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This 2007 book assists lawyers in navigating the procedures and strategies in enforcing foreign judgments.

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Coursebook,
second edition by
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classes in foreign
and international
legal research.

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from treaty
research to
chapters on
particular subjects
of international
law. Coverage also

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on researching
foreign and
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as well as major
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including the UN
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Joint Ventures and
EU Competition
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Well-known since its first edition for its lucid explanation of the important concepts affecting international commercial agreements in terms that a lawyer or business executive new to the field can understand and use - rather than the legal jargon of experts talking to other

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*experts - this
incomparable work
provides basic,
precise information on
setting up and
performing
international trade
transactions. Its focus
reflects the reality of
the day-to-day
business of
international trade,
which is primarily an
undertaking between*

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*two private
businesses based on
a contract drafted and
negotiated between
the two parties for
performance by them
with occasional third-
party*

*assistance. Reinforcin
g the book's
concentration on the
private dimensions of
international trade,
and more precisely on*

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*the contractual
aspects of that trade,
the Fourth Edition
extends its coverage
to the newest growing
dimensions of the
field, with new
chapters on
intellectual property,
international electronic
commerce, etc
For well over a
decade, this prized
guide has served*

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practitioners handling
Agreements A
the legal ramifications
Primer Co
of international
Drafting
contracting projects.
Negotiating And
The fifth edition
Resolving
expands on issues
Disputes
discussed in the
earlier one, along with
new topics that
continue to redefine
the researching,
drafting, and
execution of
international

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*contracts. All the
invaluable features of
earlier editions are of
course still here,
including analysis of
key contract issues
unique to various
types of contracting,
common contract
clauses, contract
checklists, insights
gleaned from actual
cases and arbitral
proceedings, and*

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clear explanation of the principles of good contract drafting. The major relevant international conventions, model laws, pertinent national laws, legal guides, and other documents and instruments are all covered, with primary texts provided in the appendices. Some of

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the new issues and
topics covered
include: new potential
causes of force
majeure and hardship
(pandemics and
BREXIT); review of
Incoterms 2020; new
clauses covered (anti-
slavery, exclusion,
interpretation, no-
waiver, sub-
contracting,
sustainability clauses,

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*among others); rise of
new international*

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legaltech, smart

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*contracts, and artificial
intelligence; ethics;*

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implementation of

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technology in legal

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practice; enforceability

of penalty clauses;

Internet sales and

agency contracts;

long-term contracts

and goodwill

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*compensation; data
protection and the
General Data
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(GDPR); alliance,
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cooperation
agreements;
noncompete and
nonsolicitation
clauses; e-mail
disclaimers; and
separation and
release agreements.*

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The book acts as a single-volume reference in the negotiating and drafting of international contracts and offers expert insights regarding the reasonableness of many contract clauses and the likelihood of their enforcement in a foreign jurisdiction. An adroit combination of

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*contract theory and
contract practice, the
book continues to
provide guidance to
law practitioners and
students alike.*

*“International
Contracting is an
excellent single
volume reference that
highlights the different
issues relating to a
variety of contracts. I
recommend it to*

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*drafting attorneys
writing domestic as
well as transborder
contracts.” –*

*Christopher E.
Howard (complex
commercial
transactions and
development
projects), Managing
Partner, Pierce
Atwood LLP, Portland,
Maine “The latest
edition of Professor*

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DiMatteo's

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Contracting

constitutes a broad

yet detailed coverage

of international

contract law and laws,

as well as

international practice.

It drills down into the

level of detail that

supplies invaluable

practical guidance of

the sort not to be

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*found in other
publications.” –*

*Professor Michael G.
Bridge, London*

*School of Economics
“International*

*Contracting is an ideal
source for*

*practitioners whether
of the civil or common
law. It also provides a
concise review of
international*

contracting issues and

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*practices for the
scholar and student
interested in this area
of law. I highly*

*recommend it as a
general resource on
the topic.” – Michel*

*Cannarsa, Dean &
Professor, Lyon
Catholic University*

*This book focuses on
the private dimensions
of international trade,
and specifically on its*

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Commercial Agreements And Disputes
contractual aspects.
Its focus reflects the
reality of the day-to-
day business of
international trade,
which is primarily an
undertaking between
two private
businesses based on
a contract drafted and
negotiated between
the two contracting
parties for
performance by them

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with occasional third-party assistance. The work is organized so that the user can read or skip various topics as needed rather than having to read cover-to-cover.

*International
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The International
Arbitration Rulebook
A Guide to the
Operation of United*

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States, European

Union and Other Key

Competition Laws in

the Global Economy

A Guide to Arbitral

Regimes

Going International

International Trade for

the Nonspecialist : ALI-

ABA Course of Study

Materials

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Arbitration is an
authoritative
4,250 page
treatise, in three
volumes,
providing the
most

comprehensive
commentary and
analysis, on all
aspects of the
international

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commercial
arbitration
process that is
available. The
Third Edition of
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Arbitration has
been

comprehensively
revised, expanded
and updated, To

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include all
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arbitral
authorities, and
other materials in
the field of
international
arbitration prior
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also includes
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treatment of
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awards, counsel
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independence and
impartiality and
applicable law.

The revised 4,250
page text contains
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more than 20,000

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cases, awards and
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other authorities
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and will enhance
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Commercial Arbitration have been routinely relied on by courts and arbitral tribunals around the world ((including the highest courts of the United States, United Kingdom, Singapore, India,

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Hong Kong, New
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(including ICC,
SIAC, LCIA, AAA,
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Supreme Court -

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Stainless USA,
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LLC, 590 U.S. -
Disputes
(U.S. S.Ct. 2020);
BG Group plc v.
Republic of
Argentina, 572
U.S. 25 (U.S. S.Ct.
2014); Canadian

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Supreme Court -
Uber v. Heller,
2020 SCC 16
(Canadian S.Ct.);
Yugraneft Corp. v.
Rexx Mgt Corp.,
[2010] 1 R.C.S.
649, 661
(Canadian S.Ct.);
U.K. Supreme
Court - Jivraj v.
Hashwani [2011]

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UKSC 40, ¶78
(U.K. S.Ct.);
Dallah Real Estate
& Tourism
Holding Co. v.
Ministry of
Religious Affairs,
Gov't of Pakistan
[2010] UKSC 46
(U.K. S.Ct.); Swiss
Federal Tribunal -
Judgment of 25

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September 2014,
Agreements A
DFT 5A 165/2014
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(Swiss Fed. Trib.);
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Negotiating And
Court - Bharat
Resolving
Aluminium v.
Disputes
Kaiser Aluminium,
C.A. No.
7019/2005,
¶¶138-39, 142,
148-49 (Indian
S.Ct. 2012);

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Singapore Court
of Appeal - Rakna
Arakshaka Lanka
Ltd v. Avant
Garde Maritime
Servs. Ltd, [2019]
2 SLR 131
(Singapore Ct.
App.); PT
Perusahaan Gas
Negara (Persero)
TBK v. CRW Joint

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Operation, [2015]
Agreements A
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(Singapore Ct.
Drafting
App.); Larsen Oil
Negotiating And
& Gas Pte Ltd v.
Resolving
Petroprod Ltd,
Disputes
[2011] SGCA 21,
¶19 (Singapore
Ct. App.);
Australian
Federal Court -
Hancock

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Prospecting Pty
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Ltd v. Rinehart,
Primer On
[2017] FCAFC
Drafting
170 (Australian
Negotiating And
Fed. Ct.); Hague
Resolving
Court of Appeal -
Disputes
Judgment of 18
February 2020,
Case No.
200.197.079/01
(Hague
Gerechtshof);

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NV v. Lao
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Republic I, Award
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in ICSID Case No.
ARB(AF)/12/6, 6
August 2019; Gold
Reserve Inc. v.
Bolivarian
Republic of

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Venezuela,
Agreements A
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regarding the
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Corrections,
ICSID Case No.
ARB(AF)/09/1, 15
December 2014;
Total SA v. The
Argentine

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Republic,
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of Enforcement of
Drafting
the Award, ICSID
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Case No.
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Disputes
December 2014;
Millicom Int'l
Operations B.V. v.
Republic of
Senegal, Decision
on Jurisdiction of

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the Arbitral
Agreements A
Tribunal, ICSID
Primer On
Case No.
Drafting
ARB/08/20, 16
Negotiating And
July 2010; Lemire
Resolving
v. Ukraine,
Disputes
Dissenting
Opinion of Jürgen
Voss, ICSID Case
No. ARB/06/18, 1
March 2011.
U.S. exports of

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financial,
entertainment,
architectural,
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Disputes

have more than
doubled in the
last seven years.
Specifically
addressing the
needs of service

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exporters, this
book covers
issues such as
marketing
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Legal Reasoning,
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comprehension. Clear
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useful learning aids
and reference tools
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and techniques for
handling a

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deal, this practical
guide will help you
negotiate and close the
deal. The authors
cover each step of a

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real estate transaction
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in the order in which
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it generally arises, and
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offers pertinent advice,
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and sample forms
throughout. Because
much of the real estate
lawyer's practice
revolves around
transactional
documents, the book's
chapters emphasize

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by a law professor and
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Disputes
practitioners, this
book offers a useful
combination of text
overview and practice
pointers. It helps
lawyers with less
experience navigate

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through the maze of steps involved in a real estate transaction. At the same time, it serves as a valuable reference for more seasoned attorneys as well as those whose practice is concentrated in other areas of the law.

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From Contract to

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This book examines
the treatment of joint
ventures (JVs) in
EU Competition
Law, and at the
same time provides

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a comparison with US law. It starts with an analysis of the rather elusive concept of JV, encompassing both concentrative JVs (subject to merger control) and non-concentrative JVs. Although focused on possible definitions of joint ventures in

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terms of competition
Agreements A
law, it also includes
Primer On
a broader
Drafting
perspective (going
Negotiating And
beyond competition
Resolving
law) on the different
Dispute
legal models of
structuring
cooperation links
between
undertakings. At the
core of the book is
an attempt to build

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an analytical model
for the assessment
of JVs in terms of
antitrust law,
especially as
regards Article 101
of the TFEU. The
analytical model
used proposes a set
of sequential
analytical levels,
taking into account
structural factors

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programmes of JVs.
and specific factors
related to the main
constituent
elements of the
functional

The model is
applied to a
substantive
assessment of four
main types of JVs
identified on the
basis of their

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JVs. Also covered
are particular
situations of joint
ownership of
undertakings falling
short of joint control.
In the concluding

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part of the book
Agreements A
recent
Primer On
developments in JV
Drafting
antitrust law are put
Negotiating And
into context within
Resolving
the wider reform of
EU Competition
Law. The book is
also
comprehensively
updated with the
latest developments
concerning the

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reform of the EU
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framework of
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cooperation
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undertakings that
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took place at the
end of 2010.

Peer-to-peer (P2P)
networks -
decentralized group
structures allowing
anyone to easily

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resources online -
already play a
critical role in the
distribution of digital
content. Most of the
debate on P2P
heretofore has
focused on
copyright issues.
However, as the
basis for legitimate
business models a

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number of
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companies have
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already quietly
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embraced, P2P has
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a largely unknown
Brokering
and underestimated
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impact on taxation,
with vast
repercussions on
the development of
mature, profitable
markets. This book
analyses the current

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framing for digital
and media supplies
provided via P2P
technologies
through the lens of
an interdisciplinary
approach drawing
on tax law,
computer science,
economics,
copyright law, and
business studies.
VAT concepts such

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as those of
economic activity
and taxable person,
taxable
transactions,
consideration, barter
and taxable amount,
and territoriality
rules are discussed
in connection with
P2P, as is the
evaluation of VAT
liability for P2P

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operations in the presence of copyright infringement. Topics and issues considered include:

- centralized and decentralized P2P networks;
- free-riding problems;
- identifying actors in P2P networks for VAT purposes;
-

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P2P and place of
supply; and - pros
and cons of
integrating P2P with
taxation regimes
and especially VAT
systems. The
analysis draws on a
vast range of
sources, including
EU legislation and
case law, tax law
literature and

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official documents
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jurisdictions
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to overcoming the
lack of
understanding and
awareness of
ongoing changes
currently separating
the digital economy
and traditional
taxation systems,
and a solid platform
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Foreign direct investment in the natural resource industries is fostered through the signing of concession agreements between the host State and the investor.

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