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" We need our
neighbors and
community to
stay healthy,
produce jobs,

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raise our
children, and
care for those
on the margin.

Institutions
and

professional
services have
reached their
limit of their
ability to help
us. The
consumer

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society tells
us that we are
insufficient
and that we

must purchase
what we need
from

specialists and
systems outside
the community.

We have become
consumers and
clients, not

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**citizens and
neighbors. John
McKnight and
Peter Block
show that we
have the
capacity to
find real and
sustainable
satisfaction
right in our
neighborhood
and community.**

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Guide

This book reports on voluntary, self-organizing structures that focus on gifts and value hospitality, the welcoming of strangers. It shows how to reweave our social fabric,

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Guide
especially in
our
neighborhoods.
In this way we
collectively
have enough to
create a future
that works for
all. "

Most of our
communities are
fragmented and
at odds within

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themselves.

Businesses,

social

services,

education, and

health care

each live

within their

own worlds. The

same is true of

individual

citizens, who

long for

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connection but
end up
marginalized,
their gifts
overlooked,
their potential
contributions
lost. What
keeps this from
changing is
that we are
trapped in an
old and tired

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conversation
about who we
are. If this
narrative does
not shift, we
will never
truly create a
common future
and work toward
it together.
What Peter
Block provides
in this

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inspiring new
book is an
exploration of
the exact way
community can
emerge from
fragmentation.

How is
community
built? How does
the
transformation
occur? What

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fundamental
shifts are
involved? What
can individuals
and formal
leaders do to
create a place
they want to
inhabit? We
know what
healthy
communities
look like—there

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Consulting

are many

Fieldbook And

success stories

Companion A
out there. The

Guide
challenge is

how to create

one in our own

place. Block

helps us see

how we can

change the

existing

context of

community from

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one of
Fieldbook And
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deficiencies,
interests, and
entitlement to

one of

possibility,
generosity, and
gifts.

Questions are
more important
than answers in
this effort,
which means

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leadership is
not a matter of
style or vision
but is about
getting the
right people
together in the
right way:
convening is a
more critical
skill than
commanding. As
he explores the

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nature of
community and
the dynamics of
transformation,
Block outlines
six kinds of
conversation
that will
create communal
accountability
and commitment
and describes
how we can

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Consulting
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design physical
spaces and
structures that
will themselves
foster a sense
of belonging.
In *Community*,
Peter Block
explores a way
of thinking
about our
places that
creates an

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Consulting
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Companion A
Guide
opening for
authentic
communities to
exist and
details what
each of us can
do to make that
happen.

The classic,
bestselling
book on the
psychology of
racism -- now

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Guide
fully revised
and updated
Walk into any
racially mixed
high school and
you will see
Black, White,
and Latino
youth clustered
in their own
groups. Is this
self-
segregation a

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Guide
problem to
address or a
coping
strategy?

Beverly Daniel
Tatum, a
renowned
authority on
the psychology
of racism,
argues that
straight talk
about our

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racial
Fieldbook And
identities is
Companion A
essential if we
Guide
are serious
about enabling
communication
across racial
and ethnic
divides. These
topics have
only become
more urgent as
the national

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conversation
about race is
increasingly
acrimonious.

This fully
revised edition
is essential
reading for
anyone seeking
to understand
the dynamics of
race in
America.

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Disk contains:
Exhibits from
text.

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Real Help
Faster
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Evaluation with
Nonprofit and

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Organizations
Stewardship

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Acting on What
Matters

The Basics and
Beyond

An Insider's

Guide to

Building a

Successful

Consulting

Practice

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*This sequel has
been thoroughly
updated to cover
current*

*government
procurement
rules affecting
consultants
along with a
broad range of
marketing,
financial,*

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*professional and
ethical issues.*

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latest in*

*computer and
office equipment
with tips on
purchasing the
right product. A
complete*

*“Reference File”
contains*

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***suggested books,
periodicals,
consultants'
organizations,
public speaking
contacts and
much more.***

***Modern culture's
worship of "how-
to" pragmatism
has turned us
into instruments***

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*Consulting
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Companion A
Guide*

***of efficiency and
commerce—but
we're doing more
and more about
things that mean
less and less. We
constantly ask
“how? and still
struggle to find
purpose and act
on what matters.
Instead of acting***

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Guide*
**on what we know
to be of
importance, we
wait for bosses to
change, we seek
the latest fad, we
invest in one
more degree.**

**Asking how
keeps us
safe—instead of
being led by our**

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*Consulting
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Companion A
Guide*

**hearts into
uncharted
territory, we keep
our heads down
and stick to the
rules. But we are
gaining the world
and losing our
souls. Peter
Block puts the
“how-to” craze in
perspective and**

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*Consulting
Fieldbook And
Companion A
Guide*
**presents a guide
to the difficult
and life-granting
journey of
bringing what we
know is of
personal value
into an indifferent
or even hostile
corporate and
cultural
landscape. He**

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*Consulting
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Companion A
Guide*
**raises our
awareness of the
trade-offs we've
made in the name
of practicality
and expediency,
and offers hope
for a way of life in
which we're
motivated not by
what "works,"
but by the things**

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Guide*

***that truly matter
in life—idealism,
intimacy, depth
and engagement.
Whether you're a
beginner just
starting up a
consulting
practice, or a
veteran looking
for ways to
invigorate your***

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existing
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business, An
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Insider's Guide to
Building a
Successful
Consulting
Practice is an
invaluable
resource.

Featuring real
stories from
consultants in

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diverse
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Guide
*industries, the
book offers
simple yet*

*powerful ways to:
Identify a market
and narrow your
focus • Make a
smooth transition
from employee to
independent
consultant • Sell*

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***effectively even if
you've never sold
before • Establish
visibility through
speaking, writing,
and networking •
Build credibility
by leveraging the
credibility of
others • Set
prices based on
value • Develop a***

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Consulting
**marketing
strategy and
divide your time
between**

**marketing and
delivering your
services • Keep
plenty of work in
your pipeline •
Adapt and thrive
in any market
condition • And**

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***much more
Complete with
the results of an
original survey of
200 successful
independent
consultants, this
handy guide
provides the kind
of real-life advice
you need to build
a thriving***

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business.

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***Our seduction
into beliefs in
competition,
scarcity, and
acquisition are
producing too
many casualties.***

***We need to
depart a kingdom
that creates
isolation,***

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***polarized debate,
an exhausted
planet, and
violence that
comes with the
will to empire.
The abbreviation
of this empire is
called a
consumer
culture. We think
the free market***

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**ideology that
surrounds us is
true and
inevitable and
represents
progress. We are
called to better
adapt, be more
agile, more lean,
more schooled,
more, more,
more. Give it up.**

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*There is no such
thing as
customer
satisfaction. We
need a new
narrative, a shift
in our thinking
and speaking. An
Other Kingdom
takes us out of a
culture of
addictive*

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***consumption into
a place where life
is ours to create
together. This
satisfying way
depends upon a
neighborly
covenant—an
agreement that
we together, will
better raise our
children, be***

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*healthy, be
connected, be
safe, and provide
a livelihood. The
neighborly
covenant has a
different
language than
market-hype. It
speaks instead in
a sacred tongue.
Authors Peter*

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Guide
**Block, Walter
Brueggemann,
and John**

***McKnight invite
you on a journey
of departure from
our consumer
market culture,
with its
constellations of
empire and
control. Discover***

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*an alternative set
of beliefs that
have the capacity
to evoke a culture
where poverty,
violence, and
shrinking well-
being are not
inevitable—a
culture in which
the social order
produces enough*

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Guide*

***for all. They ask
you to consider
this other
kingdom. To
participate in this
modern exodus
towards a
modern
community. To
awaken its
beginnings are all
around us. An***

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Consulting
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Guide
***Other Kingdom
outlines this
journey to***

***construct a future
outside the
systems world of
solutions.***

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Management,
with a New
Introduction***

Succeeding as a

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Learning
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Departing the
Consumer**

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confidence,
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creativity. Original.
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being a trusted
advisor for leaders in
any industry In this
hands-on successor to
the popular book The
Trusted Advisor,
you'll find answers to
pervasive questions

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about trust and leadership—such as how to develop business with trust, nurture trust-based relationships, build and run a trustworthy organization, and develop your trust skill set. This pragmatic workbook delivers everyday tools, exercises,

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resources, and actionable to-do lists for the wide range of situations a trusted advisor inevitably encounters. The authors speak in concrete terms about how to dramatically improve your results in sales, relationship management, and organizational

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performance. Your success as a leader will always be based on the degree to which you are trusted by your stakeholders. Each chapter offers specific ways to train your thinking and your habits in order to earn the trust that is necessary to be influential,

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successful, and
known as someone
who makes a
difference. Self-
administered
worksheets and
coaching questions
provide immediate
insights into your
current business
challenges Real-life
examples demonstrate
proven ways to "walk

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the talk" Action plans
bridge the gap
between insights and
outcomes Put the
knowledge and
practices in this
fieldbook to work,
and you'll be
someone who earns
trust quickly,
consistently, and
sustainably—in
business and in life.

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Interested in entering the consulting business? Already have a consulting practice but want to take its profits to the next level? 90 Days to Success in Consulting provides an action plan for success in the ultra-competitive consulting industry. The book is designed

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to logically take you through the major consulting topics and provide action items to be done in the next 90 days for immediate business functions, as well as for planning the future phases of your consulting journey. The book covers the various opportunities

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available, including
the traps and pitfalls
to avoid, ensuring a
successful career as a
consultant.

thimblesofplenty is a
group of friends who
also happen to be
business people and
avid readers. We
wanted to keep up
with the latest
business books but

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found that time was a factor. So we divided out the work and each of us took a book and summarised it for the others. We thought it might be a great idea to share these summaries with you. For a small price and a 3 minute time investment, our summary gives you

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some of the wisdom
from the book, some
food for thought and
hopefully the impetus
to make some time to
read the whole book!

An Other Kingdom
Helping Families and
Children Manage the
Effects of Disasters
New Thinking and
Theory for Better
Understanding and

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Black Kids Sitting

Together in the
Cafeteria?

Comprehensive
and informative

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wealth of
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resourceful
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understanding
disasters. A guide
to understand the
various dynamics
of manmade,
natural, and
technological
disasters; how
these traumas

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affect those impacted;
behavioral and cultural criteria to be considered;
identifying and dealing with one's own issues, and more.

This book presents a new approach to organizational

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culture based in
the ontologies of
process
metaphysics,
complexity theory,
and social
constructionism.
The author shows
that most existing
definitions of
organizational
culture are

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inadequate and
argues that
organizational
culture is socially
constructed,
building on
Schein's idea that
culture emerges as
a dynamic
response to
problem solving by
the organization's

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members. Through
several case
studies, he
demonstrates that
neglecting an
organization's
culture is
responsible for the
failures of
organizational
change efforts and
shows how using

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this new model will lead to improved results. This book will be a valuable resources to anyone interested in organizational studies.

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the author's well-
loved set of
process
consultation

books, this new
volume builds on
the content of the
two that precede it
while expanding to
explore the critical
area of the helping
relationship.

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Process
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Guide
Revisited focuses
on the interaction
between a
consultant and
client, and
explains how to
achieve a healthy
helping
relationship.
Whether the

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advisor is an OD consultant, therapist, social worker, manager, parent, or friend, the dynamics between advisor and advisee can be difficult to understand and manage. Schein creates a general

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theory and
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methodology of
Companion A
helping that will
Guide
enable a diverse
group of readers to
navigate the
helping process
successfully.

Goes beyond the
spirit of
empowerment to
discuss the

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benefits of
companies that
offer equity and
partnership for its
employees at all
levels, discussing
what stewardship
means,
management
accountability,
quality control, and
human resources.

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Your Expertise
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The Structure of
Belonging
Managers as
Mentors

A Guide to Getting
Your Expertise
Used

"If more business
books were as

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useful, concise,
and just plain fun
to read as THE
MCKINSEY WAY,
the business
world would be a
better place."

--Julie Bick, best-
selling author of
ALL I REALLY
NEED TO KNOW
IN BUSINESS I
LEARNED AT

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MICROSOFT.

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"Enlivened by
witty anecdotes,
THE MCKINSEY
WAY contains
valuable lessons
on widely diverse
topics such as
marketing,
interviewing,
team-building,
and
brainstorming."

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--Paul H. Zipkin,
Vice-Dean, The
Fuqua School of
Business It's
been called "a
breeding ground
for gurus."

McKinsey &
Company is the
gold-standard
consulting firm
whose alumni
include titans

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such as "In
Search of
Excellence"

author Tom
Peters, Harvey
Golub of
American
Express, and
Japan's Kenichi
Ohmae. When
Fortune 100
corporations are
stymied, it's the

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"McKinsey-ites"
whom they call
for help. In THE
MCKINSEY WAY,
former McKinsey
associate Ethan
Rasiel lifts the
veil to show you
how the secretive
McKinsey works
its magic, and
helps you
emulate the

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firm's well-honed
practices in
problem solving,
communication,
and management.
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how McKinsey-
ites think about
business
problems and
how they work at
solving them,
explaining the

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way McKinsey
approaches every
aspect of a task:
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molds its elite
consultants; How
to "sell without
selling"; How to
use facts, not fear
them; Techniques
to jump-start
research and

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make

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brainstorming

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the top its game;

Powerful

presentation

methods,

including the

famous waterfall

chart, rarely seen

outside

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findings; Survival
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in high-pressure
organizations.

Both a behind-the-
scenes look at
one of the most
admired and
secretive
companies in the

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business world
and a toolkit of
problem-solving
techniques

without peer,

THE MCKINSEY
WAY is

fascinating
reading that
empowers every
business decision
maker to become
a better strategic

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player in any
organization.

This is a very
good time for
consultants. As
corporations have
been
reorganizing and
downsizing,
merging and
globalizing, the
consulting
business has

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Consulting
been booming.

The Basic

Principles of

Effective

Consulting is

about what

effective

consultants do

and how they do

it. It provides a

step-by-step

process that can

provide

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successful
outcomes for
consultants and
their clients. The
chapters have
plenty of
examples and
cases of the
process used by
effective
consultants, as
cases and
examples are one

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of the best ways
to learn the
consulting
business. Also
provided as part
of each chapter
are short pieces
of expert advice
by established
consultants and
users of
consulting
services.

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Teachers in
business schools
will find this book
can serve as an
excellent
supplemental
textbook on
consulting
practices.

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Your Expertise.
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over fifteen
years,
consultants--both
internal and
external--have
relied on Peter
Block's landmark
bestseller,
Flawless
Consulting, to
learn how to deal
effectively with

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clients, peers,
and others. Using
illustrative
examples, case
studies, and
exercises, the
author, one of the
most important
and well known
in his field, offers
his legendary
warmth and
insight

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layers of
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the overall
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