

Access Free How To Build The Dental Practice Of Your Dreams Without Killing Yourself In Less Than 60 Days

## ***How To Build The Dental Practice Of Your Dreams Without Killing Yourself In Less Than 60 Days***

Discover a better way to plan, design, and build your ideal dental office. As a dentist, your days are packed with patients, leaving you little time to consider the appearance of your office. But patients immediately judge you and your practice the second they see your office. A dated office can ruin your reputation, and an inefficient layout will increase stress and lower productivity. In *Making the Right Impression*, the nation's leading dental project consultant, Jason Drewelow, shares years of experience renovating and building dental offices. Whether you're updating your current office or building a completely new office, Jason walks you through what you need to consider and who can help along the way. Learn how to take the stress out of your office project and make an amazing impression."

This eBook was written to inform dental students, recent dental graduates, and practicing dentists about the complex processes needed to properly build and develop a new dental office. This eBook provides useful recommendations from dental experts who have either been part of dental office construction or have owned a successful dental practice. Using the proven recommendations discussed in this book, dentists will be better able to create, build and develop their own exceptional dental facilities.

With over fifty years' experience as a dentist, Bernard Lester recalls the triumphs and disasters, the dramas and close calls of his work in both the NHS and private practice, in an honest and humorous account. From medical school to practice owner, follow his story as he

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describes the characters - both staff and patients - who filled his life with laughter and tears, as he pursued his career.

If you're thinking about buying a dental practice, you must read this book. Thousands of dentists go through the process of buying a dental practice every year. Did they choose a good practice? Did they buy at the right price? Did they buy at the right time? The stakes are high to get the RIGHT answers to those questions. Buy the wrong practice and you're looking at stress, money worries, angry staff and patients, and a frustrated family that doesn't see you as much as they'd like. Buy the right practice, like many do, and you have the foundation upon which to thrive - happy, relaxed, wealthy and positively impacting the lives of patients and living the life of your dreams. Unfortunately, the process of how to buy a dental practice remains a black box for the majority of buyers. Advice, tips and information are spread across magazines, blogs, online forums and podcasts with no easy way to tell the good advice from the bad. Until now. *How to Buy a Dental Practice* walks buyers step-by-step through the process of finding, analyzing, and purchasing a great dental practice. In this book you'll find answers to questions like: - How do I find a good practice? - How do I choose a good accountant and attorney? - How can I tell a good practice from a bad one? - When is the right time to sign a letter of intent? - What can I negotiate besides price? - How do I get a bank loan? - What do I do after I find a practice to buy? After reading this book, you will be armed with the specific knowledge and checklists to find, analyze and purchase the right practice for you.

21 Ways to Build Your Dental Practice With a Book

Pediatric Dentistry

Dental Office Concepts: PART III - DEVELOPING YOUR DENTAL OFFICE

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How to Buy a Dental Practice: Volume 2

An Essential Guide On How To Build The Dental Practice Of Your Dreams: Strategies For Dental Practice Growth

How to Stand Out in a Crowded Market and Dramatically Differentiate Yourself As the Authority, Celebrity and Expert

Follow the Learner

Positive Leadership and Communication Skills for Success

The sequential process of opening a successful dental practice, performed step by step. Each step of the process is examined by the respective industry professional such as; lender, real estate professional, C.P.A., office designer, and dental equipment representative. There are also two bonus chapters discussing human resource, and ground marketing focused on the business of dentistry. This is a how to book that assists the practitioner in having the appropriate mindset and direction on how to get started with becoming a business owner. For more information check out: <http://www.the2hourdentalstartup.com>

In Practice Made Perfect, Dr. Michael Dolby addresses the biggest hurdle faced by most dentists: managing the business side of dentistry. Dr. Dolby provides dentists with the tools needed to maximize the success of any practice through his three pillars of success - Foundation, Systems and Leadership. The methods described in Practice Made Perfect are at the core of every successful dental office. When applied consistently, these best practices will result in a more stress-free and profitable business. Dr. Dolby is a practicing

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dentist and business- management expert with more than 20 years of experience who recognizes that a lack of business training places dentists at a distinct disadvantage in running a practice. Dr. Dolby's practice-enhancement company Triumph-Dental.com was created to help dentists overcome these obstacles and achieve massive success in all phases of their career. Whether you are a seasoned professional or just out of dental school this book is a valuable resource for any dentist striving for greatness in their practice. Learn from someone who actually faces the same challenges you do everyday as a practicing dentist. All you need to do now is start reading!

The \$10,000 A Day Dentist is a creative look at how Dr. Alex Middleton, the Guide, comes to know and influence the careers of five dentists with his insights and advice. "Helping Dentists Finish Well" is the theme of the book, both those starting out fresh from dental school and those nearing the time where they ponder how and when to transition from full time practice to part time and retirement as well as all stages in between. Alex shares 50 real-world ways to build a successful practice. The \$10,000 a day dentist is not a figment of the imagination and this book shows how it can be a reality for any dentist. - Introducing Alex the Guide - How to Create the Perfect Day - Conquering the Big Five in Dentistry - Focus on Productivity and Profits - Decide Today - Succeed Tomorrow "Wow...are you up for an out-of-the-box challenge? Just read the prologue, and you will never do dentistry the same again! Who wins? The patient first! Then, the dentist and staff, from this incredible, prophetic plan for not only increased productivity, but increased love for the art

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form we provide for our patients, utilizing 21st century, amazing dentistry! Dr. Williams shares with authenticity, vulnerability and amazing experience!" -Naomi Rhode, CPAE Speaker Hall of Fame, co-founder of SmartPractice "As always, Dr. Bill Williams is the consummate master at finding the cheese - after it's been moved! The always vigilant and fearless crusader at expanding beyond self-imposed thought-paradigm boundaries, Bill has successfully conquered his own limitations along with many real-world Goliaths. And now he shows us, once again, how we can do it, too. I say, hurrah for champions like Dr. Bill Williams who mark the path, blaze the trail, and show us through his accomplished example how we can harden and polish our own metal - just as he has done." -Lee Ostler, DDS, past-president of American Academy for Oral Systemic Health (AAOSH) "Five stars! I've had the honor and privilege to know Dr. Bill Williams as both a mentor and a friend....The \$10,000 A Day Dentist is a solid pillar of knowledge that every dentist should read. In his book, Dr. Bill takes the reader on a journey through the eyes of Dr. Alex Middleton, the guide, the mentor, who has already been down the path and now leads others to their dreams and goals. Bill very well-describes what he calls 'The Five Truths' and breaks down what it takes to become a 'Decathlon Dentist.' Bill Williams is a man of faith, integrity and character of the highest regard - as a guide and mentor, I can think of no one better to lead the charge for today's dentist." -Dr. David Phelps, DDS, owner and founder, Freedom Founders Mastermind Community "Dr. Williams gives readers the tools to understand themselves, which is key to being the dentist you always wanted to be and

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leading a purpose-driven life. Easy to relate to, Dr. Williams teaches readers how to avoid bottlenecks and other obstacles to success. You'll finish the book with a better understanding of yourself, and how to take your future into your own hands." -Tonya Lanthier, RDH, founder of DentalPost.net "Bill has discovered the secrets to having a million-dollar practice....His strategies to build massive influence and to build a high-performance team are golden. Bill breaks down the keys to success in every phase of dentistry, and shows you exactly how to fast-track success, so that you can make a bigger impact and achieve your personal dreams. -Anissa Holmes, DMD, author of Delivering WOW: How Dentists Can Build A Fascinating Brand And Achieve More While Working Less!

Six dental schools have closed in the last decade and others are in jeopardy. Facing this uncertainty about the status of dental education and the continued tension between educators and practitioners, leaders in the profession have recognized the need for purpose and direction. This comprehensive volume--the first to cover the education, research, and patient care missions of dental schools--offers specific recommendations on oral health assessment, access to dental care, dental school curricula, financing for education, research priorities, examinations and licensing, workforce planning, and other key areas. Well organized and accessible, the book Recaps the evolution of dental practice and education. Reviews key indicators of oral health status, outlines oral health goals, and discusses implications for education. Addresses major curriculum concerns.

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Examines health services that dental schools provide to patients and communities. Looks at faculty and student involvement in research. Explores the relationship of dental education to the university, the dental profession, and society at large. Accreditation, the dental workforce, and other critical policy issues are highlighted as well. Of greatest interest to deans, faculty, administrators, and students at dental schools, as well as to academic health centers and universities, this book also will be informative for health policymakers, dental professionals, and dental researchers.

3 Book Set: Includes Dental Marketing Hacks, Dental Copywriting Hacks & Blogging Hacks for Dentistry

Building a Dental Practice

(Without Killing Yourself!) In Less Than 60 Days

Dental Practice Launch

8 Strategies for Building a Practice That Everyone Loves to Visit, Second Edition

A New Vision for Building and Marketing Your Dental Practice

Holistic Dental Care

The Dental Start-up

The Complete Dentist: Positive Leadership and Communication Skills for Success is a one-of-a-kind guide to starting and running an effective and successful dental practice.

Presents tried-and-true ideas and methods for effective communication, blending positive psychology with leadership in dentistry Describes the five elements of success and

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happiness, offering pathways to a flourishing dental practice Considers the reasons why communication and leadership skills are important for dentists

Say goodbye to crying, restraints, and quiet rooms forever. Replace the use of force with a proven anxiety reduction program. Develop relationships based on trust rather than authority. Learn simple techniques for painless treatment and non-surgical options. Good experiences for children at the dentist encourage lifelong regular care. Dr. Allan R. Pike uses his 38 years of professional experience as a pediatric dentist to offer practical suggestions that can ensure that all children have positive experiences at the dentist. This book outlines how any interested dental staff can easily transition to a no-fear, low-stress practice where forceful methods of behavior management are never needed.

Your Niche Can Make You Rich! Make Your Dental Practice into a Multi-Million-Dollar Business. For years, Dr. Jerry Lanier, DDS, has wanted to write a book for dentists about exiting their dental businesses rich. And now that he has become an eminently successful entrepreneur, he has fulfilled that wish with the publication of *The Entrepreneur Dentist*. Dr. Lanier's book is for every dentist whose ideas of retirement have less to do with downsizing and more to do with travel and living the good life--with absolutely no concerns about money. Aspiring dental entrepreneurs will find Dr. Lanier's book thorough, accessible, and informative. *The Entrepreneur Dentist* contains everything successful dentists with big dreams need to know about building a dental business and



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exiting with wealth. Dr. Lanier shows how the future you've dreamed for yourself and your family can become reality--because you've planned for that future with advice from this exceptional entrepreneur. In 1994, Dr. Jerry Lanier opened his first Kids Dental Kare office, and by 2017, he had 14 offices, employed close to 150 employees, twenty-five associate dentists, and was generating \$20 million per year in revenue. When he sold that business, he was on the way to living the life of his dreams. He wants to show you how to plan ahead so you can do the same with your dental practice. This strategy-and-tactics field manual shows future dental entrepreneurs how to take the right steps so you can carve out successful enterprises over the long term. Dr. Lanier covers the ins and outs of building a thriving dental business, both from macro and micro perspectives, and includes practical steps you should take and pitfalls you can avoid. This valuable book will take you from being an aspiring dental entrepreneur with a sole proprietorship to business ownership--and finally, to a lucrative exit to the life of your dreams. Major topics in the book include:

- Defining the dental market and learning how to take advantage of opportunities in it
- Breaking down the dental niche strategy
- Choosing a location (markets, demographics, and other practical considerations)
- Marketing and messaging
- Infrastructure (staffing, processes and procedures, systems)
- Building a team (becoming the boss, hiring dentists, managers, and other key players)
- Growth and expansion and getting ready to exit

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This book was written to inform dental students, recent dental graduates, and practicing dentists about the complex processes needed to properly plan, design and build a dental facility. It probably is the most comprehensive book ever written on the subject, because it methodically describes all of the possible steps to create an exceptional dental office. There are three parts to this book: Designing and Building an Exceptional Dental Office, Designing and Building our Exceptional Dental Office, and Developing Your Dental Office. This book was written by a dentist together with an experienced dental office designer and construction coordinator, whose goal was to provide design knowledge to dentists, and to demonstrate cost-effective measures related to the construction process. The book also describes in detail twenty examples of unexpected dental construction obstacles with imaginative solutions, emphasizing to the reader the need for an experienced team of experts. In addition, this book gives dental office management recommendations for those dentists who want or need to effectively develop their practice after dental office construction. Using the proven recommendations discussed in this book, dentists will be better able to create, build and develop their own exceptional dental facilities.

Dental Education at the Crossroads  
Profitable Dental Practice  
Fifty Glorious Years As A Dentist

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A Dentist's Guide To Building a Profitable Online Dental Practice (in 90 Days or Less)  
Dental Office Concepts: PART II - DESIGNING AND BUILDING AN EXCEPTIONAL DENTAL OFFICE

The Role of a Leader in Creating a Lean Culture  
Practice Made Perfect

How to Build an Unstoppable Dentist Practice with the Freedom to Enjoy It!

***This book is a one-stop resource for learning how to harness the power of the latest scientific information and optimize patient care. How to Use Evidence-Based Dental Practices to Improve Your Clinical Decision-Making is the definitive resource for dental students and practitioners who want to learn from leaders in the field of evidence-based dentistry (EBD); quickly conduct searches for the latest research; master the skill of critically appraising clinical studies; confidently apply the latest research to patient care; teach others how to inform their practice with the latest clinical evidence; and access everything they need to become an EBD all-star. The ADA Center for Evidence-Based Dentistry oversaw the development of this publication. Dental teams and educators alike will find it a useful resource for incorporating the most up-to-date scientific evidence in clinical decisions and instilling others***

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***with the curious mindset needed to provide evidence-based health care. Includes link to e-book.***

***This issue of Dental Clinics of North America focuses on The Journey to Excellence in Esthetic Dentistry and is edited by Drs. Yair Whiteman and David Wagner. Articles will include: Becoming an Expert in Minimally-Invasive Esthetic Dentistry: The Road Map; Building your Brand in Esthetic Dentistry: Developing your Style, Reputation, and Marketing; Photography: The Complete Guide and Workflow for Esthetic Dentistry; Dentist-Ceramist Communication: Building an Effective Esthetic Treatment Team; Training your Eye to Understand SHAPE--the Ultimate Determiner of Esthetic Dentistry Success; Implementing Digital Dentistry into your Esthetic Dental Practice; Review of the Latest Adhesive Materials and Techniques for Esthetic Dentistry in the Minimally-Invasive Age; Review of the Latest Restorative Materials and Techniques for Esthetic Dentistry in the Minimally-Invasive Age; Orthodontic-Restorative Multidisciplinary Cases: A Communication Guide; and more!***

***There is no other book that will show you step by step HOW to build your dental practice, create winning systems, and use online marketing to grow your practice like you've always wanted. Dr.***

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***Rinesh Ganatra, after having built 3 state of the art practices in Orange County, California reveals how you can create your dream practice and market it for success! You will gain three HUGE insights from this book: 1. How to create and build a dental practice from scratch with no prior construction experience 2. An easy to follow step by step guide to creating winning systems within your practice by focusing on attracting patients, treatment planning, and having patients return to you. 3. Cut through the static and finally LEARN how to enhance the power of your website, online video, and social media to attract and keep more patients in your office than ever before. Only after knowing this can you truly create a presence beyond your location! In Re-Inventing Dentistry, successful dentist and entrepreneur, Dr. Ganatra packages up his knowledge and delivers it in a systematic approach to building and marketing your practice. Whether you are a long time practicing dentist or a new dentist out of school this is a must have book that will take you to new levels of success in life and dentistry. Stop trying to figure it all out by yourself and learn from someone who is a dentist and has done it! Read the book and let Dr. Ganatra help you create your ultimate success in dentistry! Be sure to also check out his free***

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**video training series at <http://www.dentalpracticemastery.com>**

**Dr. David Moffet is an international expert in dental practice management. With over 32 years of dental experience, he has developed a simple, practical, and incredibly effective way of increasing the number of patients you see... the amount of money you charge... and the percentage of large case revenues your patients will happily accept. In some cases, Moffet's strategy has resulted in over \$100,000 in additional cash flow in just weeks. All you need is a decent team and his secret weapon, "The Ultimate Patient Experience™." The UPE is a unique, low-cost system of unique patient engagement that is incredibly easy to put in place. In fact, one of Moffet's strategies costs less than \$40 to implement, and you can have it up and running by the end of business, today. The Ultimate Patient Experience has allowed Dr. Moffet to:**

- Sell his dental practice for a cool \$2.75 million - for which he collected 80% in cash, 20% in stock...**
- Consistently increase his prices (10.55% per year, on average) while retaining over 90% of his patients...**
- And DOUBLE his cold phone conversion rates, using a strategy that will take you less than 10 minutes to set up... Inside these pages, you'll discover exactly how Dr. Moffet accomplished each of these**

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***things, and how you can, too. “For decades now, I have recommended Michael Gerber’s E-Myth Revisited as the go-to entrepreneurial guide. After reading David Moffet’s How To Build The Dental Practice of Your Dreams (Without Killing Yourself!) in Less Than 60 Days, I now say that same thing to any and all dentists. David Moffet walks his talk and has not only built a thriving and successful dental practice but a life of wonder and enrichment as well. Anyone aspiring to build both a thriving dental practice and life, READ this book. It has all the secrets to such success!” —Jack Daly CEO, JackDaly.net “Don’t just read this book. Use this book. Dr. Moffet provides you the playbook, revealing how to build a successful seven-figure practice while working four days a week for 37 weeks.” —Shep Hyken Customer Service Expert and New York Times bestselling Author of The Amazement Revolution “David has a natural passion for patient awareness and service. This book outlines the understanding of why you need to focus on world-class service to fast track the success of your profession. The book will inspire you, motivate you, and keep you loving the world of dentistry, not dreading it.” —Kathy Metaxas Director, Consultant, International Speaker, and Professional Motivator “This book not***

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***only teaches how to create the ultimate patient experience, it is a game plan on how to become a business customers cannot live without. Moffet did exactly that and now shares how you can too. Everyone in your organization needs to read this book.” —John R. DiJulius III Author of The Customer Service Revolution “David Moffet encourages his readers to let no one ever come to you without leaving better and happier. His premise is simple: the secret to success is not a secret...work hard, shift your thinking, and add real value to people’s lives.” —Dr. Ronald F. Arndt, DDS, MBA, MAGD Master & Board Certified Coach THE DENTAL COACH “The best dentists and practices always want to be better. David Moffet can give you the tools to continue building your dream practice year after year while enjoying more freedom to enjoy your other life.” —Linda Miles Founder, Linda Miles & Associates; Founder, Speaking Consulting Network; Cofounder, Oral Cancer Cause (a 5013c) “A practical guide based on decades of experience. Dr. Moffet’s advice is clear, accessible, and applicable, and the book is fun to read. Whether you’re just starting your practice or you’re looking for that next stage of growth, this book will help.” —Dr. Howard Farran, DDS, MBA International Lecturer and Publisher/Founder of***



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***Dentaltown Magazine***

***Dental Office Design***

***Delivering WOW***

***Building a Rewarding Practice and a Balanced Life***

***The Complete Guide to Healthy Teeth and Gums***

***A Comprehensive Guide to Design, Equipment, and Clinical Procedures***

***Dental Operations Manual***

***The \$10,000 a Day Dentist***

How To Build The Dental Practice Of Your Dreams(Without Killing Yourself!) In Less Than 60 Days Advantage Media Group

Why do some dentists have immediate success while others struggle to find growth personally and professionally? If you are a new or experienced dentist seeking more in your career by practicing with like-minded clinicians, hoping to earn more income, or striving to reach the peak of your potential through practice ownership, you are not alone! In this book, Dr. Shalin Patel shares his personal experiences from dental school, struggles throughout his first jobs, and the many lessons he has learned along the journey to building a Culture of Clinical Excellence. He offers guidance to train and empower teams to provide a

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best-in-class, evidence-based clinical standard of care that exceeds guest's expectations. Preparation is everything - success starts with knowledge and the actions you take today. Dr. Shalin Patel is a recognized leader in the field of dentistry. He focuses on achieving results in a quality-driven and guest-centric work environment. Dr. Patel has hired and trained hundreds of dentists and has a proven track record of building clinical teams around a cohesive growth strategy and dear leadership vision. DECA Dental Group's industry-leading reputation for doctor training along with the variety of pathways for long-term professional growth has positioned the company to become one of the most sought-after dentist partnership opportunities in the nation. Join the movement to Transform Dentistry Together!

This book walks new and potential practice owners through the most important things to do (and what can wait!) to be successful running a newly purchased practice. In this book you'll find answers to questions like: When can I make changes in the office? How much do I pay myself and when? How do I market so I don't lose patients? How can I transition the dentistry in an office with established routines? How do I get the most out of my team and be a good boss? How do I know if buying a practice was a good financial move?

Dr. Etchison is not your average dentist. A visionary leader, he combines

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marketing and business knowledge, clinical excellence, and leadership to create a thriving growing practice. And he wants to share this special knowledge with you. It's time to set off on a quest to implement systems that take your practice to the next level inspire your team to greatness and help you become the visionary leader who can transform your practice and your life. In *Dental Practice Hero*, the reader will learn the systems Dr. Etchison used: -to grow his startup to 1M in collections the first year, and continue to grow 30-40% each year after to almost 3M in just 5 years and still growing! And all out of 5 ops! -to destress the day to day of running his practice, so that he could only do 3 days/week of clinical. -to become the leader that influences practice culture so positively, that practice growth becomes organic. Reviews: "Paul's book has all the elements necessary to assess your practice as well as your life and make it exceptional. Most books written for dentists, are designed to provide some cheerleading, give you a few helpful nuggets to improve you practice, and then motivate you to sign up with their consulting services. This book, however, breaks down piece-by-piece every component of a highly functioning practice and provides the tools and insight to take your practice the highest level possible. You get ALL the nuggets needed to redesign your practice and in-effect create the life you desire. Thank you Paul for providing

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this book at a critical time when many dentists are scrambling to find the answers to an ever-changing field." - Dr. Lance Pietropola "Dr. Paul's Book "Dental Practice Hero" is an easy to digest, real world entertaining look at the way all of us private practitioners should be practicing. He provides humor insight and a lot of great and easy to understand examples of what he is trying to get across to the reader. He organizes the book into subcategories that make it simple to tackle the issues we face in our dental offices one problem at a time. What I really enjoyed was how he uses a different perspective on how to view things we see as road blocks and turns them into manageable "bumps in the road." A great read. Definitely recommend. Picked up a lot of great information that I should have implemented when I started working in private practice years ago." - Dr. David Sanders "Dental Hero, is a must read for any entrepreneur. A truly inspiring and enjoyable piece of literature. Dr Etchison's philosophies are now at the core of how we practice/manage our business." - Dr. Sunil Kurup "Great Guide for modern methods combined with compassionate dentistry. Comprehensive methods to differentiate your dental practice and increase you income! I have implemented the methods in the book and it has helped my office grow past 1.5M in a 1 doc practice with room to grow." - Dr. Joe Lee

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How to Use Evidence-Based Dental Practices to Improve Clinical Decision-Making

Successfully Manage the Transition to Dental Practice Ownership

The Definitive Guide to Renovating, Expanding, Or Building Your Perfect Dental Practice

Medical and Dental Space Planning

Dentistry with a Vision

How Dentists Can Build a Fascinating Brand and Achieve More While Working Less

Open Wide!

How to Buy a Dental Practice

**Owning and operating a dental practice can be difficult and confusing. However, it doesn't have to be that hard! In this dental practice growth guidebook, you will discover: - Introduction - About this Book - About the Author - The importance of business growth and survival - Introduction - Delegation - Practice Management Coaches, Forums and Pages - Business Mindset and Assessment - Leadership - Integrity - Don't appear money hungry - And so much more! Get your copy today!**

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**Are you tired of being treated like just another Dentist? Do you want to be recognized as the Expert you really are? Do you want to own the Competitive Edge that only a book can provide? If you answered yes to any of these questions, then you'll want to not just read this book, you'll want to consume it! 21 Ways to Build Your Dental Practice with a Book shows you myriad ways to use a book to differentiate yourself, elevate how patients see you and gain the top position as the authority right where you live. Inside these pages are simple and concise ways to solve your marketing headaches and frustrations for good. PLUS, six Advantage authors, who are dentists just like you, who once felt the same pain and frustration as you do today, share their stories of success. Ultimately, you will discover how making the decision to write and publish a book has changed their practices, forever, and how it will change yours too. You will learn: How to gain instant authority as an esteemed expert with a book How to use a book as the ultimate practice builder How to use the "author's effect" to have people saying "YES" to you, before they become patients How to use a book to dissolve fee sensitivity How to use a book to double or triple patient referrals And so much more!**

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**If you are among the dentists who have always dreamed of building a group practice, this is the book you've been looking for. Multiple practice ownership not only works but is extremely lucrative."The next three to five years are a red-hot market for multiple practice ownership." These were the sentiments a senior VP at one of the largest dental supply companies in the world shared with us. What does this mean for you? The banks are lending again. The marketplace has shifted to create a buyer's market. Now is the time to become a multiple practice owner. Between the covers of this book, you will find the answers to many of your questions about building a group practice. It is a warning to those who want to go down this route and don't know what they are doing. This book is as much about knowing what not to do as knowing what to do. Before you make the important investment in building a group practice, you will have dozens of questions. When should I hire an associate? What size practice should I purchase and why? How should I finance the purchase of a practice? In How To Build A Group Practice, you will learn the answer to these questions and more. You will learn how your life can be transformed by building a group practice. If you feel you deserve a fulfilled life, financial freedom, and the time**

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**to take three months vacation, inquire within.**

**This eBook was written to inform dental students, recent dental graduates, and practicing dentists about the complex processes needed to properly plan, design and build a dental facility. It probably is the most comprehensive eBook ever written on the subject because it methodically describes all of the possible steps to create an exceptional dental office. This eBook was written by a dentist together with an experienced dental office designer and construction coordinator, whose goal was to provide design knowledge to dentists, and to demonstrate cost-effective measures related to the construction process. There are twenty unique dental designs included in this eBook, which describe in detail some unexpected dental construction obstacles with imaginative solutions. The emphasis to the reader was how important it was to have an experienced team of experts working on the construction project. Using the proven recommendations discussed in this eBook, dentists will be better able to create and build their own exceptional dental offices.**

**Dental Practice Hacks**

**A Guide to Dental Office Design**



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## **How To Build A Group Dental Practice: The Definitive Guide To Success In Group Practice Dentistry**

### **A COMPREHENSIVE GUIDE TO BUILDING AND DEVELOPING AN EXCEPTIONAL DENTAL OFFICE**

#### **Managing a Dental Practice the Genghis Khan Way**

#### **Re-Inventing Dentistry**

#### **Challenges and Change**

#### **How to Obtain, Build and Retain a Dental Practice**

Managing a Dental Practice the Genghis Khan Way shows you how to turn your practice into a successful business. Being an effective practice manager demands a clear vision, sufficient business knowledge and, above all, wise judgement. Never intended to be a theoretical book, this is a "warts-and-all" guide to managing a dental practice, written by s

This essential guide provides you with the knowledge and experience in selecting the team of experts that will build your office and provide you with the tools necessary to save time, money, and effort as you Make Your Dream a Reality! You'll learn where to start and how to own a successful practice through proper planning and surrounding yourself with a supportive team of professionals. Make your life easier while doing less, manage your time efficiently, and work smarter, not harder.

**Build - Run - Grow Your Own Practice** If you've dreamed of being your own boss, having control of your own career and building a business you love...Dental CEO Practice Launch will lay the

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foundation for this path. I'll show you how purchase -build - run and grow your own practice. New Dentists Start From Scratch EVERY TIME! With Practice Launch Coaching you don't have to worry about making mistakes on your own...no more wondering where to start or what to do when starting down the path to practice ownership! I'll walk you through the entire process and help you build your own unique practice...one that compliments your life. Through coaching you'll learn how to set your practice up correctly from day one. SAVE Money by learning to avoid the expensive mistakes that so many dentists make when setting up their new practices! I'll show you how to create the systems that will allow your practice to be profitable, efficient and exceptional. You'll learn how to build a dental practice in the new economy...one that converts patients into raving fans. You can build a business that allows you to do the type of dentistry you enjoy, while working with patients you love. Learn the formula for private practice success. I'll give you the resources you need to start your practice, and the guidance you need to build and run a practice that fits your vision for your life. If you are ready to have someone in your corner to help think through major decisions, plan your path to private practice ownership, connect you with the people you need to know to make your practice a reality, help you evaluate your appraisals, crunch the numbers; show you how build your own brand and market your practice in THIS economy... this coaching program will be the perfect tool. I believe that 5 years from now you'll look back on this investment and consider it one of the best career decisions you've ever made. I've already been down the path: dental student, resident, associate dentist, clinical faculty and practice owner and partner... I've worked in the suburbs, rural areas and the

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big city. I've started a practice from scratch and purchased 3 existing practices...But most importantly I've learned from the best dental guru's (Carl Misch, Frank Spear and Gordon Christensen), business coaches (Leveraged Business Academy) and consultants. I've interviewed some of the most successful practice owners today - to create my training material and formula for building, running and growing a successful practice. I will help coach you to build an amazing practice of your own.- Cole Brenny DDS

**THE UPDATED DEFINITIVE REFERENCE ON MEDICAL AND DENTAL OFFICE DESIGN** Medical and Dental Space Planning is an indispensable guide to the myriad of details that make a medical or dental practice efficient and productive. The unique needs of more than thirty specialties, as well as primary care, are explained in the context of new technology and the many regulatory and compliance issues influencing design. Concepts are also presented for ambulatory surgical centers, diagnostic imaging, clinical laboratories, breast care clinics, endoscopy centers, community health centers, radiation oncology, and single-specialty and multispecialty group practices and clinics. A thorough review of the latest dental technology and many creative space plans and design ideas for each dental specialty will be of interest to both dentists and design professionals. Important topics like infection control are top of mind, influencing every aspect of dental office design. An "inside look" at what goes on in each specialist's office will familiarize readers with medical and dental procedures, how they are executed, and the types of equipment used. Technology has radically impacted medical and dental practice: digital radiography, electronic health records, mobile health devices, point-of-

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care diagnostic testing, digital diagnostic instrumentation, CAD/CAM systems for digital dental impressions and milling of restorations in the dentist's office, portable handheld X-ray, and 3D cone beam computed tomography for dentists all have major implications for facility design. The influence of the Affordable Care Act is transforming primary care from volume-based to value-based, which has an impact on the design of facilities, resulting in team collaboration spaces, larger consultative examination/assessment rooms, and accommodation for multidisciplinary practitioners who proactively manage patient care, often in a patient-centered medical home context. The wealth of information in this book is organized to make it easy to use and practical. Program tables accompany each medical and dental specialty to help the designer compute the number and sizes of required rooms and total square footage for each practice. This handy reference can be used during interviews for a "reality check" on a client's program or during space planning. Other features, for example, help untangle the web of compliance and code issues governing office-based surgery. Illustrated with more than 600 photographs and drawings, *Medical and Dental Space Planning* is an essential tool for interior designers and architects as well as dentists, physicians, and practice management consultants.

How To Build The Dental Practice Of Your Dreams

Dental Marketing Hacks

The Essential Guide to Building the Stress Free and Profitable Dental Practice of Your Dreams

Making the Right Impression

Transforming Dentistry Together

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A Guide to Building, Remodeling and Relocating  
Dental Practice Hero

Dental Office Concepts: PART I - DESIGNING AND BUILDING AN EXCEPTIONAL  
DENTAL OFFICE

This highly practical guide has been completely revised, updated and expanded, highlighting the changing face of dental practice today. It considers characteristics common to successful organisations and applies them to the profession of dentistry. Focusing on 8 key strategies, it is specially designed to develop a thriving dental practice whilst ma

??? Discover how you can kickstart your dental practice in 90 days or less! ??? Are you a dentist, and you're struggling to get your business off the ground? Are you searching for the best ways to boost your client base, improve your profits, and market your dental clinic like a pro? Interested in learning from a seasoned dental marketing expert? Dentistry is an essential service, but far too many dentists struggle to get their clinics off the ground and stand out from the

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crowd. With ever-growing competition and new websites appearing left and right, how can you build an unforgettable online presence and master the art of dental advertising? Now, join best-selling author and dental marketing expert Alex Wong as he reveals the best ways to kickstart your dental business and start seeing results. As the head copywriter for a dental marketing agency for three years, Alex knows exactly what it takes to gain exposure and get your business off the ground. Inside this guide, you'll discover a powerful 90-day plan for identifying your target market, creating a killer dental marketing plan, building your online presence, and then scaling your business to the stars! Written in a concise, easy-to-digest way, you can follow along even if you're a complete beginner to the world of marketing. Plus, with a collection of simple action plans and worksheets to instantly kickstart your marketing skills, now you can build your dream dental practice in no time. Here's just a little of what you'll find inside: ? The Secret To Identifying Your Target Audience ? How To Create a

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Powerful USP and Define Your Dental Business Goals ? Simple Ways To Develop Your Lead Magnet and Build Your Online Presence (Even If You're Not a Tech-y Person) ? Top Tips For Writing Emails That Sell ? Practical Ways To Build Your Dental Website For Less Than \$200! ? The Essential Differences Between Advertising and Marketing (and Why They Matter) ? Surprisingly Effective Advertising Strategies ? And Much More! So if you're stuck struggling to get your dental practice off the ground, or if you want to drive more clients to your clinic and master the art of online dental marketing, then Dental Marketing Hacks is for you. Discover from the expert how to define your goals, write emails that sell, and build an unforgettable online presence! ?Scroll up and buy now to kickstart your online dental marketing campaign today!?

Master the world of dental marketing with this cutting-edge collection! Do you want to discover the best strategies for kickstarting your dental marketing efforts? Looking for ways to build your client base, attract new patients, and master

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the online sphere? Want to learn first-hand from an expert copywriter and experienced dentist? Then this bundle is for you! Inside this brilliant 3-in-1 book collection, you'll join best-selling author and dental marketing expert Alex Wong as he shares his years of dental marketing expertise. Breaking down the principal strategies for creating an unforgettable online presence, driving traffic with a top-notch website, and writing viral blog content, this bundle is perfect for any orthodontist, endodontist, periodontist, or anyone in the oral health field looking to expand their dental clinic and build their business. Inside Dental Marketing Hacks, you'll uncover a powerful formula for mastering the art of online dental marketing, including: ? The Secret To Identifying Your Perfect Target Audience ? Step-By-Step Instructions For Building Your Online Presence (Even If You're Not a Tech-Y Person) ? Practical Ways To Get Your Dental Website Off The Ground For Less Than \$200! ? Top Tips For Writing Emails That Sell ? And Ingenious Advertising Strategies To Kickstart Your Dental Practice!



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Inside Dental Copywriting Hacks, you'll find a complete blueprint for crafting engaging, effective content to help you stand out from the crowd, including: ? How To Build Your "Action Plan" and Position Yourself In The Market ? Surprisingly Simple Ways To Create Your Homepage, Team Page, Contact Page and More ? How To Do Keyword Research Like a Pro ? Proven Copywriting Techniques To Hook Readers and Demonstrate Your Expertise ? And Much More... And inside Blogging Hacks For Dentistry, you'll learn the essential steps for creating viral, must-read blog content to find more patients and grow your practice, including: ? Tips and Tricks For Finding - and Engaging With - Your Target Readership ? Simple Ways To Generate an Entire Year's Worth of Topics (So You Can Focus Less On Brainstorming and More On Dentistry) ? The Secret To Creating Attention-Grabbing Headlines ? Easy-To-Use Tools For Creating Profitable Keywords ? And How To Make Optimized, Shareable, and Viral Dental Blog Content! Whether you're setting up your brand-new dental office for the first time, or if you're a

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seasoned professional looking to expand your skillsets and find more patients, the ingenious lessons inside this bundle are specially designed to help you master your online presence, create compelling blog content, and build an unforgettable website. Ready to supercharge your dental practice? Scroll up and buy now to get started!

Written as a novel, this book models a real-life story about how a dentist improved his practice from a loss to over \$2 million in net profit in a few years while simultaneously enhancing the quality of patient care. Dental practitioners and their staff will find this engaging story an easy and fun way to learn how to implement powerful, scientifically based project management principles into their practice. The story provides a relatable way to understand the approach presented, which encourages dentists and their staff to resist complicated management strategies and cost-cutting techniques and instead implement commonsense measures based on an understanding of the cause and effect that occurs when changes are made in a practice.

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The Ultimate Guide to Doubling and Tripling Your Dental Practice Production

The Entrepreneur Dentist

How to Exit Your Dental Business Rich

The Complete Dentist

50 Ways to Create a Highly Successful Practice

How to Buy, Build and Grow Your First Dental Practice

The Journey To Excellence in Esthetic Dentistry, An Issue of Dental Clinics of North America, E-Book

The Sequential Process of Opening a Successful Dental Practice.

What if everything you have been told about building a dental practice was wrong? Wendy Briggs and Dr. John Meis challenge dentists with this daily. Two top producers in their own practices reveal their 5-step system that any doctor can follow to double their production. They are showing you how you can create the income needed to grow your practice from what you already have! This means there is no output of money, until you have made the revenue and determined to re-invest that into your practice. That is the beauty of the system that they have

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laid out.

This eBook was written to inform dental students, recent dental graduates, and practicing dentists about the complex processes needed to properly plan, design and build a dental facility. It probably is the most comprehensive book ever written on the subject, because it methodically describes all of the possible steps to create an exceptional dental office. This eBook was written by a dentist together with an experienced dental office designer and construction coordinator, whose goal was to provide design knowledge to dentists, and to demonstrate cost-effective measures related to the construction process. The complete building of our dental office is described in this eBook, with detailed descriptions of unexpected dental construction obstacles that we overcame with imaginative solutions to each obstacle. Using the proven recommendations discussed in this eBook, dentists will be better able to create and build their own exceptional dental offices.

Delivering WOW is a blueprint for running and growing a dental practice. Dr. Anissa Holmes was sick of working too much and earning too little, so she decided to do something about it. After years of

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learning and experimentation, she developed a simple, high-impact process to run and grow a dental practice that turned her office into a high-profit practice with over 50,000 raving Facebook fans and a reliable team she can trust to handle anything that comes their way. With this newly-updated and expanded version of a book that helped thousands of dentists build more profitable and enjoyable dental practices, Dr. Holmes walks dentists through building a winning team, maximizing profitability, and reliably growing patient numbers without having to waste time and money on expensive and ineffective advertising methods. If you're tired of feeling guilty, stressed, and frustrated by your practice and want to build one that allows you to make more, work less, and have a meaningful impact in the world, Delivering WOW is the step-by-step plan for you!

A comprehensive guide to natural, do-it-yourself oral care, Holistic Dental Care introduces simple, at-home dental procedures that anyone can do. Highlighted with fifty-three full-color photos and illustrations, this book offers dental self-care strategies and practices that get to the core of the problems in our mouths--preventing issues from taking root and gently restoring dental health. Based on a "whole

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body approach" to oral care, Holistic Dental Care addresses the limits of the traditional approach that treats only the symptoms and not the source of body imbalances. Taking readers on a tour of the ecology of the mouth, dental health expert and author Nadine Artemis describes the physiology of the teeth and the sources of bacteria and decay. Revealing the truth about the artificial chemicals in many toothpastes and mouthwashes, Artemis also discusses the harmful effects of mercury fillings and the much safer ceramic filling options that are available. Covering topics that include healthy nutrition, oral care for children, and the benefits of botanical substances and plant extracts for maintaining oral health, Artemis introduces a comprehensive eight-step self-dentistry protocol that offers an effective way to prevent decay, illness, acidic saliva, plaque build-up, gum bleeding, inflammation, and more.

DentalEase

Building Or Refreshing Your Dental Practice

A Dentist's Guide to Achieving Exceptional Results

From Ordinary Practice to Extraordinary Experience

How to Build a Thriving Dental Practice with a Solid Foundation,

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**Systems & Leadership**

**A Step-by-step Guide to Finding, Analyzing, and Purchasing the Right Practice for You**

**Building a No-fear Practice. Introducing Children to a Lifetime of Positive Dental Care**

**DENTAL OFFICE CONCEPTS**