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**Introduction to Arts
Management offers a**

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**unique, dynamic and savvy
guide to managing a
performing or visual arts
organization, be that an
arts center, theatre,
museum, art gallery,
symphony orchestra, or**

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other arts company. For those training to enter the industry, workers in arts administration, or those seeking to set up their own company, the wealth of expert guidance and direct,

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**accessible style of this
authoritative manual will
prove indispensable.**

**Gathering best practices in
strategic planning,
marketing, fundraising and
finance for the arts, the**

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**author shares practical,
proven processes and
valuable tools from his
work with over 100 arts
companies and professional
experience producing over
100 music, dance, theatre**

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and visual arts events.

Unique features include: ·
boilerplate guides for
marketing and fundraising ·
a sample Board of Trustee
contract · **specific budget**
checklists · **day-to-day**

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**working tools that can be
immediately instituted in
any arts organization ·
resources at the end of each
chapter designed to help
readers consider and
implement the strategies in**

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their own practice.

**Interviews with arts leaders
offer insights into the
beginnings and growth of
significant arts institutions,
while examples based on
real situations and**

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**successful arts
organizations from both
North America and Britain
illustrate and underpin the
strategic and practical
advice. Expanded from the
author's highly successful**

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How to Run a Theatre, this edition offers both trainees and seasoned professionals the hands-on strategic leadership tools needed to create, build and nurture a successful career in the

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**challenging world of arts
administration and
management.**

**Confounded by the new
workplace? You'll
appreciate these aphorisms,
tips, and observations from**

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business expert Richard A. Moran. Based on the aphorisms from Never Confuse A Memo with Reality, Moran's bestseller from 1993, this edition has been updated to reflect our

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**zany new protocols, habits,
and devices. A great gift for
the graduate in your life,
for a friend embarking on a
new job, or for anyone
dumbfounded in an office-
or, as Moran asks, "What's**

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**an office these days?" For
professional endorsements
of this book, please see the
Kindle page.**

**A commemorative edition of
the landmark book from
Patrick Lencioni When it**

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was published ten years ago, The Five Temptations of a CEO was like no other business book that came before. Highly sought-after management consultant Patrick Lencioni deftly told

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**the tale of a young CEO
who, facing his first annual
board review, knows he is
failing, but ...
A commemorative edition of
the landmark book from
Patrick Lencioni When it**

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was published ten years ago, The Five Temptations of a CEO was like no other business book that came before. Highly sought-after management consultant Patrick Lencioni deftly told

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Business

**the tale of a young CEO
who, facing his first annual
board review, knows he is
failing, but doesn't know
why. Refreshingly original
and utterly compelling, this
razor-sharp novelette plus**

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**self-assessment (written to
be read in one sitting)
serves as a timeless and
potent reminder that
success as a leader can
come down to practicing a
few simple behaviors that**

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are painfully difficult for each of us to master. Any executive can learn how to recognize the mistakes that leaders can make and how to avoid them. The lessons of The Five Temptations of

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**a CEO, are as relevant today
as ever, and this special
anniversary edition
celebrates ten years of
inspiration and
enlightenment with a brand
new introduction and**

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**reflections from Lencioni
on the new challenges in
business and leadership
that have occurred in the
past ten years.**

**Creating, Leading and
Managing Professional**

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Theatre

Nuts, Bolts and Jolts

**The Five Temptations of a
CEO**

**A Little Book of Business
Lessons**

The Five Temptations of a

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**CEO, 10th Anniversary
Edition
Bridging the Distance
Between You and Friends
with Disabilities
Introduction to Arts
Management**

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Happy workers will be more productive workers! In this heartwarming handbook, best-selling author, Barbara Glanz gives you 180 morale-boosting ideas to help you bring more caring, communication, respect, and appreciation to the place where you

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work. Whether you are an employee or a manager, you can learn to "spread your contagious enthusiasm" and make a difference every single day!

Why does a CEO who has already made hundreds of millions of dollars continue to work? Why does

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a rock star who has made a bundle
continue to tour? Why do retirees'
miss work as soon as they stop
doing it? Why do we all wrestle with
our life's work and talk about it
incessantly? The thing about work
is that we love it, we hate it, we
need it, we miss it, we measure

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ourselves by it, we judge others by it—we are addicted to it. Work often defines us and fulfills us. Yet, today's rapidly changing workplace environment is stressful and confusing to deal with. In *The Thing About Work*, Richard A. Moran takes a ground-level perspective on

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what is happening at work and how to thrive in the new professional world. Through funny, prescriptive vignettes and short essays, Moran finds the “white space” in the company manual—those issues that you encounter every day at work but which are not covered in

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employee training. He uses hilarious and true stories from his own life and others' to answer questions like, "Should you take your dog to work?" and "How late is late?" and "What is that foreign object growing in the refrigerator?" This very contemporary view of

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work will prove invaluable for the modern employee.

When you were a baby I sat very still to hold you. I could see the veins through your skin like a map to inside you. I stopped breathing so you wouldn't ... You were just a boy on a bed in a room, like a

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kaleidoscope is a tube full of bits of broken glass. But the way I saw you was pieces refracting the light, shifting into an infinite universe of flowers and rainbows and insects and planets, magical dividing cells, pictures no one else knew ... Your whole life you can be told

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something is wrong and so you believe it.

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A Guide to Business and Technical Writing

How to Run a Theater

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180 Ways to Spread Contagious
Enthusiasm

Playing for Keeps

Creating, Leading and Managing
Professional Theater

The Lottery

The Indigo Book

This compilation of media

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and technology guru Doug Johnson's Library Media Connection columns offers his unique perspective on the role of the library media specialist in today's world. • Provides a collection of

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Doug Johnson's "Head for the Edge" columns for Library Media Connection, all in one place • Presents nine edgy illustrations from Doug Johnson's son, Brady—one for each chapter

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- Offers bibliographic listings of print and online resources where appropriate
- Includes an afterword by the author

Stepping Into The Shoes of a Predecessor is an attempt to

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help pastors, churches, organizations and ministries to better understand the process and aspects of ministry transition. Transfer of responsibility and authority often entails much

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more than is recognized on the surface, with issues and circumstances arising that can either enhance or deter the potential opportunities and/or success of such transitions. In this book, the

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author has examined
eighteen biblical occasions
of authority transitions from
which he has drawn
observations, principle, and
lessons that can be applied
to almost any situation

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today.

Woodward exposes one of
the final pieces of the
Richard Nixon puzzle,
examining the untold story
of Alexander Butterfield, the
Nixon aide who disclosed

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the secret White House
taping system that changed
history and led to Nixon's
resignation. In forty-six
hours of interviews with
Butterfield, supported by
thousands of documents,

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many of them original and not in the presidential archives and libraries, Woodward has uncovered new dimensions of Nixon's secrets, obsessions, and deceptions.

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How to Run a Theatre is a unique, dynamic, and savvy guide to building an arts institution that works.

Drawing on more than 30 years of experience, here is practical advice on a variety

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of management skills:
Financial; Personnel;
Fundraising; Board of
Trustees Communications;
and Marketing and Audience
Development.

Showing Up and Other

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Important Matters [A
Worker's Manual]

A Mystery

Writers Famous and

Obscure on Love, Sex,

Money, Friendship, Family,

Work, and Much More

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The Entity-Life Modeling
Approach

Wasteland

TRANSITIONS - Stepping
Into The Shoes Of A
Predecessor

The Washington Monthly

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As President Trump's National Security Advisor, John Bolton spent many of his 453 days in the room where it happened, and the facts speak for themselves. The result is a White House memoir that is the

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most comprehensive and substantial account of the Trump Administration, and one of the few to date by a top-level official. With almost daily access to the President, John Bolton has produced a precise rendering of

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his days in and around the Oval Office. What Bolton saw astonished him: a President for whom getting reelected was the only thing that mattered, even if it meant endangering or weakening the nation. "I am

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hard-pressed to identify any significant Trump decision during my tenure that wasn't driven by reelection calculations," he writes. In fact, he argues that the House committed impeachment

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malpractice by keeping their prosecution focused narrowly on Ukraine when Trump's Ukraine-like transgressions existed across the full range of his foreign policy—and Bolton documents exactly what those

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were, and attempts by him and others in the Administration to raise alarms about them. He shows a President addicted to chaos, who embraced our enemies and spurned our friends, and was deeply

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suspicious of his own government. In Bolton's telling, all this helped put Trump on the bizarre road to impeachment. "The differences between this presidency and previous ones I had served were stunning,"

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writes Bolton, who worked for Reagan, Bush 41, and Bush 43. He discovered a President who thought foreign policy is like closing a real estate deal—about personal relationships, made-for-TV

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showmanship, and advancing his own interests. As a result, the US lost an opportunity to confront its deepening threats, and in cases like China, Russia, Iran, and North Korea ended up in a more vulnerable place.

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Bolton's account starts with his long march to the West Wing as Trump and others woo him for the National Security job. The minute he lands, he has to deal with Syria's chemical attack on the city of Douma, and the

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crises after that never stop. As he writes in the opening pages, “If you don’t like turmoil, uncertainty, and risk—all the while being constantly overwhelmed with information, decisions to be made, and sheer

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amount of work—and enlivened by international and domestic personality and ego conflicts beyond description, try something else.” The turmoil, conflicts, and egos are all there—from the upheaval in

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Venezuela, to the erratic and manipulative moves of North Korea's Kim Jong Un, to the showdowns at the G7 summits, the calculated warmongering by Iran, the crazy plan to bring the Taliban to Camp David, and the

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placating of an authoritarian
China that ultimately exposed
the world to its lethal lies. But
this seasoned public servant
also has a great eye for the
Washington inside game, and
his story is full of wit and wry

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humor about how he saw it played.

CIO magazine, launched in 1987, provides business technology leaders with award-winning analysis and insight on information technology trends

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and a keen understanding of IT's role in achieving business goals.

Never Confuse a Memo with Reality And Other Business Lessons Too Simple Not to Know Never Confuse a Memo

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with Reality
A Little Book of
Business Lessons

Edward Bessey was born at
Raleigh—a tiny, pristine,
isolated Newfoundland
outport—but has spent most of
his life in Metro Vancouver,

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where he owned an engineering company. He is a semiretired control systems engineer. He has also been a fisherman, a schoolteacher, a radio operator, a stockbroker, a real estate broker, and a world

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traveler—having traveled to nearly a hundred countries. He has written numerous unpublished technical operating manuals for oil refineries, paper mills, and other private industries. His unique novels

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were written as hobbies to compensate for loneliness and boredom while travelling. They reflect his in-depth knowledge of world cultures and history. The "how To" Handbook for Everyone

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And Other Business Lessons Too
Simple Not to Know

Mastering the Art of Taking Over
from Someone Ahead of You

Uncommon Sense for the
Thoughtful Investor

Trump @ Work

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How to Run a Theatre

Lessons for the New Workplace

**"Unprecedented" is the
adjective most often
ascribed to everything
about Donald Trump.**

Trump @ Work is about the

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**unprecedented impact that
Donald Trump and his
Presidency and style has
had on attitudes and
perceptions of leadership
and management. This
book brings a unique**

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**perspective about what has
changed and what has not
changed through humorous
and true "bullets" and
observations. Why do some
leaders get fired for things
that other leaders boast**

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**about? In spite of
controversy, why do some
initiatives still get
implemented? Is
implementation all that
matters? Is empathy and
credibility still critical to**

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success? Why aren't there any instruction manuals about how to navigate the new workplace? These are not questions raised by just a few. These are questions everyone in the workplace

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**is asking. Trump @ Work
explores these questions
and many more. It reveals
how the rules of the game
have changed for everyone
seeking success or at least,
to survive. It's hard enough**

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**to keep up with leadership
and management trends.
Donald Trump is making it
more difficult, not
intentionally, not through
the tweets he writes, but
by how he is challenging**

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**the long existing norms.
Who knew that tweeting
would become an
established way of
communicating to an
organization? Who knew
that in spite of constant**

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searing criticism, one can disregard it and continue to follow an agenda? Who knew that preaching to supporters and ignoring naysayers is a way to manage? Whether you

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appreciate Donald Trump or not, he has had an impact on the thinking about leadership and management and the author precisely explores that impact in this book.

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A seemingly ordinary village participates in a yearly lottery to determine a sacrificial victim.

"Getting the job done" for one single mom takes on a whole new meaning in

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**Finlay Donovan is Killing It.
One of Suspense
Magazine's "Best Thrillers
of 2021" One of New York
Public Library's Best Books
of 2021 Nominated for the
Left Coast Crime 2022 Lefty**

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**Award for the Best
Humorous Mystery “Funny
and smart, twisty and
surprising.”—Megan
Miranda Finlay Donovan is
killing it . . . except, she’s
really not. She’s a stressed-**

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**out single-mom of two and
struggling novelist, Finlay's
life is in chaos: the new
book she promised her
literary agent isn't written,
her ex-husband fired the
nanny without telling her,**

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and this morning she had to send her four-year-old to school with hair duct-taped to her head after an incident with scissors. When Finlay is overheard discussing the plot of her

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**new suspense novel with
her agent over lunch, she's
mistaken for a contract
killer, and inadvertently
accepts an offer to dispose
of a problem husband in
order to make ends meet . .**

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. Soon, Finlay discovers that crime in real life is a lot more difficult than its fictional counterpart, as she becomes tangled in a real-life murder investigation. Fast-paced,

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**deliciously witty, and
wholeheartedly authentic in
depicting the frustrations
and triumphs of
motherhood in all its
messiness, hilarity, and
heartfelt moment, Finlay**

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Donovan Is Killing It is the first in a brilliant new series from YA Edgar Award nominee Elle Cosimano. My teammate's incredibly sweet and gorgeous younger sister should have

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**been off-limits, but my
hockey stick didn't get that
memo. After our team won
the championship, and
plenty of alcohol, our
flirting turned physical and
I took her to bed. Shame**

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sent her running the next morning from our catastrophic mistake. She thinks I don't remember that night—but every detail is burned into my brain so deeply, I'll never forget.

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**The feel of her in my arms,
the soft whimpers of
pleasure I coaxed from her
perfect lips... And now I've
spent three months trying
to get her out of my head.
Which has been futile,**

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because I'm starting to understand she's the only girl I'll ever want. I have one shot to show her I can be exactly what she needs, but Elise won't be easily convinced. That's okay,

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because I'm good under pressure, and this time, I'm playing for keeps. Get ready to meet your new favorite hot jocks in this series of stand-alone novels. If you like sexy,

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**confident men who know
how to handle a stick (on
and off the ice), and smart
women who are strong
enough to keep all those
big egos in check, this
series of athlete romances**

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is perfect for you!

**Model Rules of Professional
Conduct**

A Novel

The Sky is Yours

**Never Confuse Justice with
Truth**

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Personality

**School Libraries Head for
the Edge: Rants,
Recommendations, and
Reflections**

A Leadership Fable

Everyacting student and working

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actor needs a copy of this book! Here's the essential guide to surviving and thriving as an actor in regional theaters. The thousands and thousands of students in the hundreds and hundreds of acting programs all over the country would

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all love to become stars right out of school—but the reality of a career in acting usually means honing the craft at regional theaters. *The Back Stage Guide to Working in Regional Theater* includes a history of the movement and a description of

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each of the League of Regional Theater (LORT) houses in the U.S., plus sections on personal marketing for the actor, the business of acting, strategies and career planning. Essential web sites, a sample organizational

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chart, contact names, a guide to theater unions, and listings of more than 100 theaters across the country make The Back Stage Guide to Regional Theater a must-have for every actor who's working or wants to be. • Full listings for

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- every regional theater in the US
- Valuable information on websites, resources, getting organized
- Helps acting students find employers near home or school while they train
- Navigating their burned-out,

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futuristic city home under constant threat from a pair of dragons circling the skies, three young people are forced to flee and confront challenges ranging from fire and conspiracies to taboo drugs and dragon-worshippers.

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Provides an inspirational and witty compilation of fundamental organizational rules, business aphorisms, and corporate wisdom. Reprint. 60,000 first printing. \$60,000 ad/promo. Tour. There isnt anyone with a job that

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cant find a few ideas here that they can use to improve the quality of their work or their life...at a minimum the reader will find plenty of observations that they can claim as their own to establish a reputation as witty, insightful, and

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good to have at a cocktail party.

George Bailey, General Manager
Electronics Division, IBM; Author of
A Thousand Tribes If you have ever
looked at your own behavior and
asked yourself, How could anyone
be that dumb? you need to read

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Richs books. They make three things abundantly clear. 1) It is easy to be dumb. 2) You are not alone. 3) There are rules for avoiding being dumb, which he has been kind enough to write down for you. Enjoy. Geoffrey Moore, author

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of Crossing the Chasm, Inside the Tornado, Dealing with Darwin This is all the stuff you never learn in management training but everyone expects you to know. For everyone in business this book will make you say I wish someone had told me.

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Moran is telling you. Hap Brakeley, Managing Director, Accenture Solutions Rich Morans Nuts, Bolts, and Jolts is a rare gem of a book. First of all, its hysterically funny. Moran could hold his own as a stand-up comic. But dont be fooled

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by the humor; Moran may be a funny guy, but hes also genuinely serious about the advice he gives. And he has the business experience to back it up. Jim Kouzes, award-winning author of the best-selling The Leadership

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Challenge What a great book! After IQ and EQ comes BQ, and Rich Moran a Studs Terkel for the digital age delivers with the clarity of an executive summary and the impact of an entire encyclopedia. Dr. John Kao, author of Jamming

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Jobs for Actors and Other Theater
Professionals

Never Confuse a Memo With
Reality

Design of Multithreaded Software
The Back Stage Guide to Working
in Regional Theater

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Responsibilities and Dispensations
And Other Business Lessons Too
Simple Not To Know
More Business Wisdom Too Simple
Not to Know
Joni Eareckson Tada offers
thoughtful advice to those who

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want to build mutually fulfilling relationships with people who have disabilities.

They say opposites attract. They aren't kidding. When Casey meets Olivia—the actress she's driving around for two weeks—she

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figures it's going to be all business. Sure, Olivia's hot and has women throwing themselves at her feet, but Casey is only interested in making the money she needs before going back to Portland. London is full of painful

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memories, and anyway, perfectly put together celebrities are not really her thing. Olivia loves being "Susie," her TV alter ego. She's sassy, sexy, and never short of admirers, but living her life in the public eye is taking its toll. When

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her new driver turns out to be tall, dark, and undeniably handsome, Olivia is intrigued. But Casey seems like she has something to hide, and the last thing Olivia needs is someone she can't trust. A wry, insightful pocket guide to

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the realities of the contemporary corporate environment offers readers pithy, practical advice on work, career, home life, and much more. By the author of Never Confuse a Memo with Reality. Original. 75,000 first printing.

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Organized around the personality systems framework, this text offers students a clear and engaging introduction to the study of personality. The second edition integrates cutting-edge research and provides a comprehensive

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road map toward understanding (1) what personality is; (2) what personality's major subsystems are by breaking down motivation, emotion, cognition, and self; (3) how personality's parts are organized; and (4) how

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personality develops and changes over time. New and Updated Features: Engaging case examples throughout each chapter bring concepts to life. Valuable study aids, including chapter-opening big picture questions, review

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questions, and glossary reinforce each chapter's main topics. A fresh design incorporates new figures and tables. A new learning package designed to enhance the experience of both instructors and students includes a test bank, a

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Respondus test bank, and a companion website. This book is accompanied by a learning package designed to enhance the experience of both instructors and students. Test Bank. For every chapter in the text, the Test Bank

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includes multiple choice questions in a variety of skill levels and organized by chapter topic. The Test Bank is available to adopters in Word, PDF or Respondus formats. Our Test Bank is most flexibly used in Respondus, test

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Finlay Donovan Is Killing It
Behavior, Science, & American
Justice

In the spirit of Life's
Little Instruction Book,
here is a collection of

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business aphorisms that
is authoritative, highly
readable, often
humorous, and always
wise.

In 2006 Larry Smith, the
creator of SMITH

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Magazine, challenged readers to tell their story in just six words. Modeled after a famous quote by Ernest Hemingway, Smith showed the world that short-

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form story-telling could be powerful. Since the publication of the first book in his bestselling series, *Not Quite What I Was Planning*, people all over the world have

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shared their stories in print, online, in the classroom, and with their friends and families. Bolstered by the success of the memoir form, Larry Smith

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is back again with a poignant collection of universal wisdom, life lessons, and caution thrown to the wind that will put a smile on your face six words at a

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time. With contributions from celebrities like Molly Ringwald, "post-adolescent? Then stop blaming your parents;" Lemony Snicket, "never, ever refuse a breath

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mint;" and Gary

Shteyngart, "hands where
I can see 'em," as well
as everyday people
who've learned a thing
or two about a thing or
two during their time on

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the planet, readers will
pulled into the
sometimes hilarious,
often serious,
ocassionally reflective
experience of the book.
Smith's currated advice

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book is the straight-shooting, truth-telling, next door neighbor everybody wishes they had access to growing up. Now they do! Here's six more life-changing

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words of advice for you:
Read this; you won't
regret it.

As plans got under way
for the Allied invasion
of Sicily in June 1943,
British counter-

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intelligence agent Ewen Montagu masterminded a scheme to mislead the Germans into thinking the next landing would occur in Greece. The innovative plot was so

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successful that the
Germans moved some of
their forces away from
Sicily, and two weeks
into the real invasion
still expected an attack
in Greece. This

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extraordinary operation
called for a dead body,
dressed as a Royal
Marine officer and
carrying false
information about a
pending Allied invasion

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of Greece, to wash up on
a Spanish shore near the
town of a known Nazi
agent...

The Model Rules of
Professional Conduct
provides an up-to-date

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resource for information
on legal ethics.

Federal, state and local
courts in all
jurisdictions look to
the Rules for guidance
in solving lawyer

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malpractice cases,
disciplinary actions,
disqualification issues,
sanctions questions and
much more. In this
volume, black-letter
Rules of Professional

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Conduct are followed by numbered Comments that explain each Rule's purpose and provide suggestions for its practical application. The Rules will help you

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identify proper conduct in a variety of given situations, review those instances where discretionary action is possible, and define the nature of the

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relationship between you
and your clients,
colleagues and the
courts.

A brief history, career
guide and resource book
for over 1000 theatres

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Information Should Never
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Working in American
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Really Huge Lessons on
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Navigating Tweets,
Feats, and Deletes

**"I cannot think of a
better book for aspiring
and working actors,
craftspeople, artists,**

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and managers" Kent
Thompson, Artistic
Director, Denver Center
Theatre Company, Past
President TCG Board of
Directors "It's time for
a new look at the

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complexity and richness
of America's growing
theatrical landscapre
and Jim Volz is just the
person to provide that
overview" Lesley
Schisgall Currier,

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Managing Director, Marin
Shakespeare Company
Working in American
Theatre is a coast-to-
coast overview of the
opportunities awaiting
theatre practitioners in

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every discipline.

Featuring tips from
America's top theatre
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resource offers job-
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planning strategies, as

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well as detailed
information on over
1,000 places to work in
the American theatre,
including regional
companies, Broadway and
commerical theatre,

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Shakespeare festivals,
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Offering an overview of

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American theatre and
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client memos brim with
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amateur and seasoned
investor. Informed by a
lifetime of experience
and study, The Most
Important Thing explains
the keys to successful

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investment and the pitfalls that can destroy capital or ruin a career. Utilizing passages from his memos to illustrate his ideas, Marks teaches by

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example, detailing the development of an investment philosophy that fully acknowledges the complexities of investing and the perils of the financial world.

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Brilliantly applying insight to today's volatile markets, Marks offers a volume that is part memoir, part creed, with a number of broad takeaways. Marks

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**expounds on such
concepts as "second-
level thinking," the
price/value
relationship, patient
opportunism, and
defensive investing.**

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Frankly and honestly
assessing his own
decisions--and
occasional missteps--he
provides valuable
lessons for critical
thinking, risk

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assessment, and

investment strategy.

Encouraging investors to

be "contrarian," Marks

wisely judges market

cycles and achieves

returns through

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aggressive yet measured
action. Which element is
the most essential?
Successful investing
requires thoughtful
attention to many
separate aspects, and

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each of Marks's subjects
proves to be the most
important thing.

"All of us in the arts
field are hungry to
improve our skills in
arts management. The

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grim tenor of the times
makes this witty and fun
guide even more valuable
to us all!" Ben Cameron,
Former Executive
Director, Theater
Communications Group

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"Dr. Jim Volz knows how to organize, how to manage, how to motivate, how to assign priorities. In short, he knows how to get the job done." Abe J. Bassett,

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Former Dean, Indiana

University/Purdue

University Jim Volz is

one of America's leading

theatre consultants with

over three decades of

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dance, music, museum and
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expertise to anyone who
works in arts
management, from novices
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to Run a Theater is a
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savvy guide to building
an arts institution that
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**experience, here is
practical advice on a
variety of management
skills: Financial
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Management; Fundraising
Development; Board of**

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Trustees Communications;
and Marketing & Audience
Development. This new
edition is thoroughly
updated and revised and
now includes a Board of
Trustee Contract, new

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budget exercise with
ticket income formulae
and the use of social
networking for marketing
and fundraising.

This book assumes
familiarity with threads

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(in a language such as Ada, C#, or Java) and introduces the entity-life modeling (ELM) design approach for certain kinds of multithreaded software.

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ELM focuses on "reactive systems," which continuously interact with the problem environment. These "reactive systems" include embedded

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systems, as well as such
interactive systems as
cruise controllers and
automated teller
machines. Part I covers
two fundamentals:
program-language thread

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support and state
diagramming. These are
necessary for
understanding ELM and
are provided primarily
for reference. Part II
covers ELM from

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different angles. Part
III positions ELM
relative to other design
approaches.

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with Reality
Never Be the Same

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A Systems Approach

The Man Who Never Was

The Room Where It

Happened

The Last of the

President's Men

The Most Important Thing