

Global Strategic Management

Global firms must operate in turbulent conditions, facing relentless pressure to be efficient, whilst also accommodating local factors and ways of thinking. This book offers an insight into how an adaptive multinational enterprise can achieve a sustainable competitive advantage in an uncertain environment. Drawing on ground-breaking research into adaptive strategy, this book introduces compelling tools to help design responsive strategic organizations by cultivating global strategic democracy. Written by two leading scholars, this book provides models to inform strategic decisions through the aggregation of frontline information. With a wealth of illustrative case examples supplementing unique research, this text is essential reading for students of strategic management and provides illuminating insights for the reflective practitioner.

This book is designed as a core textbook for those students studying courses on Global Strategy and Strategic Management. It offers an insight into the impact of globalization on business organizations and how managers could and should react. It is written by a well-respected professor of strategy at one of the world's leading business schools and combines a strategic and managerial approach to global issues, blending theory and practical, empirical examples to great effect. Global Strategic Management embraces traditional strategic management teaching, but extends it to a world scale. New to this edition:
• More coverage of entrepreneurship and SMEs
• Increased coverage of ethics, sustainability and the environment in chapter 15 on CSR
• All "basic" strategy content revised and updated, with material on the financial crisis woven throughout
• A section on similarities and differences between global strategic management and international business
• A section on the impact of Web 2.0 and social networking in chapter 8
• All new, up-to-date mini case studies throughout
• New end of chapter cases featuring an impressive range of global companies, including some in the Far East and multinational corporations from emerging economies. These will come with case study questions and guideline answers on the updated companion website
• More distinct pedagogy (chapter introductions, learning objectives, examples highlighted in the text)
• More accessible language to ensure student friendliness and readability for ESL students
• Improved 2 color page design
• Improved pedagogy: learning objectives, mini examples, case studies; summary and key points; learning assignments; key words; web resources; references and further reading

This concise, practical textbook clearly explains how to go about developing and implementing a global strategy for any organization, from Born Global start-ups, to more established large companies struggling to manage their global extensions, to nonprofits including non-governmental organizations (NGOs) and charities. Written clearly and concisely, this volume brings together multiple tools, models and frameworks into one resource to guide a successful global strategy development and implementation process. Issues covered include:
• Internal and external environmental analyses:
• Cross-cultural communication;
• Structural considerations;
• Leadership and motivation;
• Foreign market entry, mergers, alliances and acquisitions. Upper-level undergraduate and postgraduate students of global business will appreciate this accessible guide to a highly complex endeavor, as will practicing managers in global organizations seeking a ready reference. Instructors will also value the outline of a semester-long project keyed to the book, developed and tested by the author.

Seamlessly blending academic rigour and practicality, this textbook provides an introduction to global business strategy. Assuming a born global perspective, Global Strategic Management is supported by ample pedagogical features, including numerous case studies and examples featuring both established multinationals and unknown SMEs from across the globe. The book takes an applied approach to global business strategy, emphasising functional parts of international business (managing marketing, operations, HR and finance). New to this fifth edition is increased material on sustainability and corporate social responsibility, including discussion of climate change, NGOs and sustainable development goals. Subjects such as the impact of technology, cryptocurrency and global strategy in the digital space are discussed in more detail.

Global Strategic Management, Second Edition

State of the Field and Its Future

21st Conference: Selected Papers

AIB Fellows on the First 50 Years and Beyond

Aligning Strategy, Configuration, and Coordination

This popular and highly successful book helps readers understand the implications of world cultures in the workplace. The book takes the point of view that culture does impact the organization, and that it has its most significant impact at the micro level--at the level of people communicating, working, and negotiating with other people.

The 9th edition of this comprehensive core textbook builds on its global perspective and approachable written style, as it explores the key concepts within a clear and logical structure. Lynch guides you through 19 chapters, with updated case studies and pedagogy that support the modern business and management student from start to finish. Continuous contrast between prescriptive and emergent views of strategy highlights key debates within the discipline, whilst an emphasis on the practical throughout the book helps you turn theory into practice

This exciting new textbook is built on the belief that strategic management principles are more straightforward than they seem. Unlike other textbooks, Essentials of Strategic Management does not overcomplicate the discussion with enigmatic layers of theory or irrelevant perspectives from other disciplines. Instead you will find focused, clearly articulated coverage of the key topics of strategic management, encouraging critical reflection and deeper exploration on your own terms. Fully developed to cover the essentials of any strategic management course, authors Martyn R. Pitt and Dimitrios Koutopoulos not only create understanding of the principles of strategy, but shows you how to apply them constructively in the face of real-world practicalities.

Despite the growing importance of the global emerging market (GEM) for the world's business, economies, and politics, it has received a relatively scant amount of academic attention in business and economics courses. This textbook is the first to focus on the GEM and its strategic and economic characteristics. The Global Emerging Market: Strategic Management and Economics describes the fundamental economic base and trends of the global marketplace (GMP) as well as business and management development for the conditions of emerging-market countries (EMCs). Focusing on the formation of a strategic mindset and the design process, it explains how to analyze the basic economic factors and the global order, especially in times of crisis. This text also explains how to classify countries related to this new market of tremendous opportunities. Furthermore, the book includes recommendations on how to develop entry and exit strategies for the GEM, work in it and create efficient management systems. Features include: Extensive tables, charts, and graphs illustrating the strategic considerations of the GMP and the GEM End-of-chapter study questions Practical examples based on the author's involvement in the development of the GEM, from both sides of the international transactions. This academic book is the ideal guide for current business leaders and students on how to make strategic, symmetric, and asymmetric time-sensitive decisions related to the GEM.

The Global Emerging Market

Developing an Effective Strategy in International Business

Global Strategy

Global Strategies in Banking and Finance

"This book examines complex challenges in managing major strategic economic and social infrastructure projects"--

Multinational companies need to manage their relationships with multinational customers with a globally integrated approach. This book provides a systematic framework for developing and implementing such global customer management programs. It draws on in-depth research at over 20 major U.S. and European multinational companies, such as ABB, Bechtel, BP, Bosch, British Airways, Carrefour, Daimler-Chrysler, Hewlett-Packard, HSBC, IBM, Schlumberger, Shell, Siemens, Tesco, Unilever, Vodafone, Wal-Mart, and Xerox. Readers will learn how to
• think about managing global customers in the context of their overall global strategy
• develop effective global customer management programs
• overcome barriers to implementation and success
• build better relationships with important customers
• get the entire company to engage with managing global customers This book takes a strategic, total business, and not just sales approach to managing global customers. It also takes a customer as well as a supplier perspective. The book provides guidance on both strategy and implementation. Yip and Bink's Managing Global Customers takes a systematic and logic driven approach, yet provides many creative insights and practical advice. Managing Global Customers highlights the rewards of taking a step beyond global account management to create a Global Customer Management approach, integrating globally all aspects of the relationship between supplier and customer. The book gives a framework that guides international companies in using their relationships with global customers to their full potential. George Yip, author of the widely-praised Total Global Strategy, and Audrey Bink tackle in-depth one of the most important aspects of global strategy: How to manage global customers.

The preceding process of globalization and the continuously rising competitive pressure on manufacturing companies in more developed economies unveiled the limits of classical site-focused optimization approaches. The focus of network optimization shifts ever more towards an integrative view of manufacturing networks, striving for a harmonization of the strategy-, configuration- and coordination levels. This book presents such an integrative approach to the strategic management of manufacturing networks. Besides strategic network requirements, this book discusses the derivation of an optimal global footprint and the optimization of network coordination activities. Special attention is paid to the site roles concept, especially to the concept of 'lead factory'. A large number of up-to-date cases from the producing industry enrich the book and provide the reader with vivid examples for the application of the presented concepts. Hence, this book is a must-read for both practitioners and academic researchers.

Strategic management is a field that has diversity in approach and scope, but relative homogeneity in pedagogy. This book, a refreshed edition of its successful predecessor, brings something different to the field, by concisely introducing it with a focus on doing business in the Middle East and North Africa. Supplemented by online case studies and other resources, the reader is exposed to a plethora of concepts, theories, practical implications, and experiential exercises in the strategic management process. The updated text explores key regional issues, including the "Arab Spring", economic recession, corporate social responsibility, the role of women in business and the rise of emerging economies. The reader is encouraged to look at the world in light of the challenges many organizations are facing around the globe. Features like "Stop and Think Critically" and "Focus" points throughout each chapter encourage and inspire a thoughtful reading of the text. This is a book designed to aid undergraduate and graduate students, as well as managers in both for-profit and non-profit sectors. The authors guides the reader through both new and ongoing issues in the field of strategic management, and allow them to foster a greater understanding of this ever-developing field.

Entering 21st Century Global Society

Exploiting Frontline Information in the Adaptive Multinational Enterprise

The Regional Multinationals

Global Aspects of Reputation and Strategic Management

Global Competitive Strategy

An authoritative overview of the prior development, current state, and future opportunities in strategic management The strategic management field, now a vibrant arena that offers valuable knowledge for managerial practice, has experienced significant growth in the more than forty years since its inception. And, until now, there has not been a book that captured the rich breadth and depth of knowledge of the discipline, while also looking to the future. Strategic Management provides a critical overview of the prior development, current state, and future opportunities in the strategic management field. Editors Irene M. Duhaime, Michael A. Hitt, and Marjorie A. Lyles bring together an exceptional group of scholars to explore specialized topics such as corporate strategy, strategic entrepreneurship, cooperative strategies, global strategy, strategic leadership, governance, innovation, strategy process and strategy practice, and strategic human capital. The book focuses heavily on the future developments and research opportunities available in the field, while also providing a solid base of knowledge for understanding strategic management as a whole. With articles from major leaders in the field, this authoritative volume will be useful to every strategic management scholar.

Globalization has fundamentally changed the game of business. Strategic frameworks developed for the analysis of purely domestic business necessarily fall short in the international business context. Managers and business students require alternative approaches to understand and cope with these far-reaching changes. We must learn to think globally in order to succeed. Global Competitive Strategy shows how we can do this by providing a unique set of strategic tools for international business. Such tools include the 'star analyst' that allows strategy makers to integrate geographic information with market information about the global business environment. Also introduced is the 'global value connection' that shows managers how to account for the gains from trade and the costs of trade. Aimed at MBA students taking courses in international strategy, consultants and practising managers with responsibility for strategic development, this 2007 book offers a comprehensive strategic framework for gaining competitive advantage in the global marketplace.

This book presents theories and case studies for corporations in developed nations, including Japan, for designing strategies to maximize opportunities and minimize threats in business expansion into developing nations. The case studies featured here focus on Asia, including China and India, and use examples of Japanese manufacturers. Five case studies are provided, including Hitachi Construction Machinery and Shiseido in China and Maruti Suzuki in India. These cases facilitate the reader's understanding of the business environments in emerging economies. This volume is especially recommended for business people responsible for international business development, particularly in China and India. In addition, the book serves as a useful resource for students in graduate-level courses in international management.

This book addresses all aspects of strategic planning in a global workplace, from management and marketing to finance and production operations management. It includes contemporary and classic articles as well as alternative points of view. From predictions of what to expect throughout this decade to proven forecasting and budgeting tools, this book offers both valuable insight and practical advice.

Global Business Strategy

Understanding Strategy in Global Markets

Strategic Management of Global Manufacturing Networks

A Guide to the Project Management Body of Knowledge (PMBOK® Guide) – Seventh Edition and The Standard for Project Management (BRAZILIAN PORTUGUESE)

Global Strategy and Management

Strategic Management is at the core of any business. The second edition of Global Strategic Management embraces traditional strategic management teaching, but extends it to a world scale. It offers insight into the impact of globalization on business organizations and into how managers could and should react. The text combines a strategic and managerial approach to global issues, blending theory and practical, empirical examples to great effect. Companion Website: <http://www.palgrave.com/business/lasseur/>

Our grasp of reputation as a strategic asset would benefit from a better understanding of how country-level factors influence reputation development, as well as how reputation obtained in one context can be transferred to another. This volume of Research in Global Strategic Management focuses on global aspects of reputation in strategic management.

Competition in today's global economy has become more complex due to the adoption of digitization and advanced methods of performance. Firms are compelled to adapt to new challenges that are altering the economic scope while maintaining a competitive edge. Empirical research is needed that highlights innovative and dynamic strategies that will allow corporations to maintain a level of sustainability and remain competitive in the global market. Dynamic Strategic Thinking for Improved Competitiveness and Performance provides emerging research exploring the innovative methods organizations have implemented in order to improve their overall effectiveness. This book analyzes novel strategies companies are using to adjust and respond to modern challenges including globalization and digitization. Featuring coverage on a broad range of topics such as digital business, social media, and human capital, this book is ideally designed for researchers, policymakers, managers, practitioners, executives, government officials, students, and academicians seeking research on modern strategic performance methods for improving corporate sustainability and competitiveness.

Traditional narratives on strategic management no longer fulfill the needs of students, practitioners, consultants and business owners operating within contemporary society. This textbook provides a differentiated approach to the topic, highlighting the dichotomy between theory and practice, and guiding readers towards an understanding of the future of strategic management. Moving beyond the short-sighted goal of profit maximization, Contemporary Issues in Strategic Management shines a light on measures that really matter, such as value. A wealth of global examples provide an illustration of competitive advantage from market-based and state-based perspectives, giving an insight into the activities that lead to the formation of successful and unsuccessful strategies. Written by two distinguished scholars in the field, this global textbook is essential reading for postgraduate students of strategic management worldwide.

An Integrated Approach

Strategic Management in the Global Economy

Global Strategic Management

International Business Scholarship

Fundamentals of Global Strategy

At a time when many firms label themselves 'global', very few can back this up with truly global sales and operations. In The Regional Multinationals Alan Rugman examines first-hand data from multinationals and finds that most multinationals are strongly regional, with international operations in their home regions of North America, the US or Asia. Only a tiny proportion of the world's top 500 companies actually sell the same product and deliver the same services around the world. Rugman exposes the facts behind the popular myths of doing business globally, explores a variety of regional models and offers an authoritative agenda for future business strategy. The Regional Multinationals is the essential resource for all academics and students in International Business, Organization and Strategic Management, as well as those with an interest in finding out how multinationals really work in practice and how future strategy must respond.

PMBOK® Guide is the go-to resource for project management practitioners. The project management profession has significantly evolved due to emerging technology, new approaches and rapid market changes. Reflecting this evolution, The Standard for Project Management enumerates 12 principles of project management and the PMBOK® Guide 6 – Seventh Edition is structured around eight project performance domains. This edition is designed to address practitioners' current and future needs and to help them be more proactive, innovative and nimble in enabling desired project outcomes. This edition of the PMBOK® Guide:•Reflects the full range of development approaches (predictive, adaptive, hybrid, etc.);•Provides an entire section devoted to tailoring the development approach and processes;•Includes an expanded list of models, methods, and artifacts;•Focuses on not just delivering project outputs but also enabling outcomes; and•Integrates with PMIstandards™ for information and standards application content based on project type, development approach, and industry sector.

"This book explores the concept of a global industry through case studies, emerging research, and interdisciplinary perspectives applicable to a variety of fields in banking and finance"--Provided by publisher.

Explores the drivers of cross-border trade and the forces underlying the expansion of the border from the nation to the regional trade area. This work provides international coverage of global strategic management. It also discusses multi-national corporation and whether their growth strategy should be regional v global.

Strategic Management and Economics

Routledge Handbook of Planning and Management of Global Strategic Infrastructure Projects

Beyond the Diamond

Geopolitics and Strategic Management in the Global Economy

Handbook of Research on Strategic Management of Interaction, Presence, and Participation in Online Courses

This textbook addresses the most crucial strategic decisions and management challenges facing managers of multinational enterprises (MNEs) operating across different institutional settings and complex cultural contexts.How can managers of MNEs address pressures for local responsiveness and global integration? What are cultural and institutional differences and how do they impact the management of MNEs?How can managers create social capital across the MNE in the face of such differences? How can managers How can human resources be managed in a world of differing standards?Taking a critical, multi-level approach to international business, this textbook:• Explores the strategic choices available to managers of MNEs and their consequences in an interactive way, providing an original, and engaging approach to the subject for students seeking to understand the issues faced by managers of MNEs• Gives state-of-the-art theoretical overviews of topics related to global strategy and management, making this textbook a useful Offers thirteen original, rich, case studies to illustrate each chapter's theory, highlighting the key challenges and dilemmas faced by managers of MNEs• Provides clear exposition and critique of current literature to provide students with a firm theoretical understanding of the subject.This textbook provides a fresh and important contribution to the management of MNEs and will be invaluable for both students at masters level and their lecturers. It will also appeal to practitioners facing the daily challenges of management

The globalization of the competitive landscape has forced companies to fundamentally rethink their strategies. Whereas once only a few industries such as oil could be labeled truly global, today many-from pharmaceuticals to aircraft to computers-have become global in scale and scope. As a consequence, creating a global competitive advantage has become a key strategic issue for many companies. Crafting a global strategy requires making decisions about which strategy elements can and should be globalized and to what extent. Part of a series which presents research on global strategic management, this volume focuses on the corporate response to global change. Topics discussed include strategic management and institutional dynamics, and methodological perspectives on the dynamics of national competitive advantage.

Kemel Mellahi's name appears as first author in 2011 edition.

Theory and Practice

Managing Global Strategy

Strategic Management and Business Policy

International Dimensions of Organizational Behavior

Global Strategy: Creating and Sustaining Advantage across Borders

In this new edition of a successful textbook the authors assess the turbulent environment in which international businesses operate and the approaches to strategy formulation and implementation which can be adopted. They also examine the functional and operational management of companies and fuse together the theoretical and empirical aspects of international management. New material includes coverage of leadership in transnational companies, cultural issues in international management, entrepreneurship and SMEs in global business, the impact of e-commerce, and the anti-globalization movement.

As the world continues to evolve, globalization remains a key topic area among scholars and practitioners across disciplines and industries. It is essential for managers to stay informed and look out for potential threats that can negatively affect global operations. Geopolitics and Strategic Management in the Global Economy is a pivotal reference publication featuring the latest scholarly research on an international view of the challenges and opportunities organizations face in the global marketplace. Including coverage on a broad range of topics such as firm competitiveness, project management, and social capital, this book is ideally designed for academicians, researchers, students, and managers seeking current research on best ways to handle international management issues.

The AIB Fellows Group includes top researchers, educators, and administrators in the IB field. This book covers the growth of several functional areas (marketing, advertising, and finance). It reviews problems of methodological rigor in IB studies.

Online learning has become a prominent and inseparable component of higher education in recent years. Questions related to course structure, levels of interaction, presence, and participation within online courses persist and invite further inquiry for determining factors that encourage effective teaching and learning in online environments. The Handbook of Research on Strategic Management of Interaction, Presence, and Participation in Online Courses explores models of course development and delivery techniques to improve instruction, learning, and student satisfaction in online courses. Covering topics such as rates of participation, student engagement and retention, and social development, this handbook serves as a resource for educators in online learning environments, as well as for course designers and developers of online courses and researchers whose agenda includes examining interaction, presence, and participation in online courses.

Essentials of Strategic Management

Multinational Corporations Venturing into Emerging Markets

MNEs and 'Global' Strategic Management

A Business Model Approach

The Strategic Planning Process

Global Strategic ManagementRoutledge

There are few industries, if any untouched by global competitive forces. Firms and countries long accustomed to dominance in their respective international markets must now reckon with aggressive and innovative competitors from all corners of the world. As the cross-border flow of people, knowledge, ideas, products, services and management practices accelerates, the notion of home-based advantage is becoming weaker. Unlike their domestic counterparts, firms competing across borders must deal with differences in political, legal, financial, cultural, governance and macroeconomic contexts. These contextual differences shape competition in international strategy and make the study of international strategy more than just a simple extension of classic strategic analysis. Global Strategy deals with the question of how firms can compete in a global environment. Andrew Hopkin and Kamin Ramaswamy examine the issues considered central to the study of strategic management in a global context, such as the nature of global advantage, strategic alliances, competing in emerging markets, international corporate governance, global knowledge management and ethical issues in international business. Much as been written about the relevance of global, regional and domestic strategies to counter competition from overseas and as a means to enter foreign markets. However, lobal Strategy takes a broader view, organizing itself around a set of strategic management issues that arise specifically because a firm is international. While there is obviously some overlap between domestic strategic management and global strategic management, it is Hopkin and Ramaswamy's contention that the differences between domestic and global strategy warrant specific attention. By integrating academic research with practical examples and case studies, they inform students and managers of global business about a diverse set of important strategic issues.

The limited number of global or international strategy textbooks almost exclusively focuses on how to manage larger, multinational enterprises (MNEs), which primarily come from and compete in developed economies. While MNEs are important, such a focus ignores the fact (1) that many smaller, entrepreneurial firms have also aggressively internationalized recently and (2) that MNEs often have to compete in emerging economies, which increasingly nurture strong local competitors. Most mainstream strategic management textbooks, while seeming to address the hot theme of globalization, contain only one chapter on international strategy. Finally, most international business textbooks do have a section (containing several chapters) on international strategies. However, they always carry a wider coverage of major business functions such as marketing, operations, finance, and accounting, making them unwieldy. GLOBAL STRATEGY is written to offer a number of new perspectives. These include (1) a broadened definition of global strategy, (2) a comprehensive and innovative coverage, (3) an in-depth and consistent explanation of cutting-edge research, and (4) an interesting and accessible way to engage students. In this book, global strategy is defined not as MNE strategy only, but as strategy around the globe. Most global strategy and international business textbooks take the perspective of the foreign entrant, typically the MNE, often dealing with issues such as how to enter foreign markets. Important as these issues are, they only cover one side of international business, namely, the foreign side. The other side, naturally, is how domestic firms compete against each other and against foreign entrants. Failing to understand the other side, at best, captures only one side of the coin.

International business is undergoing continuous transformation as multinational firms and comparative management evolve in the changing global economy. To succeed in this challenging environment, firms need a well-developed capability for sound strategic decisions. This comprehensive work provides an applied and integrated strategic framework for developing capabilities that lead to global success. It is designed to help readers achieve three essential objectives. First, it provides intellectual and practical guidelines for readers to execute goals and strategies that lead to meaningful and productive results. The book is packed with frameworks, cases, anchoring exercises, techniques, and tools to help readers emerge with a completed business plan after the last chapter. Second, it focuses on strategy and how firms build competitive presence and advantages in a global context. A primary learning objective is to enable readers to understand and evaluate the major issues in strategy formulation and implementation in a global context. Third, it provides an accessible framework that will help guide readers in making strategic decisions that are sound and effective. It offers a unifying process that delineates the necessary steps in analyzing the readiness of a firm to do business abroad. In addition to core issues, each chapter presents frameworks, analytical tools, action-oriented items, and a real-world case - all designed to provide insights on the challenges imposed by globalization and technology on managers operating in a global context.

Contemporary Issues in Strategic Management

Regional Economic Integration

Creating and Sustaining Advantage Across Borders

Strategic Management

Managing Global Customers

Discover both sides of international business and how to prepare for the future. GLOBAL STRATEGIC MANAGEMENT, 3E, International Edition doesn't just show you what it's like for foreign businesses entering a new market; it reveals what domestic companies must do to survive foreign competition. Easy to read and full of study tools, GLOBAL STRATEGIC MANAGEMENT, 3E, International Edition, helps you prepare for your exams and for your career.

Looking at the question of how firms can compete in a global environment, the authors examine the issues considered central to the study of strategic management in a global context. They deal with a diverse set of important strategic topics by integrating research with practical examples and case studies.

Global Business Strategy looks at the opportunities and risks associated with staking out a global competitive presence and introduces the fundamentals of global strategic thinking. The authors demonstrate how a company should change and adapt its domestic business model to achieve a competitive advantage as it expands globally. Our framework includes a company's business model, the strategic decisions a company needs to make as it globalizes its operations, and globalization strategies for creating a competitive advantage. A business model has four principal dimensions: market participation, the value proposition, the supply chain infrastructure, and its management model.

Global and Transnational Business

Strategy and Management

Dynamic Strategic Thinking for Improved Competitiveness and Performance

Global Strategic Responsiveness