

Se Anja Na Led The Malazan Book Of The Fallen 3

Contributed articles.

The finely written story of seven women in contemporary India, each of them burdened with secrets and a heritage of guilt that they convey to their daughters, reveals the casual deceptions of family life and the power of love. A first novel. 15,000 first printing.

Kornilia Sutton is a co-founder of the British Association for Vedic Astrology. She is renowned as both a practitioner and teacher of the science with students and clients all over the world. Readers of her previous books (The Essentials of Vedic Astrology, The Lunar Nodes and Personal Panchanga) have long been asking for a book on the nakshatras, the lunar mansions - so here it is.

Children Of The Lion

The Materia Medica Of the Hindus

The Stars Beyond the Zodiac

Compiled from Sanskrit Medical Works

The Archaeology of Knowledge Traditions of the Indian Ocean World

Based on Original Sanskrit Text, with a Full and Comprehensive Intro., Additional Texts, Different Readings, Notes, Comparative Views, Index, Glossary and Plates

The Thai capital Bangkok is the unrivalled centre of the country's gay, lesbian and transgender communities. These communities are among the largest in Southeast Asia, and indeed in the world, and have a diversity, social presence and historical depth that set them apart from the queer cultures of many neighbouring societies. The first years of the 21st Century have marked a significant transition moment for all of Thailand's LGBT cultures, with a multidimensional expansion in the geographical extent, media presence, economic importance, political impact, social standing, and cultural relevance of Thai queer communities. This book analyzes the roles of the market and media - especially cinema and the Internet - in these transformations, and considers the ambiguous consequences that the growing commodification and mediatization of queer lives have had for LGBT rights in Thailand. A key finding is that in the early 21st Century processes of global queering are leading to a growing Asianisation of Bangkok's queer cultures. This book traces Bangkok's emergence as a central focus of an expanding regional network linking gay, lesbian and transgender communities in Hong Kong, Singapore, Taiwan, Indonesia, the Philippines and other rapidly developing East and Southeast Asian societies. Peter A. Jacksons associate professor in the School of Culture, History and Language at Australian National University. "The myriad faces of Thai gender/sexuality culture have been an attraction for both pleasure-seekers and researchers/scholars/activists. Exploring the rapidly changing LGBT cultures and Thai queer identities, the essays collected here provide insightful analyses of historical continuities as well as developing variations within the highly complex erotic/economic culture of Thai society. A must-read for anyone in the booming field of gender/sexuality studies." Josephine Ho, Chair Professor, Center for the Study of Sexualities, National Central University, Taiwan

The Day That Was Not to Be Would make you experience spine-chilling moods in your bones and marrow. A concrete, structured story contributes to this. It is the story of Shrikar Prasad and Anjana Kulekshetra. As you would get to know them, they would impress you as the perfect, made-for-each-other love birds. Boss and subordinate of a Virtual Reality Simulation and Research Centre, predictably, they get married. Poor Anjana... Like an innocent deer she is frolicking into the dragnet of a devilish criminal conspiracy. Even before their honeymoon days are over, she starts smelling something fishy about the prince of her life. An IT expert, Shrikar, with the help of his counterpart Deepa, creates many three dimensional but hallucinatory scenes of virtual reality with a view to rendering Anjana a mental wreck. This is an instance which brings to light the potentials of IT to expand and enrich the scope of visual arts – mainly cinema. With the help of Vipul, who is a psychiatrist they can make her invalid for the rest of her life. The trio has a proven modus operandi for this. Then they can usurp all her properties and add to their material enjoyments. But their wicked and dreadful plans are thwarted by the timely interventions of Anjana's erstwhile friend, Ravi.

Autism Spectrum Disorders (ASD) is portrayed as cognitive and social disorders. Undoubtedly, impairments in communication and restricted-repetitive behaviors that now define the disorders have a profound impact on social interactions. But can we go beyond the descriptive, observational nature of this definition and objectively measure that amalgamate of motions and sensations that we call behavior? In this Research Topic we bring movement and its sensation to the forefront of autism research, diagnosis, and treatment. We gather researchers across disciplines with the unifying goal of recognizing movement and sensory disturbances as core symptoms of the disorder. We also hear confirmation from the perspective of autism self-advocates and parents. Those important sources of evidence along with the research presented in this topic demonstrate without a doubt that profound movement and sensory differences do exist in ASD and that they are quantifiable. The work presented in this Research Topic shows us that quantifiable differences in movements have a better chance than current observational techniques to help us uncover subtle solutions that the nervous system with autism has already spontaneously self-discovered and utilized in daily living. Where the naked eye would miss the unique subtleties that help each individual cope, instrumentation and fine kinematic analyses of motions help us uncover inherent capacities and predispositions of the person with autism. The work presented in this topic helps us better articulate through the voices of parents and self-advocates those sensory motor differences that current inventories could not possibly uncover. These differences are seldom perceived as they take place at timescales and frequencies that fall largely beneath our conscious awareness. To the person in the spectrum living with this disorder and to the caregiver creating accommodations to help the affected loved one, these subtleties are very familiar though. Indeed they are often used in clever ways to facilitate daily routines. We have waited much too long in science to listen to the very people that we are trying to define, understand and help. Being autism a social problem by definition, it is remarkable that not a single diagnosis inventory measures the dyadic social interaction that takes place between the examiner and the examinees. Indeed we have conceived the autistic person within a social context where we are incapable –by definition– of accepting those differences. The burden is rather placed on the affected person to whom much too often we refer to in the third person as “non-verbal, without intentionality, without empathy or emotions, without a theory of mind,” among other purely psychological guesses. It is then too easy and shockingly allowed to “reshape” that person, to mold that person to better conform to our social expectations and to extinguish “behaviors” that are socially unacceptable, even through the use of aversive punishing reinforcement techniques if need be. And yet none of those techniques have had a single shred of objective scientific evidence of their effectiveness. We have not objectively measured once, nor have we physiologically characterized once any of those perceived features that we so often use to observationally define what we may think the autistic phenotype may be. We have not properly quantified, beyond paper-and-pencil methods, the effectiveness of Interventions in Autism. Let us not forget when we do our science, that we are all part of the broad human spectrum.

A Pioneering Moment in Scientific History

Policy and Practice Challenges for Equality in Education

RRB NTPC Stage 1 (CBT-1) Exam 2022 \ 1300+ Solved MCQ Questions (10 Mock Tests + 3 Previous Year Papers)

Social Strains of Globalization in India

Stories where Women Take Centre-stage

International Conference on Intelligent Computing and Smart Communication 2019

Pentacles comprises one long story and four short poems by Sabarna Roy. The work delightfully bridges the gap between the mundane and arcane writings of today and provies an interesting, yet intellectually stimulating, treat for the discerning reader. New Life is a long story written from the perspective of a successful adult whose mother had deserted the family for another man. The teenage angst and the scars it has left behind on the psyche of the protagonist are subtly reflected in the character. The different elements and characters of the story are beautifully interwoven to produce an intense and compelling story of an adult haunted by the trauma of being deserted by his mother. The work is interspersed with thought-provoking views on issues like love and socio-economic conditions in India. The traditional rhyme and metre dominated poems are on love, loss and longing. Unshackled by the bonds of rhyme and metre, Sabarna's free verses evoke the stark reality of urban life, hitting you straight in the guts. The use of everyday urban imagery adds to the appeal of the compositions. The concrete prison of urban imagery adds to the appeal of the compositions. The concrete prison of urban life and the unfulfilled desire to escape to a simple life is aptly brought out in The Tower. The other poems of the collection are more biographical in nature with the protagonist being the member of the fairer sex. The free verses sketch best part of all the compositions it is that the reader will definitely identify with the poet and will, in one form or other, have similar stories to narrate.

Navagraha PuranaTales of the Nine Planetsaico Publishing HouseThe Religiosity of EvilUniverse

Chosen as a Book of the Year 2021 by the Financial Times, Sunday Times, Daily Mail, Prospect, Guardian and The Times, ‘Vaxxers is so good that the book will be read for long after the pandemic is over’ Financial Times ‘One of the most epic and pioneering moments in human history’ Sir Jeremy Farrar _____The bestselling inside story of a historic moment for science and for humanity. On 1 January 2020, Professor Sarah Gilbert read an article about four people in China with an illness of unknown cause. Within two weeks, she and her team had designed a new vaccine that would go on to save millions of lives from Covid-19. Capturing a landmark moment, Sarah Gilbert and Catherine Green reveal their story of making the pioneering Oxford AstraZeneca vaccine and fighting a pandemic as ordinary people in extraordinary circumstances. They separate fact from fiction, they explain how they made their highly effective vaccine in record time with the eyes of the world watching, and they give us hope for the future.

A tale of love, rivalry and murder in colonial Singapore

The Day That Was Not to Be

2800+ Samanya Vigyan Vastunishth Prashnottar Vyakhya Sahit for Civil Sewa avum anya Pratiyogi Parikshaayeen

Listening Now

Jain Ramayan

Sat: Anjana Sundari

Well-educated populations are important aspects of any contemporary society, as education increases national and global development and the positive expansion of communities to participate actively in civil matters also increases. Educational equality is based on the principles of administrative competence and fairness of access and distribution of resources, opportunities, and treatment, which ensures success for every person. Ensuring equal access to quality education requires addressing a wide range of persistent inequalities in society and includes a stronger focus on how different forms of inequalities intersect to produce unequal opportunities or outcomes that affect marginalized and vulnerable groups. Policy and Practice Challenges for Equality in Education takes a multifaceted look at issues of equality and inequality in education as related to policy, practice, resource access, and distribution. As such, this book explores the potential practices in education that serve to mitigate and transform unproductive practices which have left societies scarred by social and educational inequalities. The chapters provide a critical analysis of the manifestations of inequalities in various educational contexts and discerns how broader social inequalities are informed by education-related matters. This book is ideal for sociologists, administrators, instructors, policymakers, data scientists, community leaders, practitioners, stakeholders, researchers, academicians, and students interested in educational equality and the unique challenges being faced worldwide.

In India, the Unani System of Medicine has a long and illustrious history. The Arabs and Persians introduced it to India probably in the seventh century. In terms of the practice of Unani Medicine, India is currently one of the top countries. The Unani System of Medicine treats disorders that affect all of the human body's systems and organs. Chronic skin, liver, musculoskeletal, and reproductive system diseases, as well as immunological and lifestyle issues, have been proven to be extremely effective and acceptable treatments. Unani Medicine industry in India is expected to register a CAGR of 8.6% during the forecast period. India is the world’s 2nd largest exporter of Unani Medicine in the world and is frequently encouraging its export interests. The export of medicinal plants from India has taken an upward trend. As the demand for various Unani products to increase immunity grows, the price of these goods would rise. Due to growing knowledge of the effectiveness and efficacy of traditional systems of medicine, as well as increased government activities to promote these systems and rising R&D, the market for Unani Medicines in India is currently undergoing a spike in demand. People are also using alternative medicine more frequently for chronic illnesses including skin, joint pain, and respiratory problems, which is driving up demand. It is also being emphasised for serious health conditions such as hypertension, heart disease, and even diabetes. The book covers a wide range of topics connected to Unani Medicines, as well as their manufacturing processes. It also includes contact information of machinery suppliers, as well as images of equipment and plant layout. A thorough guide on Unani Medicines manufacture and entrepreneurship. This book is a one-stop shop for everything you need to know about the Unani Medicines, which is ripe with opportunity for producers, merchants, and entrepreneurs. This is the only book that covers the process of making commercial Unani Medicines. From concept through equipment procurement, it is a veritable feast of how-to information.

This book examines knowledge traditions that held together the fluid and overlapping maritime worlds of the Indian Ocean in the premodern period, as evident in the material and archaeological record. It breaks new ground by shifting the focus from studying cross-pollination of ideas from textual sources to identifying this exchange of ideas in archaeological and historical documentation. The themes covered in the book include conceptualization of the seas and maritime landscapes in Sanskrit, Arabic and Chinese narratives; materiality of knowledge production as indicated in the archaeological record of communities where writing on stone first appears; and anchoring the coasts, not only through an understanding of littoral shrines and ritual landscapes, but also by an analysis of religious imagery on coins, more so at the time of the introduction of new religions such as Islam in the Indian Ocean around the eighth century. This volume will be of great interest to researchers and scholars of archaeology, anthropology, museum and heritage studies, Indian Ocean studies, maritime studies, South and Southeast Asian studies, religious studies and cultural studies.

Deliver.

Connexions

Selected

plus Ramayana abridged

Queer Bangkok

[Indian materia medica] ; Dr. K. M. Nadkarni's Indian materia medica : with Ayurvedic, Unani-Tibbi, Siddha, allopathic, homeopathic, naturopathic & home remedies, appendices & indexes. 2

Colonial Singapore. A tall one woman’s jealousy destroy everyone? It is 1931 in colonial Singapore. A Chinese bondmaid of fifteen stands trial for her aunt’s murder. Mei Mei, born on the inauspicious double seventh day, feels her doomed destiny taking over. The tide turns. Mei Mei and an English boy, Richard, fall in love. However, British-born Clementine has set her heart on marrying Richard and the social divide between coloniser and native keep the lovers apart. It is 1942. Japanese bombs are falling over Singapore. Richard rekindles his desperate romance with Mei Mei. To what lengths will Clementine go to separate the lovers? When Mei Mei disappears in the bombing and Richard is injured and loses his memory, is the path finally clear for Clementine to claim Richard as her own?

Autobiographical reminiscences of an officer in the Central Bureau of Investigation of the high points in his career.

We are all leaders or followers - or both. We can recognise leadership in almost every area of life: in the workplace, among friends, within families, in politics and religion. But what makes a good or bad leader, why are some people followers, and what are the benefits of each? Fusing psychology, business, history and current affairs, Selected examines how and why leadership has evolved over tens of thousands of years, and presents a bold and compelling new ‘mismatch hypothesis’: that the slowness of evolution means that there is a mismatch between modern ideas of leadership and the kind of leadership that our Stone Age brains are still wired for. This makes for all sorts of tendencies, problems and solutions that no author has yet discussed but that affect all aspects of our lives - it's why, for example, we prefer working in small companies. Full of fascinating examples drawn from a diverse range of spheres, from politics and commerce to sport and culture, Van Vugt and Ahuja show our evolutionary history explains why taller political candidates usually win, why women chief executives attract such hostility and why we like it when the boss asks after our children. This is the first book of its kind to explore how the evolution of leadership affects us all - and, by doing so, to provide deep, practical insight for all of us into our personal and professional lives.

A Concise Guide to Nine Major Faiths

The Religions of India

Love at Crossroads

Proceedings of ICSC 2019

RAMAYAN 3392 AD - FREE GUIDEBOOK

Pentacles

In [The Foe Within] Sonu, 20, wrestles through her obsessive-compulsive disorder of imaging herself as a champion lawn tennis player, like Helena, the World Champion, even if she had never won beyond club level. Experts said she didn't have a champion within her. Her friends, Naresh and Iqbal, made her realize that her alter ego had imprisoned her, and, then, she fought through her disorder, pursued her second best passion, and emerged a bestselling novelist.

This book gathers high-quality research papers presented at the First International Conference, ICSC 2019, organised by THDC Institute of Hydropower Engineering and Technology, Tehri, India, from 20 to 21 April 2019. The book is divided into two major sections ! Intelligent Computing and Smart Communication. Some of the areas covered are Parallel and Distributed Systems, Web Services, Databases and Data Mining Applications, Feature Selection and Feature Extraction, High-Performance Data Mining Algorithms, Knowledge Discovery, Communication Protocols and Architectures, High-speed Communication, High-Voltage Insulation Technologies, Fault Detection and Protection, Power System Analysis, Embedded Systems, Architectures, Electronics in Renewable Energy, CAD for VLSI, Green Electronics, Signal and Image Processing, Pattern Recognition and Analysis, Multi-Resolution Analysis and Wavelets, 3D and Stereo Imaging, and Neural Networks.

Short stories about women.

RAMAYAN 3392AD VOL. 3

A Novel

Vaxxers

Autism: The Movement Perspective

Rama and the Early Avatars of Vishnu

The Religiosity of Evil

Comic based on the story of Añjanā, Hindu deity.

Full-blown trade wars, nuclear threats, attacks on nation's sovereignty...are we dangerously at the crossroads of a world war that may even threaten entire humanity? Maybe we are, but fear not. Hindus believe that whenever cosmic balance is threatened, Vishnu descends into the world as an avatar of change. "I am born age after age," says Krishna (Vishnu) in the Bhagavad Gita. Vishnu has many avatars, but his top ten avatars are special and known as the Dashavatara. In this volume, we enter the most exciting part of Hindu mythology--the Dashavatara--and discuss the early avatars of Vishnu. The avatar saga begins with a wicked demon stealing the Vedas while Brahma is sleeping. Vishnu takes the form of a giant fish and not only saves the Vedas but rescues mankind from a great deluge. As we progress through the avatars, you will come across Prahlada, whose story offers a shining example of the extent to which Vishnu would go to protect his devotees. In another incarnation of Vishnu, a generous king called Bali is dispatched to the netherworld for being too ambitious. While ambition is a virtue, not vice, this may seem unfair to the people of Kerala who hold Bali in high esteem. But Vishnu makes amends by bestowing the gift of longevity on Bali. Next, the axe-wielding Parashurama, a Brahmin by birth, embarks on a mission to exterminate the warrior caste from the face of Earth--and largely succeeds until he bumps into another avatar of Vishnu. The highlight of this volume undoubtedly is Rama, the hero of the Ramayana and a name that is synonymous with dharma (religious duty). About half the book is dedicated to Rama as we dissect Ramayana in detail, particularly the controversies. Although Rama is famous for defeating the ten-headed demon king of Lanka, it seems he waged a bigger battle with the dictates of dharma--and lost. We meet the monkey-faced Hanuman for the first time in this book. He is closely associated with Rama and highly revered among Hindus. Also in the Ramayana, we encounter one of the ultimate villains of Hindu mythology--the mighty Ravana. Even though Ravana abducted Rama's beloved wife, Sita, you will be surprised to know that not everyone regards Rama as an antihero. In fact, at the end of the Ramayana, we are left with many bitter, thought-provoking questions that are debated even today.

"The Religiosity of Evil" explores man's struggle within himself, balancing good against evil, and arriving at outcomes that oftentimes are difficult to explain. This compilation of short stories from the Wasteland requires the reader to delve into the inner confines of his own soul and weigh his or her own concepts of good and evil in assembling meaning from the actions of the characters. When dealing with religiosity, one must keep in mind that one man's religiosity is another man's evil.

Handbook on Unani Medicines with Formulae, Processes, Uses and Analysis (2nd Revised Edition)

Case Examples

Why some people lead, why others follow, and why it matters

The untaught lessons to growth hack your career

The Last Laugh

Navagraha Purana

Fictionalized account of the history of Sri Lanka from the earliest times, includes the spread and development of Buddhism in Sri Lanka.

Read the Guidebook issue for FREE! Set in a time two thousand years in the future, the Ramayan Reloaded universe fuses spiritual ideals from the East with the technological virtues of the West, all against a backdrop of one of the most immortal mythological tales of all time. Ramayan 3392 A.D. Reloaded re-imagines one of the most epic tales in history, and the Guidebook provides all the information on the myriad characters and settings of the series. Text entries by writer Shamik Dasgupta, and previously unseen imagery by Illustrator Jeevan Kang, serve as a great introduction for new readers, as well as a fascinating inside look for fans of the series.

A story thousands of years in the making, a re-imagining of one of the greatest tales ever, retold in a post-apocalyptic future. Rama, the prince of Armagh, was exiled from his home for surrendering the fort of Janashan to Ravan's forces. During his exile Rama comes to be the protector of Seeta, the daughter of Mother Earth. After Seeta was kidnapped by the Asura Prime, Ravan, Rama wanders aimlessly for a year serving as a mercenary for the rebels of Kishkindha led by the exiled Vanara king Shugruev. However, when the mad Vanara king Baali unleashes the dreadful and unstoppable Mahabali upon Shugruev's rebels, Rama and Shugruev decide to take back the throne from Baali, the Monster King of Kishkindha! Ramayan 3392AD is a real epic adventure that has been called 'India's answer to Lord of the Rings' by Times of India and features a surreal cast of fantastical creatures and spectacular battles, all within an astonishing quest to save humanity from darker evil than the world has ever encountered before.

The Foe Within

Records, Recoveries, Remnants and Inter-Asian Interconnections

A Long Novel Based on the Trishahastishalaka Purusha Charitra Written by Kalikalsarvajna Acharyashri Hemachandraoorishwarji, in the Twelfth Century of the Vikram Era

The Materia Medica of the Hindus

The Prostitute's Daughter

Kamada, whose mother, Tara, is a prostitute solicited by wealthy men in Mumbai, prefers to live in her own world of magic, where her imagination shields her from her reality. She is on a mission to escape the streets of the city and her mother's house, which feels like a prison. Only her magical friends, a parrot astrologer who tells of the future and a neighbouring family know that her dream is to leave home to study in America, for which she has been conscientiously making arrangements studying for the GRE, collecting all the necessary documents and taking care of the finances. As she plans her escape, the 16-year-old's world is turned upside down when her mother reveals a secret, adding to the many upheavals already assailing her teenage mind. Will her dream and the future she envisages for herself in a faraway land come true? Praise for The Prostitute's Daughter While reading this book, I was wishing I could reach out to Kamada and tell her that everything will be okay in the end. A lovely bit of writing. Maria Goretti (author, food blogger and former MTV VJ) (Kamada's) means of escape is the blue folder she carries everywhere. She also escapes via her own imagination, which conjures fantasy creatures everywhere, animates the fruits at vending stalls and lends voices to the city's potholes. It's this overlay of fantasy, always evocatively but matter-of-factly interwoven with the real-world narrative, that lends the book its greatest charm. The sheer manic detail of it all speaks eloquently of Kamada's fever-pitch desperation for a new life, and its resolution at the book's end is touchingly bittersweet. An extremely memorable and winning tale of the perseverance dreams require. Kirkus Reviews Juliet Philip loves magic, white feathers, faeries, wine, the sound of the rain, glowworms, ponies, majestic elephants, fresh coffee, dance, waterfalls, castles (both real and in the air), rainbows, blowing bubbles, deep belly laughs, the smell of wet earth, and creating things. She likes to make books, drawings, doodles, banana bread, fish curry in coconut milk, silly randomness, magic, and connections with people and the universe. Her stories are based in enchanting India because she grew up there. Talking Points A heartwarming tale about making dreams come trueEvocative of a teenager's struggle in trying circumstancesA moving portrayal of unlikely friendships and escapist imaginationsWorldwide readership/markeLovers of young adult and general fiction, commercial fiction readers, general-trade readers.

Records, Recoveries, Remnants and Inter-Asian Interconnections: Decoding Cultural Heritage has its conceptual core in the inter-regional networks of Nalanda Mahavihara and its unique place in the Asian imaginary. The revival of Nalanda university in 2010 as a symbol of a shared inter-Asian heritage is this collection's core narrative. The multidisciplinary essays interrogate ways in which ideas, objects, texts, and travellers have shaped - and in turn have been shaped by - changing global politics and the historical imperative that underpins them. The question of what constitutes cultural authenticity and heritage valuation is inscribed from positions that support, negate, or reframe existing discourses with reference to Southeast and East Asia. The essays in this collection offer critical, scholarly, and nuanced views on the vexed questions of regional and inter-regional dynamics, of racial politics and their flattening hegemonic discourses in relation to the rich tangible and intangible heritage that defines an interconnected Asia.

• Best Selling Book in English Edition for RRB NTPC Stage 1 (CBT-1) Exam with objective-type questions as per the latest syllabus given by the RRB.
• Compare your performance with other students using Smart Answer Sheets in EduGorilla's RRB NTPC Stage 1 (CBT-1) Exam Practice Kit.
• RRB NTPC Stage 1 (CBT-1) Exam Preparation Kit comes with 13 Tests (10 Mock Tests + 3 Previous Year Papers) with the best quality content.
• Increase your chances of selection by 14X.
• RRB NTPC Stage 1 (CBT-1) Exam Prep Kit comes with well-structured and 100% detailed solutions for all the questions.
• Clear exam with good grades using thoroughly Researched Content by experts.

Brainwave 7, 2/E

An English Translation of the Sushruta Samhita

Tales of the Nine Planets

Nakshatras

CBI File

An English Translation of the Sushruta Samhita, Based on Original Sanskrit Text, with a Full and Comprehensive Introduction, Additional Texts, Different Readings, Notes, Comparative Views, Index, Glossary and Plates: Uttara-tantra

Deliver. According to the Merriam-Webster dictionary, it means " to produce the promised, desired, or expected result. " In business, there is no better honor than to be relied upon to consistently deliver. The ability to deliver matters for all levels, from a new graduate to a seasoned executive. The core competencies required to deliver build on top of each other, rooted in the foundational skills to be a great individual contributor. Surprisingly, most skills are not directly taught in formal education or at the workplace. This book introduces and teaches proven, easy-to-follow techniques for a person to deliver as an individual contributor, a collaborator, and a leader. Techniques that I picked up over a 20+ year career filled with epic failures and heart-pumping successes. After losing millions of dollars in my own venture in China, I was forced to reset my career with no tangible assets (e.g., I was near broke), with no job leads (e.g., I moved to a new country to be with my family), and with no proven corporate record (e.g., I only had entry level roles to that point). Yet, what I did have were untaught lessons on how to deliver. Lessons that were never articulated to me in school or the self-help books that I read so much of. When an entry level opportunity at Uber came along, these simple techniques allowed me to " growth hack " my career at a mind boggling pace. I went from sitting in a tiny rented office to managing thousands of people in less than a few years. Deliver. is a structured set of learnings told through engaging stories from my experiences and from the voices of others. The lessons follow the concept of inside-out. The focus is on how to develop the self into a great individual contributor at work, through lessons on how to think in a structured manner, how to communicate, and how to manage one's emotions. The lessons then expand outward to teach a person how to build and manage relationships, both as a stakeholder and as a manager. It ends with insights on how to become a great leader. Using reliable topics such as Marie Kondo ' s methods of tidying-up to business lessons from an entrepreneur selling contact lenses for chickens to leadership lessons from the Navy SEALs. Deliver. draws examples from various disciplines to weave together a practical, memorable lesson plan. While the theory is important, the aim is to offer practical techniques to learn the underlying Mainstream

21st Century Markets, Media, and Rights

The Scent of Frangipani