



12 Rules for Life  
Everyday Narcissism  
A First-Rate Madness  
Why Do So Many Incompetent Men Become Leaders?  
Why Helping Others Drives Our Success  
The Gamesman  
Where Eagles Dare

Changes in technology, customer demands, competition, and the social character challenge organizations to innovate and change. How they change depends on their leaders, and their knowledge, and philosophy. To create a better future for organizations and to improve the wellbeing of customers, collaborators and communities, leaders need to be strategic thinkers. This book describes the qualities of strategic intelligence and provides the conceptual tools that equip leaders to improve and transform organizations in the age of knowledge work. These qualities include foresight, visioning, partnering both within and outside the organization, and engaging and motivating collaborators. To develop these qualities, it is necessary to articulate a leadership philosophy and to gain knowledge of systems, variation, personality psychology, and the theory of knowledge. This book uniquely integrates leadership, personality and organization. Michael Maccoby has almost unparalleled experience of working with organizations in a wide variety of contexts. He draws his insights from several disciplines - organization theory, psychoanalysis, anthropology; and from working with distinguished and pioneer thinkers. These include the psychoanalyst Erich Fromm; the systems theorist Russell Ackoff; and management pioneer W. Edwards Deming. A major challenge for leadership today is the transformation of traditional bureaucracies into learning organizations. It can't be done by following formulas or roadmaps. Leaders need the qualities and conceptual tools of strategic intelligence and this book shows them what they must do and provides exercises to develop them.

Everybody these days reveres great leaders, but what of those who are less than inspiring? More importantly what of those leaders whose obsessive egotism and self-absorption fuel the worst excesses of leadership?

Narcissism, in all forms, is a belief that the world revolves around us, and that what happens in the world happens because of us. Most of us live with a form of narcissism so deeply embedded that we don't even know we have it. This "everyday narcissism" (EN) comes from a combination of childhood wounds and powerful myths we were taught as children. Everyday Narcissism helps readers understand how EN manifests in their own lives, and teaches them how to heal it. This awareness provides a foundation for creating greater happiness, more fulfilling relationships, less reactivity, and more meaning. An essential purchase for anyone having difficulty in a relationship, with a partner, coworker, family member, or other loved one. This is the first book for the general reader to specifically address everyday narcissism (EN). Features a Foreword by Anne Katherine, best-selling author of Boundaries and Where to Draw the Line.

Today's business leaders maintain a higher profile than their predecessors did in the 1950s through the 1980s. Rather than hide behind the corporate veil, they give interviews to magazines like Business Week, Time, and The Economist. According to psychoanalyst, anthropologist, and consultant Michael Maccoby, this love of the limelight often stems from their personalities—in a narcissistic personality. That is both good and bad news: Narcissists are good for companies that need people with vision and the courage to take them in new directions. But narcissists can also lead companies into trouble by refusing to listen to the advice and warnings of their managers. So what can the narcissistic leader do to avoid the traps of his own personality? Maccoby argues that today's most innovative leaders are not consensus-building bureaucrats; they are "productive narcissists" with the interrelated set of skills —foresight, systems thinking, visioning, motivating, and partnering—that he terms "strategic intelligence." Maccoby redefines the negative stereotype as the personality best suited to lead during times of rapid social and economic change.

And what Makes Us Follow

The Courage to Meet the Demands of Reality

Leadership

Uncovering the Links Between Leadership and Mental Illness

Confessions of a Government Man

Building a Civilized Workplace and Surviving One That Isn't

The No Asshole Rule

Erich Fromm's Contributions to Psychoanalysis

Narcissistic LeadersWho Succeeds and who Fails

In today's selfie-obsessed culture, we are living in an age of narcissism. Society often celebrates this potentially harmful trait rather than understanding it as a psychological disorder. For Extreme Narcissists, self-absorbed characteristics result in destructive behavior that harms not only the individual but everyone around them. Burgo has developed a useful guidebook to help you identify, understand, and manage narcissistic personalities, and offers easy-to-understand tools and solutions to survive assaults on your own self-esteem.

Look around your office. Turn on the TV. Incompetent leadership is everywhere, and there's no denying that most of these leaders are men. In this timely and provocative book, Tomas Chamorro-Premuzic asks two powerful questions: Why is it so easy for incompetent men to become leaders? And why is it so hard for competent people—especially competent women—to advance? Marshaling decades of rigorous research, Chamorro-Premuzic points out that although men make up a majority of leaders, they underperform when compared with female leaders. In fact, most organizations equate leadership potential with a handful of destructive personality traits, like overconfidence and narcissism. In other words, these traits may help someone get selected for a leadership role, but they backfire once the person has the job. When competent women—and men who don't fit the stereotype—are unfairly overlooked, we all suffer the consequences. The result is a deeply flawed system that rewards arrogance rather than humility, and loudness rather than wisdom. There is a better way. With clarity and verve, Chamorro-Premuzic shows us what it really takes to lead and how new systems and processes can help us put the right people in charge.

Do people see you as the kind of leader you want to be? Are your strongest leadership qualities getting in the way of your greatness? After decades of advising and inspiring some of the most eminent chief executives in the world, Lolly Daskal has uncovered a startling pattern: within each leader are powerful abilities that are also hidden impediments to greatness. She ' s witnessed many highly driven, overachieving leaders rise to prominence fueled by well-honed skill sets, only to falter when the shadow sides of the same skills emerge. Now Daskal reveals her proven system, which leaders at any level can apply to dramatically improve their results. It begins with identifying your distinctive leadership archetype and recognizing its shadow: The Rebel, driven by confidence, becomes the Imposter, plagued by self-doubt. The Explorer, fueled by intuition, becomes the Exploiter, master of manipulation. The Truth Teller, who embraces candor, becomes the Decisive, who creates suspicion. The Hero, embodying courage, becomes the Bystander, an outright coward. The Inventor, brimming with integrity, becomes the Destroyer, who is morally corrupt. The Navigator, trusts and is trusted, becomes the Fixer, endlessly arrogant. The Knight, for whom loyalty is everything, becomes the

Mercenary, who is perpetually self-serving. Using psychology, philosophy, and her own experience, Daskal offers a breakthrough perspective on leadership. She ' ll take you inside some of the most cloistered boardrooms, let you in on deeply personal conversations with industry leaders, and introduce you to luminaries who ' ve changed the world. Her insights will help you rethink everything you know to become the leader you truly want to be.

Why We Elect Narcissists and Sociopaths—And How We Can Stop!

The Productive Narcissist

The Impact of Dysfunctional Leadership on Organizations and Followers

How to Talk so CEOs listen