage of contractual matters in the*

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*literature, written at an understandable level. This book goes toward filling this void. This book focuses on the important issues of whether to contract out (outsource) work or do it in-house, on the numerous contractual*

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*payment options including bonuses and penalties, and on the delivery method or contractual relationships between project participants. This is provided in an international context, where project management takes on an added dimension*

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*related to differing practices and customs between countries.*

*Numerous case studies and exercises are given to promote the understanding of the contractual and project management issues covered.*

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*Many large construction projects, such as those in the Middle East or Asia Pacific, are international in scope with a range of contractors and subcontractors signing contracts for delivery of specified work or services. The contractual*

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*situation in these instances may be complex and potentially includes a range of standard and bespoke contractual arrangements. In addition, the parties to these contracts may be based in different parts of the world, and are often*



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*working to different legal systems and understandings. This can lead to confusion in the understanding, interpretation and execution of a given contract. International Construction Contracts provides concise and practical guidance to*

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*those involved in the negotiation and management of international construction and engineering contracts. It sets out in clear, straightforward language the main features of construction contracts and international dispute resolution*

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*procedures. It ensures the reader is aware of the issues that might arise on the contractual side of their project so that they may better protect their party's interests. Many of the features and points discussed are illustrated by reference to the*

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*popular FIDIC contracts and the book includes a commentary on the two most widely used FIDIC design-build forms, the Yellow and Silver Books. Also included in the book is a fully worked example of a typical ICC arbitration from start to*

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*finish, with "pleadings", a detailed case narrative and commentary on events, and an example arbitration award. The ICC and SIAC arbitration rules are also provided. Written for construction professionals, the book will be of*

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*great interest to engineers,  
architects, project managers,  
quantity surveyors, contract  
managers and contract  
administrators working on  
international projects.*

***Industrial Project Management***

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*A Primer for Owners, Engineers,  
and Contractors*

*Introduction to Construction*

*Contract Management*

*Contract Management in Complex  
Construction Projects*

*The International Compendium of*

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## *Construction Contracts Project Management*

This book describes concepts, methods and practical techniques for managing projects to develop constructed



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facilities in the fields  
of oil & gas, power,  
infrastructure,  
architecture and the  
commercial building  
industries. It is  
addressed to a broad

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range of professionals  
willing to improve their  
management skills and  
designed to help  
newcomers to the  
engineering and  
construction industry

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understand how to apply project management to field practice. Also, it makes project management disciplines accessible to experts in technical areas of engineering and

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construction. In  
education, this text is  
suitable for  
undergraduate and  
graduate classes in  
architecture,  
engineering and

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construction management,  
as well as for  
specialist and  
professional courses in  
project management.  
This book provides a  
comprehensive overview

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of the key aspects and contracts involved in the process of developing oil and gas projects, with an emphasis on offshore developments. Project

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development in oil and gas carries with it numerous unique risks and challenges. By identifying and managing risk through the various contract stages, each

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stage of the project is seen in perspective and therefore gives readers a better understanding of how that stage was arrived at and what is expected to come later.



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To do this, the authors use illustrative international case studies from past and current projects, thereby deepening the reader's understanding

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and awareness of risk from practical experience, as well as suggesting answers for those who are involved in developing oil and gas projects. The

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Application of Contracts  
in Developing Offshore  
Oil and Gas Projects is  
intended for project  
owners, project  
managers, contractors,  
finance managers,

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commercial managers and lawyers who seek to understand the subject from a practical point of view.

The relationship between project managers

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representing project owners and those on the contractor side is often threatened by communication risk. The main communication risk minimization strategy in

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the construction phase is trust, which plays a major role in the success of key working relationships across the construction industry. This book investigates

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this phenomenon, and goes on to show that once developed, trust outshines all other strategies of communication risk minimization and is

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essential for project success. As part of this investigation, communication risk in construction projects is examined in detail, with a particular focus on



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the effects of  
information asymmetry on  
working relationships.  
Drawing on many years of  
empirical research  
involving project  
managers working

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internationally, Trust  
in Construction Projects  
also provides strategies  
to minimize information  
asymmetries in order to  
build trust, and ensure  
the success of

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construction projects.

By increasing  
understanding of trust  
in construction  
projects, this book adds  
an important new  
perspective to the

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fields of construction management and project management. This is essential reading for researchers and students, as well as practitioners in these

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This handbook has three primary objectives : (?)  
to give the project managers guidance to  
avoid conflicts in  
project execution and to

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understand the procedures in case of legal proceedings, (?) to give lawyers the understanding of the technical problems in project management, and

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(?) to give students an introduction into the technical and legal aspects of managing big international projects. The case studies and questions at the end of each

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chapter are especially directed to the student and the young project managers, who try to enter the ever more complicated world of managing international



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projects. This book does not try to give legal advice, but it tries to help engineers and project managers how to thoroughly plan their project in order to

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avoid conflicts during execution. In this way it also helps lawyers to better understand their clients, when they have to defend them in conflicts regarding big

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international projects.

The authors' many years  
of experience in  
managing international  
projects on one side and  
in assisting as experts  
and monitors of

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litigation on the other side have led them to write this book and thus to help other project managers avoid the mistakes that they themselves and other

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project managers have  
made in the past.

Project Management for  
Facility Constructions

The Construction Project  
Management Success Guide  
PMP Project Management

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Guide, Fifth Edition  
A Guide to the Project  
Management Body of  
Knowledge (PMBOK® Guide)  
– Seventh Edition and  
The Standard for Project

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Management (RUSSIAN)  
International Journal of  
Project Management  
Early Contractor  
Involvement in Building  
Procurement

*Project practice has undergone*

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*significant changes requiring new ways of thinking about and managing projects. The single focus on the staged delivery of artefacts is gradually being replaced by a wider interest in stakeholders, value, benefits,*



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*and complexity. As a result there is a growing interest in the development of practitioner capabilities, grounded in the recognition that dealing with permeable boundaries and unstructured situations*

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*transcends normative processes. Modern practitioners increasingly utilise deliberative and reflective approaches, often challenging received wisdom and traditional interpretations. This volume provides a*

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*sampling of some of the best writing in the project domain, enabling readers to access a wider group of authors, ideas, and perspectives. Key topics covered include agility and programme management,*

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*planning, people, business cases, contracts, teams, sponsorship, collaboration, strategy, patterns, context, change, and benefits. The main aims of the collection are to reflect on the state of practice*

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*within the discipline; to propose new extensions and additions to good practice; to offer new insights and perspectives; to distil new knowledge; and, to provide a way of sampling a range of the most promising*

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*ideas, perspectives and styles of writing from some of the leading thinkers and practitioners in the discipline.*

*Every year the US federal government will spend roughly 100 billion dollars through*

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*competitive IDIQ (Indefinite Duration Indefinite Quantity) contracts. When you add in contracts awarded by State governments and commercial organizations using very similar processes you're looking at 700*

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*billion dollars' worth of business. Getting a slice of that pie depends on how well you manage the contracting project. This is because IDIQs are essentially empty contract structures which then require a*



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*second round of winning task orders. For contracts with the government, this two-step structure which is specified in law and regulation, has specific pitfalls and opportunities which are rarely the subject of*

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*contract and project management training. Salesky's coaching style talks you through the specific challenges in the startup, management, and closing of the IDIQ. This book gives a pragmatic and best-*

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*practice description of the entire life cycle of this type of contract offering you the “inside advisor” you need to help you through the pragmatics issues of clients’, performers’, and bosses’ expectations.*

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*Can contractors and specialists add value to a project by their early involvement in design, pricing, risk management and programming? How can this be structured and what role do contracts have to*

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*play? What is the impact on procurement and project management? Commentators from Banwell to Egan have recommended earlier contractor appointments, and this has also been linked to successful project*

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*partnering. How are the two related? Early Contractor Involvement in Building Procurement considers the case for a two stage procurement approach based on a system of agreed project processes during*

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*the preconstruction phase. It examines the ways in which a contract can describe and support this model throughout its procurement, partnering and project management, and is illustrated with case studies*

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*taken from projects and programmes across the construction and engineering industry. The roles of the various parties involved, the obstacles they encounter and the benefits they can*



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*achieve are examined in detail. There is practical guidance on how to improve speed, economy, sustainability, change control, dispute avoidance, and client satisfaction. This book bridges the gap between contract law,*

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*partnering and project management and will be essential reading for middle and senior management at construction contractors, consultants and clients in both the public and private sectors.*

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*With project management becoming an increasingly global endeavor, a comprehensive and international student text that reflects this reality is essential. International Project Management does just that,*

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*systematically linking the key elements of cross-cultural management and the particularities of an international context, with the tools and techniques of project management.*

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*A country by chapter review  
Project Management for the  
Process Industries*

*Strategies, Methods, Checklists  
and Case Studies*

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## *Law for Project Managers Handbook of Contract Management in Construction*

In all but the smallest of projects the project sponsor inevitably has to buy in the goods and services of other

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suppliers. This requires people to make contracts so that they know the basis on which they are working with each other and to deal with any disagreements that subsequently arise. So a

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knowledge of contracting specifically for project management is essential if a project is to avoid difficulties and reach a successful conclusion. This book concentrates specifically on



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the contracting issues that surround projects of any size. This ground-breaking title from the world's leading authority on contemporary contracting best practices, the IACCM (International

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Association for Contract and Commercial Management) delivers a lively and practical complete insight into the contracting process which is useful in both business and personal life. Contracts are the

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language of business, and this book gives readers the essentials that can make a difference to any deal, no matter how big or small. Designed for the non-contract business professional, this

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book takes project managers and other professionals through the basic process and gives them a road map to improved results, increased value, and successful outcomes In this book you ll

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find sensible guidance and approaches to ensure business success. Case studies showing you what can go wrong and what can go right -- bring theory into the real world. Checklists give

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confidence and enable you to be certain that you have asked and answered the right questions as you go through any deal. This real-world approach demonstrates the value of effective contracting.

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This is not dry, academic prose. It is compelling and dynamic advice and tools to manage business relationships for both buyers and sellers.

In all but the smallest of

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projects the project sponsor inevitably has to buy-in the services of other suppliers. Goods and services must be bought, and this requires people to make contracts so that they know the basis on



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which they are working with  
each.

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Project Management CRC  
Press

Practical Project Management  
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International Construction  
Contracts

Understanding Legal and  
Contract Requirements

Total Construction Project  
Management

Conflict Prevention in Project

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Contractual Management

*The Concept Contractual*

*Management offers a holistic approach to managerial decision-making based on contracts or business processes that are*

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*related to contracts. It explains management from the point of view of the contract, just as it interprets the contract from the point of view of management. Thus, the approach highlights the great inherent potential of contracts for managing*

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*companies, transactions and business relationships. The book addresses students as well as practitioners and gives insights into the usage of contracts to manage companies or relationships. It covers contract handling from preliminary*

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*deliberations to negotiations, implementation, and all the way to the evaluation of the contract within the company. Furthermore, it provides competencies to design and implement a contract and to organize the relevant processes. The Content In Part 1,*

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*the book explains the theoretical foundations of Contractual Management; in Part 2, the application of the approach is illustrated through case studies which cover various sectors, industries, company sizes, contract types, and management*

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*situations. Theory part:*

*Contractual Management - A  
Holistic Approach to a Diverse  
Issue. Case study part: 11 case  
studies arranged according to  
specific contract-related topics:  
Information and Communication -  
Change - Enterprise Networks -*



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*Conflict - Accounting and  
Financing - Legal Compliance -  
Societal Steering. The Editors  
Professor Dr. Ralph Schuhmann:  
After holding a senior  
management position in industry,  
Ralph Schuhmann now teaches  
Business Law at Ernst-Abbe-*

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*Hochschule in Jena, Germany. He is the scientific director of the Contractual Management Institute at SRH Hochschule Berlin and has published various articles on contract law and contract management. Professor Dr. Bert Eichhorn: Before his appointment*

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*as professor for International Law and Business Law at SRH Hochschule Berlin, Bert Eichhorn worked as a legal consultant at the EU Parliament and as a lawyer. He has published numerous articles in national and international scientific journals in*

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*the area of contract management and international law. He is the managing director of the Contractual Management Institute at SRH Hochschule Berlin. Electronic Inspection Copy available for instructors here With project management becoming*

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*an increasingly global endeavour,  
a comprehensive and  
international student text that  
reflects this reality is essential.  
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linking the key elements of cross-  
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*particularities of an international context, with the tools and techniques of project management. Key features include: - A wide variety of examples and illustrations, including an in-depth, end-of-chapter case study with case*

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*questions; - Student exercises  
and review questions; - Detailed  
further reading - The full support  
of a Companion Website,  
featuring a Teacher's Manual Visit  
the Companion Website at  
[www.sagepub.co.uk/koster](http://www.sagepub.co.uk/koster)  
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*differing legal and commercial environments. Each chapter contextualizes the relevant contracts within the legal and commercial systems prevalent in a particular country and examines a number of common issues impacting construction*

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*projects around the world. This unique book will be an essential resource for construction law specialists around the world because of its focus on commonly used contracts and the contextualizing of these contracts into the legal and commercial*

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*environment of each studied country. All contributions are from practicing construction project lawyers ensuring that the quality of the information and analysis is of the highest standard.*

*Industry is dependent on projects to develop new and improved*

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*products and processes for producing them, necessitating the need for them to be completed right first time and on time. Objectives, safety, environmental awareness, quality, cost and speed are all things which need to be considered when*

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*implementing a project, which is why process plants have project managers/engineers. This book is aimed at everyone who has responsibilities for some or all of a project, giving a better understanding of the subject. It describes best practice and offers*

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*guidance on how principles and techniques can be applied to all aspects of a projects. This information is presented in chapters arranged in three sections: phases of a project; tools and techniques relevant at every stage; and skills and*

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*knowledge required by the  
project manager.*

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IDIQ Task Order Service Contracts  
Case Studies*

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