

Selling Your House Nolos Essential Guide

A home seller's best friend, offering guidance from industry insiders on successfully preparing, marketing, negotiating over, and ultimately closing the sale of one's residential property.

Life has become an endless series of contracts--this is the manual. There's no reason to risk your hard-earned money signing a contract you don't understand. With Contracts: The Essential Business Desk Reference, you get easy-to-understand explanations for every common contract term. In no time, you'll grasp mysterious concepts like "force majeure," "indemnity," and "time is of the essence." Contracts: The Essential Business Desk Reference is more than just an A-Z explanation of over 300 terms. It also includes: common negotiating strategies examples of contract provisions sample contract clauses and entire contracts examples of illegal and dangerous contract clauses what to expect if you or the other side breaks a contract up-to-date explanations of electronic contracts, and tips on amending and modifying agreements. Whether you're starting a business, signing a lease, hiring a new employee or independent contractor, licensing a concept, selling a boat, or contracting for a new fireplace, Contracts: The Essential Business Desk Reference can help. A must-have for small business owners, entrepreneurs, lawyers, and law students--and anyone else whose success is built around understanding and negotiating agreements.

The Internet has great tools available for homeowners that are selling. This book guides you through the process, whether you are using an agent or want to save the commission and do it yourself. --Publisher.

"Buying a first home can be both exciting and nerve-wracking. Will you qualify for a mortgage? Is your dream home achievable? How do you make sure your offer will beat others? Don't worry--now you can arm yourself with the information you need to know before you begin the hunt! In Home Buying 101, you will learn all the skills you need to find the right house at the right price, with financing that fits your budget. Full of nuts-and-bolts advice and organized in an easy-to-read format, this book will teach you all the basics of: deciding the right time to buy; getting your finances in order; deciphering the MLS/reading the listings for clues; types of mortgage loans; and much more! With the help of this guide, you'll learn how to find the house of your dreams at a price you can afford!"--

Nolo's Essential Guide to Child Custody and Support

The Essential Business Desk Reference

The Essential Guide to Everything You Didn't Know-But Should-about Buying Your Next Home

100 Questions Every First-time Home Buyer Should Ask

The Insiders' Guide

Zillow Talk

A practical guide to buying one's first home features information on Internet resources for would-be home buyers, tax regulations, mortgages, real estate listings, agents and brokers, and negotiation with developers

In real estate, it's a buyer's market - and here is the buyer's bible... Buying a home is the single most important financial move in most people's lives. This book covers a variety of topics including inspecting, evaluating, negotiating, financing, contracts, and legal issues. It also breaks down the roles of the key players and what these professionals, agents, brokers, and inspectors are responsible for - and when to go it alone. The thorough advice, covering everything from buying houses at auctions to what neighborhood to live in, will provide reassurance for every soon-to-be homeowner. - A necessary tool too for those who plan to buy homes and even current homeowners in order to keep up with an ever-changing market. - Will be published in time for spring, when most people start looking into buying new homes. - Covers a broad range of buying options and homeowner's needs.

An edition expanded with more than 100 pages of new content offers a blueprint for a better life, whether one's dream is escaping the rat race, experiencing high-end world travel, earning a monthly five-figure income with zero management or just living more and working less.

WARNING: The author is not a real estate agent trying to make the process seem complicated and secretly hoping you will fail so you will hire him. Check, Check, Sold is a step-by-step guide full of checklists, how to's, scripts, templates and tips. In this book, you will get: * 49 checklists to ensure nothing is missed * 21 step-by-step guides to walk you through the entire process * 166 tips throughout the book aimed at helping you sell your house for more money in less time * 8 bonuses giving you more insight and examples Best of all, it is short. This is not a book on why you should sell your house by owner. It does not go into why you should do certain steps. You are given the steps you need to take and different checklists to help you along the way. The content in this book was created through interviewing 50 homeowners selling their home on their own and other real estate professionals. The advice and steps were put into practice and refined by helping others sell their house on their own. Check out the table of contents for the full listing of what you will get. Note that I've also moved the "fluff" to the back of the book so you get more content in the preview of the book. If you have any further questions, jump over to my author page to contact me. Good luck. You can do this!!!

House Selling For Dummies

With Answers from Top Brokers from Around the Country

Home Buying 101

Nolo's Essential Guide to Divorce

Contracts

For Sale by Owner in California

Whether you're buying your first home or your fifth, it's important for buyers to learn the latest real estate rules about mortgage lenders, interest rates, down payments, real estate agents, disclosures, FHA loans, and other basic of home buying. That's where this book from the editors at realtor.com can help! In this step-by-step book, we'll guide you through the home-buying process and point out the pitfalls, so that first-time home buyers can navigate the real estate market with confidence. Here's some of the home-buying info you'll learn in this book: What price house first-time home buyers can afford and other mortgage info so that home ownership is financially feasible Advice to help home buyers clean up their credit score, and why it's key to get the best mortgage from a lender How first-timers can find the right mortgage lender, and what it means to get pre-approved versus pre-qualified for a home loan What buyers should know about FHA loans, USDA loans, and other mortgage and down payment options for a new home How a real estate agent or Realtor can help first-time buyers with home buying, mortgage loans, down payments, home sellers, and beyond Advice for home buyers on picking the right real estate agent or Realtor, as well as the best first home, mortgage loan, and more Step-by-step advice on how buyers should make an offer on a first home, and negotiate a real estate deal with home sellers What happens during a home appraisal, home inspection, home closing, and other stages of the home-buying process A guide for first-time home buyers on moving into their first home with minimal hassles

Sell your California home yourself and save big! Using a broker to sell your home can cost you up to six percent of the selling price -- in other words, if you sell your house for \$400,000, you can spend up to \$24,000. But you'll save that money if you sell the house yourself, and it's not hard to do! Thoroughly revised and scrupulously researched, For Sale by Owner in California takes you step by step through the entire selling process, from putting the house on the market to transferring the title. Find out how to: - select the best time to sell - prepare your house for sale - price and market your home - coordinate the sale of one house with the purchase of another - screen buyers for financial feasibility - make required disclosures - work with or without real estate agents - attract potential buyers with creative financing - handle multiple offers - write and negotiate a contract - complete the escrow process This edition of For Sale by Owner in California reflects the most recent changes in the housing market and laws, and now includes additional discussion of the importance of pricing a house to sell and performing a thorough vetting of potential buyers financial resources. It also provides all the forms and instructions you need, including: - disclosure forms required by law - offer and counteroffer - sales contract - contingency releases - deeds - second mortgage note - and more Not a resident of the Golden State? Check out the Nolo books Selling Your House in a Tough Market and Nolo's Essential Guide to Buying Your First Home for real estate help in your state.

Providing practical and legal information on selling a home in a down market, the authors include the most recent economic legislation and cover such topics as knowing whether the price is right; hiring professionals; how to set a house apart from the pack; how and when to consider other options, including renting; and negotiating the sale. 15,000 first printing. Original.

From the most trusted name in real estate, a new and fully updated edition of the indispensable guide that helps first-time buyers land the home of their dreams What does "location, location, location" really mean? How do I decide what to offer on a house? What exactly is the closing? Buying a home is one of the most important decisions in any person's life. It will be the place where you plant your roots, come home after a long day, raise a family, or make a successful investment. But how, with everything from student loans and an uncertain marketplace stacked against you, do you get to that idyllic future? In 100 Questions Every First-Time Home Buyer Should Ask, Ilyce Glink, one of the most trusted names in real estate, answers all of your questions about home buying--and some you didn't know you had--and takes you on a personal journey from open houses to moving day. Weaving together advice from top brokers around the country with illustrative stories and her own unparalleled expertise, 100 Questions is a one-stop shop to getting the home of your dreams.

Escape 9-5, Live Anywhere, and Join the New Rich

Real Estate Without Realtors

How to Sell Your Home

Power Play

New Rules for Smarter Home Buying & Faster Selling

Nolo's Essential Guide to Buying Your First Home

Custody and Support: Get the Answers You Need When you're getting divorced, you can make a tough time easier for yourself and your children if you work with the other parent to agree on a custody plan and child support. If you can't resolve these issues, you'll have to head to court and ask a judge to decide for you. Either way, Nolo's Essential Guide to Child Custody & Support can help. You'll learn: how negotiation and mediation can keep costs down and improve future dealings with your ex where to find your state's child support guidelines how judges make custody decisions how to enforce and change custody and support orders how court trials work how Covid-19 is affecting custody arrangements and family court hearings, and when you need a lawyer and how to work with one. You'll also find specifics about each state's laws, including what factors courts consider when they rule on custody arrangements and what happens when one parent wants to move away with the children.

There's no place like home! The number of homes for sale is on the rise and mortgage rates remain near historic lows. That makes now a great time to say goodbye to your landlord. With Nolo's Essential Guide to Buying Your First Home, you'll not only find the right house for you, you'll have fun doing it. This book provides everything you need to: research the local market and listings decide between a house, condo, co-op, or townhouse create a realistic budget qualify for a loan you can truly afford borrow a down payment from friends or family protect yourself with inspections and insurance, and negotiate and close the deal successfully. You'll find insights from 15 real estate professionals--brokers, attorneys, mortgage specialists, a home inspector, a neighborhood researcher, and more. It's like having a team of experts by your side! Plus, read real-life stories of over 20 first-time homebuyers. Download the Homebuyer's Toolkit Dozens of downloadable forms and podcasts that will help you find your dream home, crunch the numbers, interview real estate professionals, inspect the house thoroughly, and more--available on Nolo.com (details inside).

The only book providing detailed, practical, legally sound guidance to the process of buying a California home; a longtime customer favorite. California's real estate market is unique, and buyers likely won't have a lawyer helping them through the purchase transaction. This friendly, easy-to-read guide offers practical and financial insights from experienced California Realtors, plus legal insights (including explanation of the purchase contract that buyers will sign) from attorneys. A companion for anyone wishing to make informed decisions about choosing and affording a house, and avoid needless disputes with the home seller.

Based on years of personal experience buying and selling real estate without using realtors, this book will guide homeowners and home purchasers in how to navigate buying and selling without a realtor, and allow them to retain the money paid in real estate commissions.

Next Generation Real Estate

Selling Your House

The Essential First-Time Home Buyer's Book

Rewriting the Rules of Real Estate

A Checklist Guide to Selling Your Home for More Money Without an Agent

The Ultimate Guide to Selling Your Home

Buying a home should be fun and easy. You'll start with a ton of questions-inside this book are the answers! What you'll learn: How to increase your chances of getting a mortgage How to determine property values The difference between a Foreclosure, a Short Sale, and an REO All about home inspections, title search, closing costs and more!

Egypti Sherrod knows how to take nervous prospective home-buyers by the hand and lead them through the process. She does it every week as host of HGTV's highly-rated show, Property Virgins. Now she translates her reassuring personality onto the page, with this "No-Stress" guide to buying a home. Egypti takes readers through, simplifying all the many steps of the process, and giving them invaluable information, including: -Top ten things to consider before buying a home -How sticking with one agent works in your favor -Eight ways to be an attractive homebuyer on paper, and ease the mortgage-approval process. -What to do in a bidding war -Why you should NEVER overlook the home inspection -And much more! Egypti blends her professional know-how and her personable touch with this down-to-earth guide, providing plenty of anecdotes, handy lists, and even a glossary to ensure that readers keep calm...and experience the thrill of home ownership.

With over 100,000 entrepreneurs on this book for detailed, step-by-step instructions on building successful, scalable, profitable startups. The National Science Foundation pays hundreds of startups teams each year to follow the process outlined in the book, and it's taught at Stanford, Berkeley, Columbia and more than 100 other leading universities worldwide. Why? The Startup Owner's Manual guides you, step-by-step, as you put the Customer Development process to work. This method was created by renowned Silicon Valley startup expert Steve Blank, co-creator with Eric Ries of the "Lean Startup" movement and tested and refined by him for more than a decade. This 608-page how-to guide includes over 100 charts, graphs, and diagrams, plus 77 valuable checklists that guide you as you drive your company toward profitability. It will help you: • Avoid the 9 deadly sins that destroy startups' chances for success • Use the Customer Development method to bring your business idea to life • Incorporate the Business Model Canvas as the organizing principle for startup hypotheses • Identify your customers and determine how to 'get, keep and grow' customers profitably • Compute how you'll drive your startup to repeatable, scalable profits. The Startup Owner's Manual was originally published by K&S Ranch Publishing Inc. and is now available from Wiley. The cover, design, and content are the same as the prior release and should not be considered a new or updated product.

New how-to details on staging and curb appeal The fun and easy way* to minimize selling hassles and get top dollar for your house Want to stand out to homebuyers in today's crowded market? America's #1 bestselling real estate authors have revised their classic guide to save you time and money as you prepare to sell your property. They'll show you when to put your house on the market, the pros and cons of FBSO, and the best ways to utilize the Internet, from online listings to digital photos. Discover how to: • Prepare your property to attract buyers • Determine your asking price * Hire the right real estate agent * Market and show your house * Negotiate for the best offer

U.S. Immigration Made Easy

Model Rules of Professional Conduct

Buying a Home: The Missing Manual

How the Nation's Top Agents Break Records

10 Strategies That Work

How America Leaves Billions Behind in Residential Real Estate and How to Maximize Your Home's Value

Sell your house in any market Whether you're selling your home yourself or using a realtor, this helpful guide offers all the information you need to make an otherwise-stressful undertaking go smoothly. In Selling Your House For Dummies, you'll find plain-English, easy-to-follow information on the latest mortgage application and approval processes, the hottest websites used in the house-selling process, and revised tax laws that affect the housing and real estate markets. From the author team behind America's #1 bestselling real estate book, Home Buying Kit For Dummies, this book offers Eric Tyson and Ray Brown's time-tested advice, recommendations, and strategies for selling your house given current market conditions. From staging your home to utilizing technology to sell your house directly to home buyers, this trusted resource is packed with tips and ideas to make your home the most appealing house on the block. Prepare your property for the best offer Stage and market your house successfully Negotiate and successfully close the sale Make sense of contracts and forms used in the house-selling process Get the tried-and-true advice that will help you sell your property!

Strategies that work in California's unique market. Looking for a house in the Golden State? How to Buy a House in California will show you how to get a house you can afford and will enjoy living in for many years. With this bestseller in hand, you'll learn how to: choose a house and neighborhood you'll love select and work with a knowledgeable, hard-working agent qualify for the best mortgage figure out how much down payment you can afford make an offer and negotiate a house deal complete in multiple-bid situations inspect a house for problems and hazards buy and sell houses simultaneously, and get through escrow successfully. This edition is completely updated with tips on how to deal with increasing prices and tightened lending practices. Not a California resident? Check out Nolo's Essential Guide to Buying Your First Home for information on buying a home in your state.

"This is a very thorough review of what the intelligent homebuyer needs to know... straight from an experienced pro that has seen millions of dollars exchange hands at the closing table." - Peter Vooght, #1 International Bestselling Author of 6 Months to 6 Figures There are countless real estate books on the market today, so why read this one? What sets it apart from all the others out there? Bestselling Author, Alex Goldstein, brings a unique perspective that many others do not. As a successful realtor and investor, Alex has been on both sides of a real estate transaction, so he knows what strategies and techniques will lead to a successful deal, and which ones should be avoided at all costs. That's why he chose the name, "No Nonsense Real Estate," for his third book. Goldstein offers practical, proven home buying techniques, free of fluff or confusing jargon. This book is for anyone who is getting ready to buy or sell a home and wants to be as informed as possible as they get ready to begin the process so there are no surprises - whether they will be working with a realtor or doing it on their own. 9 REASONS TO READ THIS BOOK NOW: 1. AGENT - Go through the pros and cons of working with a real estate agent, and the two ways that they can add the most value. 2. ECONOMICS - You'll understand the fundamental economics of the housing market in the simplest terms possible 3. INVESTING - Avoid the top five mistakes (almost) all new real estate investors make 4. NEGOTIATIONS - Five critical elements of a successful negotiation 5. FINANCING - Possible financing options, from traditional loans to seller financing 6. SELLING - Seven secrets that make selling a home as painless as possible 7. BUYING - Demystifying contracts and closing costs takes the fear out of the process 8. CLOSING - Walk through eight steps involved in a real estate transaction closing 9. PRACTICAL - Learn how all the different parts come together in a real life case study You also receive three free gifts. Goldstein has put together a special document answering the most popular questions every buyer, seller or investor has during a real estate transaction. You also get special access to an easy-to-understand glossary of the most popular real estate jargon. Last but not least, every reader is access to a free video training that will teach you how to choose the best home for your family. The free training is available at: <http://Bonus.NoNonsenseBook.com>

Home ownership is a cornerstone of the American dream, but it's a complex process that, without the right guidance, can seem like a nightmare. This Missing Manual takes you through the process of buying a home, from start to finish. Along the way, you'll use the book's expert advice and fill-in forms to identify the house you want, figure out what kind of neighborhood you want to live in, determine what a target home is really worth, make an offer, and close the deal. Throughout the process, this book helps you: Realistically determine how much house you can afford Assemble a real estate team that's looking after your interests and not the seller's Understand the different ways to finance your house, and which is best for you Create an attractive offer with the best chance of acceptance Learn what lenders look for so you can get your mortgage approved Inspect your new home to uncover potential problems Prepare all the right paperwork for a smooth closing

The Essential Handbook for Buying a Home

Save Money Buying Or Selling Real Estate

Home Buying Kit For Dummies

Check, Check, Sold

The Essential Guide to Handling Workplace Harassment & Discrimination

100 Questions Every First-Time Home Buyer Should Ask, Fourth Edition

Negotiate a great price Find your best mortgage Discover applications and checklists online Get the Best Deal on Your New Home! When it comes to buying a home, it's hard to know where to begin. You want to buy at a fair price at the right time--not always easy in a fast-changing market. The updated Home Buying Kit has all you need: strategies to secure the optimal deal, the ins and outs of home financing, how to evaluate rent vs. buy, and the latest on regulations around m

book will help you make the smart decisions that move you into your dream home in no time! Inside... Get your finances in order Improve your credit score Choose the right mortgage Build your real estate team Maximize your financial health Inspect and protect your home Understand and minimize closing costs

#1 New Release in Home Repair and Urban & Land Use Planning? A Must-Read for Success in the Housing Market The advice you didn't know you needed. Because most people only enter the real estate world once a decade or less, few really know how it works. The housing market elicits a lot of emotions, from excitement to anxiety. Oftentimes, this can blind us to the realities of how the market works. Top residential real estate agent Tracy McLaughlin is here to change our ur with some experience, this book is packed with essential advice. A roadmap for buyers and sellers. In nearly all real estate sales, buyers and sellers leave behind thousands--or even hundreds of thousands to millions of dollars--on the table. As frightening as this reality is, it continually happens because one simple decision, among the countless made during the entire process, can greatly impact the outcome of the transaction. #Bridging the gap between information and expertise.

greater access to information and even the ability to direct the sales process. While knowing market information is helpful in real estate sales, most people still lack a key aspect: expertise. By presenting an inside view on sales, McLaughlin provides a guide for maximizing the value of the sale and purchase of homes. In this book by real estate expert Tracy McLaughlin, readers will find... • Detailed guidelines for how to save money and make money • Advice for finding the right realtor you've looked for guidance in books such as Dream Home, Nolo's Essential Guide to Buying Your First Home, and Home Buying Kit For Dummies, then you'll find more of what you're looking for in Real Estate Rescue.

Experienced real estate agent and investor Mindy Jensen shares countless tips, tricks, and tactics to help you sell your home quickly and easily. Her practical, real-world advice will help you turn your house into a buyer's dream and give you the know-how to sell for top dollar! Nine questions to ask when interviewing potential real estate agents : How to make the interior and exterior of your home shine on a small budget : Vital clauses in the listing contract (don't let an agent talk price : How to handle showings when you have kids, pets, or clutter : Powerful negotiating strategies to sell for the highest price : Six ways to ensure your home appraises for the highest amount possible : So much more! -- back cover.

A practical guide to the new rules of the real estate game This book presents a an overview of the economic, cultural, and historic perspective on the changing state of personal real estate ownership in the United States. It identifies the pertinent questions people should ask when considering buying or selling a home. The real estate industry has changed dramatically over recent years as home values fall and people move out of the suburbs back into cities. Written by the CEO of

Estate explains the practical, real-world state of today's real estate industry.

Simple and Sold

From Mortgages and the MLS to Making the Offer and Moving In, Your Essential Guide to Buying Your First Home

What Everyone Should Know Before Buying Or Selling a Home

Expert 21st Century Advice on Selling Your Home for Maximum Profit

The Startup Owner's Manual

The Essential Guide to a Fast, Stress-Free, and Profitable Sale

The Model Rules of Professional Conduct provides an up-to-date resource for information on legal ethics. Federal, state and local courts in all jurisdictions look to the Rules for guidance in solving lawyer malpractice cases, disciplinary actions, disqualification issues, sanctions questions and much more. In this volume, black-letter Rules of Professional Conduct are followed by numbered Comments that explain each Rule's purpose and provide suggestions for its practical application. The Rules will help you identify proper conduct in a variety of given situations, review those instances where discretionary action is possible, and define the nature of the relationship between you and your clients, colleagues and the courts.

A WALL STREET JOURNAL BUSINESS BESTSELLER • The riveting inside story of Elon Musk and Tesla's bid to build the world's greatest car—from award-winning Wall Street Journal tech and auto reporter Tim Higgins. "A deeply reported and business-savvy chronicle of Tesla's wild ride." —Walter Isaacson, New York Times Book Review Tesla is the envy of the automotive world. Born at the start of the millennium, it was the first car company to be valued at \$1 trillion. Its CEO, the mercurial, charismatic Elon Musk has become not just a celebrity but the richest man in the world. But Tesla 's success was far from guaranteed. Founded in the 2000s, the company was built on an audacious vision. Musk and a small band of Silicon Valley engineers set out to make a car that was quicker, sexier, smoother, and cleaner than any gas-guzzler on the road. Tesla would undergo a hellish fifteen years, beset by rivals—pressured by investors, hobbled by whistleblowers. Musk often found himself in the public 's crosshairs, threatening to bring down the company he had helped build. Wall Street Journal tech and auto reporter Tim Higgins had a front-row seat for the drama: the pileups, breakdowns, and the unlikely outcome of all, success. A story of impossible wagers and unlikely triumphs, Power Play is an exhilarating look at how a team of innovators beat the odds—and changed the future.

Considers the practical realities of applying the law on a day-to-day basis and answers all the common questions, covering: how harrassment is and how to stop it, when and how discrimination occurs, how to conduct training, how to handle employee complaints, and much more. Original.

"When you retire, your taxes, and potential deductions, change considerably. Step-by-step ... [this book] explains all these changes in plain English, and covers the tax considerations of doing volunteer work, increased medical expenses, buying a boat, RV or second home, making charitable donations, paying for a grandchild's education, living off your investments, selling or renting out a home, starting a business, [and] giving financial help to family members. Plus, make sure you don't miss a single deduction with easy-to-use checklists."--Publisher's description.

Selling Your House For Dummies

Your No-Stress Guide to Buying a Home

The 4-hour Workweek

Real Estate Rescue

The Complete Idiot's Guide to Buying a Home

An Easy-to-Follow Road Map to Your Dream Home

How do you spot an area poised for gentrification? Is spring or winter the best time to put your house on the market? Will a house on Swamp Road sell for less than one on Gingerbread Lane? The fact is that the rules of real estate have changed drastically over the past five years. To understand real estate in our fast-paced, technology-driven world, we need to toss out all of the outdated truisms and embrace today's brand new information. But how? Enter Zillow, the nation's #1 real estate website and mobile app. Thanks to its treasure trove of proprietary data and army of statisticians and data scientists, led by chief economist Stan Humphries, Zillow has been able to spot the trends and truths of today's housing market while acknowledging that a home is more than an economic asset. In Zillow Talk, Humphries and CEO Spencer Rascoff explain the science behind where and how we live now and reveal practical, data-driven insights about buying, selling, renting and financing real estate. Read this book to find out why: It's better to remodel your bathroom than your kitchen Putting the word "cute" in your listing could cost you thousands of dollars You shouldn't list your house for sale before March Madness or after the Masters Densely packed with entertaining anecdotes and invaluable how-to advice, Zillow Talk is poised to be the real estate almanac of the next generation.

"Presents a detailed view of how home purchases take place across the U.S. in easy-to-understand terms. The new edition emphasizes that careful research is necessary before deciding what price and terms to include in an offer and warns of the changing requirements to secure financing"--Provided by publisher.

This book is written to give you firsthand knowledge of how to best sell your home and retain as much equity as possible. It doesn't matter if you plan to sell the home yourself, or utilize a real estate agent. This book will guide you on your journey no matter which path you choose to follow. This publication was written by an expert in the field who has been in the real estate trenches every day for the last two decades and counting and not written by a polished author sitting behind a mahogany desk with little actual first-hand real estate experience.In this book you will get a 22+ year real estate education in just a few hours of reading and will learn valuable lessons from mistakes I made early on in the business. Once completed, you will have obtained a bachelor's degree in real estate sales, along with a minor in Real Estate School of Hard Knocks. This is a must read for anyone interested in learning as much as they can about the selling process from an insider's point of view. You will also read excerpts from other related professionals in the field of: accounting, real estate law, home inspection services, mortgage lending, interior design and staging, along with other experts sharing their knowledge and inside tips about selling your home for maximum profit.Since you will most likely also be purchasing another property, this book also contains relevant buyer information to assist you with your purchase.An easy to read, down to earth book that is to the point and chock full of professional advice you won't read in other books. It also includes real life examples, along with hypothetical case studies, for easy to understand scenarios which allow readers to experience problem situations firsthand.

There's no place like home! Ready to say goodbye to your landlord? With help from Nolo's Essential Guide to Buying Your First Home, you'll not only find the right house for you, you'll have fun doing it. Learn how to: research the local market and listings choose a house, condo, co-op, or townhouse create a realistic budget qualify for a loan you can truly afford borrow a down payment from friends or family protect yourself with inspections and insurance, and negotiate and close the deal successfully. You'll find insights from 15 real estate professionals--agents, attorneys, mortgage specialists, a home inspector, and more. It's like having a team of experts by your side! Plus, read real-life stories of over 20 first-time homebuyers. Download the Homebuyer's Toolkit Dozens of customizable forms that will help you find your dream home, crunch the numbers, interview real estate professionals, inspect the house thoroughly, and more--more details inside.

No Nonsense Real Estate

Selling Your House in a Tough Market

With Or Without an Agent

Your Health, Home, Investments & More

Nolo's Essential Guide

How to Buy a House, Get a Mortgage, and Close a Real Estate Deal

Divorce guidance you can count on Divorce is never easy, but with the information in Nolo's Essential Guide to Divorce, you can make the process as simple, inexpensive, and conflict-free as possible. With compassion and expertise, family law attorney Emily Doskow explains how to make divorce less painful by helping you: minimize day-to-day conflict with your spouse work with lawyers or mediators without breaking the bank avoid costly, exhausting court battles, and stay calm and make good decisions. You'll learn about your legal rights and options for resolving tough divorce-related issues, including: child support and custody alimony property division, and drafting a marital settlement agreement. The 8th edition is completely updated with the latest state rules on divorce, such as property division and grounds for divorce.

How to Buy a House in California
Tesla, Elon Musk, and the Bet of the Century
Keep Calm . . . It's Just Real Estate
The Step-By-Step Guide for Building a Great Company
Nolo's Essential Retirement Tax Guide
How to Buy Your Home