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***Principles of
Real Estate
Practice by
Mettling and
Cusic is a
modern***

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***learning tool
for the
student
preparing to
enter the real
estate
business as a
licensed
professional.
The textbook
contains the
essentials of***

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***real estate
law,
principles,
and practices
taught in real
estate schools
and colleges
across the
country,
including all
those
fundamentals***

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***that real
estate
educators,
practicing
professionals,
national
testing
services, and
state
licensing
officials
agree are***

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***necessary for
basic
competence.
Principles of
Real Estate
Practice
covers the
national
requirements
for the
initial 30-90+
hours of***

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***classroom
study, or its
equivalent,
mandated by
state license
laws across
the country.
Principles of
Real Estate
Practice is
tailored to
the needs of***

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***the pre-
license
student. The
textbook is
designed to-
make it easy
for students
to learn the
material
-prepare
students for
numerous***

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**career
applications
-stress**

***practical,
rather than
theoretical,
skills and
knowledge. It
is more
streamlined,
direct and to-
the-point than***

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***other books.
It includes
more learning
reinforcements
. It has a stu
dent-oriented
organization,
both within
each chapter
and from
chapter to
chapter. Its***

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***examples and
exercises are
grounded in
the authors'
fifty combined
years in real
estate
education.***

***Table of
Contents of
the 6th
Edition The***

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***Real Estate
Business
Rights in Real
Estate
Interests and
Estates
Ownership
Encumbrances
and Liens
Transferring
and Recording
Title to Real***

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***Estate Real
Estate Leases
Land Use
Planning and
Control Legal
Descriptions
Real Estate
Contract Law
Agency Listing
Agreements The
Brokerage
Business***

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***Contracts for
the Sale of
Real Estate
Real Estate
Market***

***Economics
Appraising and
Estimating
Market Value
Real Estate
Finance Real
Estate***

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**Investment
Real Estate
Taxation
Professional
Practices
 Closings Real
Estate
Licensing and
Regulation
Risk
Management
Property**

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***Management
Real Estate
Mathematics
and Formulas
Glossary of
Residential
Style and
Construction
Terms Glossary
of General
Real Estate
Terms Index***

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Note: For some states, we have state-specific versions of Principles of Real Estate Practice. We also publish the Real Estate License Exam Prep

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**(RELEP) Series
of exam prep
books.**

**Textbook for
the Florida
Real Estate
Sales
Associate Pre-
License
course.**

**This practice
test includes**

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***280 multiple
choice
questions
about Colorado
Real Estate
Broker Exam.
The test has
been carefully
developed to
assist you to
pass your
actual test.***

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*It will help
you prepare
for and pass
your exam on
the first
attempt but it
does not
include any
study guide.
The book
focuses only
on carefully*

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***selected
practice
questions.***

***Four main
subjects;
RULES &
REGULATIONS,
ECONOMICS,
TAXES &
INSURANCE and
TRANSACTIONS &
PROCEDURES are***

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***covered in
this test.***

***RULES &
REGULATIONS***

questions

focus on;

License Law,

Law of Agency,

Municipal

Agencies,

Condominiums &

Suites, Land

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**Use &
Regulations,
Human Rights &
Fair Housing
ECONOMICS**

**questions
focus on;
Estates &
Interests,
Real Estate
Finance, Real
Estate Math,**

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*Real Estate
Market,
Mortgage
Brokerage,
Commercial
Investment,
Income
Approach to
Real Estate
Valuation
TAXES &
INSURANCE*

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*questions
focus on;*
Edition
Taxes

**Assessment,
Income Tax
Issues,
Property
Insurance**

**TRANSACTIONS &
PROCEDURES
*questions
focus on;***

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***Valuation,
Deeds & Title
Closing Costs,
The contract
of sales and
leases,
Construction &
Environmental
Issues,
Property
Management,
Real Estate***

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***Investment &
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Forms of
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Ownership
Florida Real
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Principles,
Practices and
Law
Florida Real
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Review and
Testing to
Pass Texas'***

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***This handy,
portable reference
of the laws and
rules governing
the real estate
industry in
Tennessee is a
must-have for real
estate***

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***professionals.
Published in
cooperation with
the Tennessee
Association of
Realtors, it
contains helpful
information for
both real estate
and legal
practitioners. With
it, you will have
ready access to***

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Features At-A-Glance Annotated statutes; Revised Administrative Rules of Tennessee pertaining to real estate; and a Frequently Asked Questions section. This indispensable resource is available only from

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LexisNexis.

**Pass the 2021
Florida Real Estate
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with exam
questions,
answers and
explanations. In
this simple course
not only will you
learn to pass the**

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state licensing exam, you will also learn: - How to study for the FL exam quickly and effectively. -

Secrets to Passing the Real Estate Exam even if you do not know the answer to a question. - How to tackle hard real

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**questions with
ease and eliminate
your fears. - Tips
and Tricks from
Real Estate
Professionals,
professional exam
writers and exam
proctors. It will
also answer
questions like: -
Do I need other**

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like Allied Real
Estate School?
How about
Anthony Real
Estate School or
Kaplan Real Estate
School? Are they
even good schools
to attend? - What
kinds of questions
are on the Florida***

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This Real Estate
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contains over
1200+ real estate
exam questions
and answers with
full explanations. It***

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gets no better than
this. The Florida
Real Estate Sales
Associate Exam is
one of the hardest
state exam to pass***

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in the United States. We have compiled this simple exam cram book that quickly and easily prepares you to take your state licensing exam and pass it on the 1st try. Our Real Estate Exam Review is

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you pass the real
estate exam in the
quickest, easiest
and most efficient
manner possible.
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real estate course
test books and
class notes, this is
all you need to
pass!***

Updated annually,
Page 39/139

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***in conjunction with
Florida Real Estate
Principles,
Practices and Law,
this exam manual
provides Florida
real estate
students with
more than 600
questions for
critical exam prep.
Key concept
outlines, key***

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***terms, practice
exams and
rationales for all
answers are
included.***

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and Brokers, 34th
Edition***

***Florida Real Estate
Review and Exam
Manual***

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**Florida Post-
Licensing
Education for Real
Estate
Salespersons
Linda L. Crawford
Florida Real Estate
Exam Manual: For
Sales Associates
and Brokers, 33rd
Edition**

Features of Texas

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License Exam

Prep (TX-RELEP):

- National Principles & Law Key Point Review (60 pages) - Real Estate Math Key Formula Review & Practice (17 pages) - Texas-Specific Laws and

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Practices (43
pages) - National
Practice Tests
(500 questions) -
Texas Practice
Tests (125
questions) - Texas
Sample Exam (100
questions) We
know the real
estate licensing
exam can be

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tough, and very nerve-wracking to prepare for. That ' s why we created the Texas Real Estate License Exam Prep (TX-RELEP) the way we did. Since we have been managing real estate schools and

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developing
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curriculum for forty
years, we know
how all this works
– or fails to work.

TX-RELEP is
comprehensive in
that it contains
both key content
review and testing
practice. And the
text review is

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Texas-specific –
not just simplistic
national content,
but terse, relevant
and accurate
Texas laws and
regulations
presented as a
well-organized set
of state ‘ key point
reviews ’ ideal for
pre-test

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memorization. But let ' s not dismiss the importance of the national content either. TX-RELEP ' s national key point reviews are a succinct compression of tested national principles and practices that

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comprise the
national portion of
state license

exams from coast
to coast. Our
content is drawn
from our own
national textbook,
Principles of Real
Estate Practice –
one of the most
widely used

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principles
textbooks in the
country. Finally,
our national
content, as well as
our question
selection, is further
tailored to the
state testing
outline
promulgated by
Pearson Vue for

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Texas. Thus the breadth and depth of the law reviews and test questions reflect the topic emphasis of your state ' s testing service and your Texas license exam. A word about the test questions... TX-

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RELEP ' s testing
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practice section
consists of ten
national practice
tests, six state
practice tests, and
one state exam
sample test. The
practice tests are
roughly 50
questions in length
and the sample

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test is 100 questions. The test questions are designed to cover the content covered by the law reviews – which reinforces your learning of the total body of information tested by your Texas

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exam. The questions are direct, to the point, and designed to test your understanding. When you have completed a given test, you can check your answers against the answer key in

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the appendix. You may also note that each question ' s answer is accompanied by a brief explanation, or “ rationale ” to further reinforce your understanding. In the end, as you know, it ' s all up to

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you. Unlike other publications, we are not going to tell you that using this book will guarantee that you pass your state exam. It still takes hard work and study to pass. But we have done our best here to get

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you ready.

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Following that, the
most we can do is
wish you the best
of success in
taking and passing
your Texas real
estate exam. So
good luck!! For
Texas students
looking for a
Principles I & II

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Principles of Real
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Texas is now
available

Updated annually
with Florida Real
Estate Principles,
Practices & Law,
the purpose of this
book is to provide

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a framework for reviewing the subject areas on the required end-of-course exam and the license exam for prospective real estate licensees. It is designed to allow coverage of the subjects in a relatively short

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span of time and
to offer thorough
practice with
examination
questions.

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BrokersDearborn
Real Estate
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and Brokers 2017
The Manual of
Tennessee Real
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What You Need to
Know
Your Guide to
Passing the AMP
Real Estate Exam

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have already
learned, this new
edition explores the
skills necessary for

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topics makes
supplemental
material

unnecessary. *

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students to explore

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outlines, matching

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exercises,
vocabulary lists and
two practice
exams.

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Texas contains the
essentials of the
national and Texas
real estate law,
principles, and
practices

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necessary for basic
competence as a
real estate
professional and as
mandated by
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for Principles I & II.
It is based on our
highly successful
and popular
national
publication,

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Principles of Real Estate Practice, which is in use in real estate schools nationwide. The text is tailored to the needs of the pre-license student. It is designed to - make it easy for students to learn the

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material and pass their real estate exam - prepare students for numerous career applications - stress practical, rather than theoretical, skills and knowledge. Principles of Real Estate Practice in

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Texas is streamlined, direct and to-the-point. It includes multiple learning reinforcements. It has a student-oriented organization, both within each chapter and from chapter to chapter. Its

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examples and exercises are grounded in the authors' many years in real estate education. For students looking for a Texas-specific exam prep book, we also publish Texas Real Estate License Exam Prep

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Features of Florida
Real Estate

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Law Key Point

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19 sections as the
FREC 1 prelicense
course (80 pages) -

Real Estate Math
Key Formula

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(575 questions with
explanations also
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(100 questions with
explanations) We
know the real
estate licensing

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exam can be tough, and very nerve-wracking to prepare for. That's why we created the Florida Real Estate License Exam Prep (FL-RELEP) the way we did. Since we have been managing real estate schools and

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developing curriculum for forty years, we know how all this works – or fails to work. First, FL-RELEP is comprehensive. It contains both extensive content review as well as testing practice. And the text

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review, unlike most competing books, is Florida-specific – not just simplistic national content, but terse, relevant and accurate state and national laws and regulations presented as a set of ‘key point reviews’ ideal for

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pre-test
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memorization. FL-
RELEP precisely
follows the official
50+ page Florida
syllabus topic by
topic in the correct
ordered sequence.
Consequently, the
material serves as
a more user-
friendly review for

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students who have taken pre-license courses throughout Florida containing this required content and organization. FL-RELEP's key point reviews are a succinct compression of tested national

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principles and practices drawn from our own Florida textbook, Principles of Real Estate Practice in Florida – one of the most widely used principles textbooks in Florida. Finally, our review content and

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question selection is tailored to follow the state testing outline promulgated by the state of Florida. A word about the tests. The FL-RELEP's test questions are designed to cover the content

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covered by the law reviews – which reinforces your learning of the total body of information tested by the state of Florida. The questions are direct, to the point, and designed to test your understanding.

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your

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understanding. In
the end, as you
know, it's all up to
you. Unlike other
publications, we
are not going to tell
you that using this
book will guarantee
that you pass the
Florida state exam.
It still takes hard

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work and study to pass. But we have done our best here to get you ready. Following that, the most we can do is wish you the best of success in taking and passing your Florida exam. So good luck!!
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This exam manual provides outlines, key terms, practice exams and more than 700 questions with answer keys. If you are concerned about passing the Florida Real Estate Licensing Exam, then this book is for you. Florida Real

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Estate Exam Prep has been developed using concepts found in the general portion of the actual Pearson Vue Florida Exam and covers areas such as product knowledge, terms, and concepts. The four practice tests coincide with

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the current, general test outline. This book explains the key concepts that you need to know in a straightforward and easy-to-use manner. Inside you'll find:*

- * Test Taking Tips & Strategies*
- * A Real Estate Review *
- * A Math Review*

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Sales Associate Pre-Licensing Course I. Course I is a licensing course which follows the Florida Real Estate Commission syllabus required to become a real estate licensed agent in Florida. Florida Real Estate Laws as well

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as general real estate concepts are presented. There are nineteen section broken down into the 122 topics that the Florida Real Estate Commission requires licensees to test for aptitude. Topics studied include: An

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Introduction to the
Real Estate
Business; License
Law, Qualifications,
and Commission
Rules; Authorized
Agency
Relationships;
Brokerage
Procedures;
Violations of Law;
Fair Housing;

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Property Rights;
Estates;
Condominiums;
Cooperatives; Time-
Sharing; Titles;
Deeds; Legal
Descriptions; Real
Estate Contracts;
Mortgages; Closing
Computations;
Market Analysis;
Appraisals;

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Investments;
Business
Brokerages; Taxes
Affecting Real
Estate; Planning;
Zoning; and
Environmental
Issues. Real Estate
Math is taught
within the book and
is summarized at the
end for quick

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reference. Required vocabulary is also defined and summarized. A 100 question final practice exam is included. Laws included are updated per 2018 regulation. The Florida Real Estate Pre-Licensing Course Companion

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for Azure Tide All
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Real Estate.

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Florida Real Estate
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with Online Practice

Tests

Principles of Real

Estate Practice in

Texas: 2nd Edition

A complete

preparation guide

for the "AMP Real

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practice*

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*questions have
been added to
the book. This is
the LATEST and
most*

*COMPREHENSIVE
tool available to
help students
prepare for the
"AMP Real Estate
Exam." Features*

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*topics related to,
and in the order
of, the latest*

"AMP

Examination

Content Outline."

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questions and

answers than any

other AMP guide

on the market, it

features over 700

AMP-style

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rationales to help
schools and
students improve
pass rates. A new
CD-ROM has been
packaged with
this edition,
containing 50
new salesperson
and 50 new
broker practice
questions.*

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About the

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*Introduction **

*How to use this
book to hone your
test-taking skills **

*Tactics for
answering math
questions **

*How
to use the
practice tests to*

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*pinpoint areas to
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