The Magic Of Metaphor 77 Stories For Teachers Trainers Thinkers 77 Stories For Teachers Trainers And Thinkers

The remarkable novel from the multi-million-bestselling author of The House of the Spirits and The Japanese Lover Meet the unforgettable Eva Luna: a lover, a writer, a revolutionary and above all, a storyteller. Eva Luna is the daughter of a professor's assistant and a snake-bitten gardener – born poor, orphaned at an early age and working as a servant. Eva is a naturally gifted and imaginative storyteller who meets people from all walks of life. Though she has no wealth, she trades her stories like currency with people who are kind to her. As she shares her stories, she introduces an eccentric cast of characters: the Lebanese émigré who takes her in, her Catholic godmother who believes in saints, a street urchin who grows up to be the leader of the guerrilla struggle, a celebrated trans cabaret star and a young refugee whose flight from postwar Europe will change Eva's life forever. As Eva tells her story, Isabel Allende brings to life a complex South American country – the rich, the poor, the sophisticated – in a novel that celebrates the power of imagination and storytelling. Praise for Isabel Allende's Eva Luna: 'Vibrant, colourful characters; the ordinary fused with the grotesque; a Latin American setting, tropical this time; vivid, elegant narrative. The narrator, Eva Luna, is herself a story-teller in the Allende tradition' Guardian 'An evident affection for words, compassion for the oppressed and the inarticulate, the daring ambition to draw cross-sections of whole societies . . . Allende's work glows' New York Times 'Sumptuous . . . a tale that spans forty years and moves from a surreal jungle to a modern-day urban capital where even the most apolitical are driven to risky anti-government activities' Chicago Tribune 'Allende rearranges reality with a blend of memories, mysticism and imagination' The Philadelphia Inquirer 'A remarkable novel, one in which a cascade of stories tumbled out before the reader, stories vivid and passionate and human' Washington Post 'Magnificent . . . Allende is a prodigious fabulist, weaving extraordinary tales' Publishers Weekly

The paradox of awareness is very profound and yet very simple. It can't be described because it has no objective qualities and no limitation. Sometimes it comes naturally to the surface when we are fully in the present moment and no longer lost in thought or mental projections. Pure consciousness is neither high nor low, neither pleasant nor unpleasant, neither good nor bad. No matter where we are, no matter what we are doing, we always have an immediate access to that inner stillness. It can be experienced in an instant in all circumstances once we know how to pay attention to it. It is utterly peaceful and it is also insightful, so it sees through all illusions. Whenever there is a moment of being deluded, we can use that moment to practice settling in the very perfect sphere of the Buddha mind without trying to change anything. When we reside in that liberated mind, we find the very thing we have been seeking all along.

More Magic of Metaphor explores the notion of leadership in its widest sense. Whether you lead in business, education, coaching, sports, health, parenting, or any other context this book offers insights into the many aspects of this complex, fascinating, and demanding role that we are all, from time to time, called upon to fulfil.

A powerful and haunting classic about a girl haunted by her own dreams. Ill and bored with having to stay in bed, Marianne picks up a pencil and starts doodling - a house, a garden, a boy at the window. That night she has an extraordinary dream. She is transported into her own picture, and as she explores further she soon realises she is not alone. The boy at the window is called Mark, and his every movement is guarded by the menacing stone watchers that surround the solitary house. Together, in their dreams, Marianne and Mark must save themselves... The perfect gift for girls aged 8+, this well-loved classic will delight a new generation of readers of the Faber Children's Classics list.

Storytelling

Stories from a South African Childhood

A Wizard of Earthsea

Stories for leaders, influencers, motivators and spiral dynamics wizards

THE MAGIC

Using Metaphors in Therapy

A Long Way Gone

What happens when media and politics become forms of entertainment? As our world begins to look more and more like Orwell's 1984, Neil's Postman's essential guide to the modern media is more relevant than ever. "It's unlikely that Trump has ever read Amusing Ourselves to Death, but his ascent would not have surprised Postman. -CNN Originally published in 1985, Neil Postman's groundbreaking polemic about the corrosive effects of television on our politics and public discourse has been hailed as a twenty-first-century book published in the twentieth century. Now, with television joined by more sophisticated electronic media—from the Internet to cell phones to DVDs—it has taken on even greater significance. Amusing Ourselves to Death is a prophetic look at what happens when politics, journalism, education, and even religion become subject to the demands of entertainment. It is also a blueprint for regaining control of our media, so that they can serve our highest goals. "A brilliant, powerful, and important book. This is an indictment that Postman has laid down and, so far as I can see, an irrefutable one." —Jonathan Yardley, The Washington Post Book World

This book will teach you a new way to communicate which gets to the heart of things! By asking Clean Language questions to explore the metaphors which underpin a person's thinking, you can help people to change their lives in a way that intrinsically respects diversity and supports empowerment. Both you and they will gain profound new insights into what makes them tick. The approach was originally used to help clients to resolve deep trauma. It is now being used to get to the truth and to solve complex problems by some of the sharpest and most innovative people in the world - coaches, business people, educators, health professionals and many others.

A journey through a land where Milo learns the importance of words and numbers provides a cure for his boredom.

Business book packed with exercises & examples to help people break through information overload and drive home their points creatively, memorably and dramatically to achieve desired results.

Metaphors in Mind

Make What You Say Pay!

The Power of Metaphors to Sell, Persuade & Explain Anything to Anyone

How to Use the Magic of Metaphors to Sell, Persuade, & Explain Anything to Anyone

Memoirs of a Boy Soldier

Metaphorically Selling

Marianne Dreams

#1 NEW YORK TIMES BESTSELLER • More than one million copies sold! A "brilliant" (Lupita Nyong'o, Time), "poignant" (Entertainment Weekly), "soul-nourishing" (USA Today) memoir about coming of age during the twilight of apartheid "Noah's childhood stories are told with all the hilarity and intellect that characterizes his comedy, while illuminating a dark and brutal period in South Africa's history that must never be forgotten."—Esquire Winner of the Thurber Prize for American Humor and an NAACP Image Award • Named one of the best books of the year by The New York Time, USA Today, San Francisco Chronicle, NPR, Esquire, Newsday, and Booklist Trevor Noah's unlikely path from apartheid South Africa to the desk of The Daily Show began with a criminal act: his birth. Trevor was born to a white Swiss father and a black Xhosa mother at a time when such a union was punishable by five years in prison. Living proof of his parents' indiscretion, Trevor was kept mostly indoors for the earliest years of his life, bound by the extreme and often absurd measures his mother took to hide him from a government that could, at any moment, steal him away. Finally liberated by the end of South Africa's tyrannical white rule, Trevor and his mother set forth on a grand adventure, living openly and freely and embracing the opportunities won by a centuries-long struggle. Born a Crime is the story of a mischievous young boy who grows into a restless young man as he struggles to find himself in a world where he was never supposed to exist. It is also the story of that young man's relationship with his fearless, rebellious, and fervently religious mother—his teammate, a woman determined to save her son from the cycle of poverty, violence, and abuse that would ultimately threaten her own life. The stories collected here are by turns hilarious, dramatic, and deeply affecting. Whether subsisting on caterpillars for dinner during hard times, being thrown from a moving car during an attempted kidnapping, or just trying to survive the life-and-death pitfalls of dating in high school, Trevor illuminates his curious world with an incisive wit and unflinching honesty. His stories weave together to form a moving and searingly funny portrait of a boy making his way through a damaged world in a dangerous time, armed only with a keen sense of humor and a mother's unconventional, unconditional love.

The Healing Metaphor examines the power of metaphor in therapy and provides a range of original hypnotherapy scripts covering issues from Adoption, Grief and Anxiety to Cancer, IBS and Migraine.

When used in NLP and hypnotherapy, metaphors have long given insights into the difficulties of people and have shown the ways in which we can escape or improve. If the stories strike a chord with you, then they also show a way out. These short stories, metaphors and interactive scripts will help you to eliminate negative thoughts and achieve your dreams by allowing you to relax while reading stories that can bring about positive change. Some of the stories will relax you, others will make you think. Some allow you to enter a light feeling of hypnosis. Hypnotherapy and hypnosis have been major users of metaphors to show different approaches to problems and their resolution. Milton Erickson, the grandfather of modern hypnotherapy used metaphors to great effect in resolving problems with his patients. Self hypnosis allows you to enter the areas of your mind where you can become imaginative and optimistic. You can create your dreams and the ways in which you will achieve them. Based on a huge amount of therapeutic work, these short stories, metaphors and interactive scripts can help you to bring about positive changes, eliminate negative thoughts and achieve your dreams.

Gerald tells of the very unusual animals he would add to the zoo, if he were in charge.

White Magic

77 stories for teachers, trainers and thinkers

Therapeutic Metaphors

More Magic of Metaphor

Therapeutic Storytelling

The Tall Lady with the Iceberg

The Semantics of Metaphor

Metaphor is a communication tool as old as Aristotle and as modern as the Internet-and it's the hallmark of successful communicators from Steve Jobs to President Obama. In Make What You Say Pay!, Anne presents 50+ business stories of how this technique was used to melt resistance, simplify complexity, build loyalty, and close deals. Concise, clear and with a dash of wit, Make What You Say Pay! shows how to integrate metaphors strategically into your world to get results. Stories range from the lawyer who won millions of dollars with a metaphor, to the ad executive who changed groupthink, to a U.S. President who finessed a ticklish situation with metaphor. What you say matters, and in Make What You Say Pay!, you'll discover how metaphor mastery leads to a competitive edge, higher visibility, and a stronger bottom-line.

Three boys struggle to come to terms with the death of a friend in a drunk-driving auto accident in which all four were involved, in a story told through newspaper stories, diary entries, school announcements, telephone conversations, and classroom assignments.

Aleister CrowleyÕs The Book of Lies is an important and complex work of occultism. Deciphering its many layers of hidden meaning requires a little patience and more than a beginnerÕs knowledge of Thelema. For those interested in passing beyond the initiate stage, the reward offered by a deeper understanding of this challenging text is well worth the effort. This new 2018 edition of The Book of Lies from Kismet Publishing restores all of CrowleyÕs original text, including the important keys, sigils and diagrams often omitted from reprints.

"A dark, thoroughly modern fairy tale crackling with wit and magical mayhem." —Leigh Bardugo, New York Times bestselling author of Shadow and Bone "An enchantingly twisted modern fairy tale, perfect for those who prefer Grimm to Disney. Inventive, darkly magical, and beautifully written, it will stay with me for a long time." — Kendare Blake, New York Times bestselling author of Three Dark Crowns Vassa in the Night is a powerful and haunting modern retelling of the Russian folktale "Vassilissa the Beautiful" for teen fans of urban fantasy, fairy tales, magic, and horror who enjoy books by Leigh Bardugo, Kendare Blake, Catherynne Valente, and V. E. Schwab. In the enchanted kingdom of Brooklyn, the fashionable people put on cute shoes, go to parties in warehouses, drink on rooftops at sunset, and tell themselves they've arrived. A whole lot of Brooklyn is like that now—but not Vassa's working-class neighborhood. In Vassa's neighborhood, where she lives with her stepmother and bickering stepsisters, one might stumble onto magic, but stumbling out again could become an issue. Babs Yagg, the owner of the local convenience store, has a policy of beheading shoplifters—and sometimes innocent shoppers as well. So when Vassa's stepsister sends her out for light bulbs in the middle of night, she knows it could easily become a suicide mission. But Vassa has a bit of luck hidden in her pocket, a gift from her dead mother. Erg is a tough-talking wooden doll with sticky fingers, a bottomless stomach, and a ferocious cunning. With Erg's help, Vassa just might be able to break the witch's curse and free her Brooklyn neighborhood. But Babs won't be playing fair.... At the Publisher's request, this title is being sold without Digital Rights Management Software (DRM) applied.

If I Ran the Zoo

A Practitioner's Guide to the Methods and Theory of Synthesis

101 Healing Stories

Public Discourse in the Age of Show Business

The Magic of Metaphor

Mind Changing Short Stories and Metaphors

Handbook of Hypnotic Suggestions and Metaphors

"White Magic is magnificent." —Kristen Arnett Bracingly honest and powerfully affecting, White Magic establishes Elissa Washuta as one of our best living essayists. Throughout her life, Elissa Washuta has been surrounded by cheap facsimiles of Native spiritual tools and occult trends, "starter witch kits" of sage, rose quartz, and tarot cards packaged together in paper and plastic. Following a decade of abuse, addiction, PTSD, and heavy-duty drug treatment for a misdiagnosis of bipolar disorder, she felt drawn to the real spirits and powers her dispossessed and discarded ancestors knew, while she undertook necessary work to find love and meaning. In this collection of intertwined essays, she writes about land, heartbreak, and colonization, about life without the escape hatch of intoxication, and about how she became a powerful witch. She interlaces stories from her forebears with cultural artifacts from her own life—Twin Peaks, the Oregon Trail II video game, a Claymation Satan, a YouTube video of Stevie Nicks and Lindsey Buckingham—to explore questions of cultural inheritance and the particular danger, as a Native woman, of relaxing into romantic love under colonial rule.

*A comprehensive guide to understanding and using storytelling intherapy with kids and teens "George Burns is a highly experienced clinician with the remarkableability to create, discover, and tell engaging stories that canteach us all the most important lessons in life. With 101 HealingStories for Kids and Teens, he strives especially to help kidsand teens learn these life lessons early on, providing themopportunities for getting help and even learning to thinkpreventively." -Michael D. Yapko, PhD | Author of Breaking the Patterns ofDepression and Hand-Me-Down Blues "George Burns takes the reader on a wonderful journey, balancingmetaphor, good therapeutic technique, and empirical foundationsduring the trip. Given that Burns utilizes all three aspects of theConfucian story referred to in the book-teaching, showing, andinvolving-readers should increase their understanding of howstories can be used therapeutically." -Richard G. Whiteside, MSW | Author of The Art of Using and LosingControl and Working with Difficult Clients: A Practical Guide toBetter Therapy "A treasure trove for parents and for professionals in thechild-development fields." -Jeffrey K. Zeig, PhD | Director, The Milton H. EricksonFoundation Stories can play an important and potent role in therapy withchildren and adolescents-helping them develop the skills to copewith and survive a myriad of life situations. In many cases,stories provide the most effective means of communicating what kidsand teens might not want to discuss directly. 101 Healing Stories for Kids and Teens provides straightforwardadvice on using storytelling and metaphors in a variety oftherapeutic settings. Ideal for all who work with young people,this unique resource can be combined with other inventive andevidence-based techniques such as play, art, music, and dramatherapies as well as solution focused, hypnotic, andcognitive-behavioral approaches. Offering guidance for newclinicians and seasoned professionals, George Burns's latest workdelivers a unique combination-information on incorporatingstorytelling in therapy, dozens of ready-made stories, and tips forcreating original therapeutic stories. Innovative chapters include: * Guidance for effective storytelling * Using metaphors effectively * Where to get ideas for healing stories * Planning and presenting healing stories * Teaching parents to use healing stories In addition, 101 Healing Stories for Kids and Teens includes dozensof story ideas designed to address a variety of issues, suchas: * Enriching learning * Teaching self-care * Changing patterns of behavior * Managing relationships, emotions, and life challenges * Creating helpful thoughts * Developing life skills and problem-solving techniques*

The Magic of Metaphor presents a collection of stories designed to engage, inspire, and transform the listener and the reader.Some of the stories motivate, some are spiritual, and some provide strategies for excellence. All promote positive feelings, encouraging confi dence, direction, and vision.

Design synthesis is a way of thinking about complicated, multifaceted problems of a large scale with a repeatable degree of success. Design synthesis methods can be applied in business, with the goal of producing new and compelling products and services, and they can be applied in government, with the goal of changing culture and bettering society. In both contexts, however, there is a need for speed and for aggressive action. This text is immediately relevant, and is more relevant than ever, as we acknowledge and continually reference a feeling of an impending and massive change. Simply, this text is intended to act as a practitioner's guide to exposing the magic of design.

The Healing Metaphor

The Magic of Well-Being

Eva Luna

A Novel

Born a Crime

The Book of Lies

Helping Others Through the Looking Glass

The instant #1 NEW YORK TIMES Bestseller "A must read for anyone hoping to live a creative life... I dare you not to be inspired to be brave, to be free, and to be curious." —PopSugar From the worldwide bestselling author of Eat Pray Love and City of Girls: the path to the vibrant, fulfilling life you've dreamed of. Readers of all ages and walks of life have drawn inspiration and empowerment from Elizabeth Gilbert's books for years. Now this beloved author dips deep into her own generative process to share her wisdom and unique perspective about creativity. With profound empathy and radiant generosity, she offers potent insights into the mysterious nature of inspiration. She asks us to embrace our curiosity and let go of needless suffering. She shows us how to tackle what we most love, and how to face down what we most fear. She discusses the attitudes, approaches, and habits we need in order to live our most creative lives. Balancing between soulful spirituality and cheerful pragmatism, Gilbert encourages us to uncover the "strange jewels" that are hidden within each of us. Whether we are looking to write a book, make art, find new ways to address challenges in our work, embark on a dream long deferred, or simply infuse our everyday lives with more mindfulness and passion, Big Magic cracks open a world of wonder and joy.

In a heart-wrenching, candid autobiography, a human rights activist offers a firsthand account of war from the perspective of a former child soldier, detailing the violent civil war that wracked his native Sierra Leone and the government forces that transformed a gentle young boy into a killer as a member of the army. 75,000 first printing.

Does there lie in mankind's remote past a single origin for the beliefs and practices of magic found in nearly every culture in the world? Behind the distortions and grotesqueries of magical practices, could there be clues to processes worthy of our objective consideration? First published nearly 40 years ago, Oriental Magic is still the definitive work on the subject. Its publication was the culmination of five years of research into rare artifacts, obscure manuscripts, and travels into remote areas where strange magical practices endure. The "singing sands" of Egypt, the invisible rulership of Sufism, subcutaneous electricity, and the prehistoric sources of Babylonian occult practices are just a few of the intriguing subjects described. The author includes personal accounts of "training" under a ju-ju witch doctor, a demonstration of Hindu levitation, and translations of secret alchemical and magical formulae. Revealed is an astonishing similarity in magical beliefs, practices, and terminology of places as diverse as China, the Near East, Scandinavia, and Africa. Oriental Magic includes a myriad of illustrations, including unique photos of places and people associated with the mysterious world of magic. Only an author of Shah's experience, dedication, and knowledge of human nature could assemble such an array of arcane information into a dazzling picture of human beliefs and practices. This new release is sure to attract the attention of a new generation of interested readers.

Designed as a practical desktop reference, this official publication of the American Society of Clinical Hypnosis is the largest collection of hypnotic suggestions and metaphors ever compiled. It provides a look at what experienced clinicians actually say to their patients during hypnotic work. A book to be savored and referred to time and again, this handbook will become a dog-eared resource for the clinician using hypnosis.

Big Magic

Tears of a Tiger

The Magic of Awareness

Vassa in the Night

For Hypnosis, Hypnotherapy and NLP

101 Healing Stories for Children

Transformation Through Symbolic Modelling

Working with imaginative journeys and the mystery and magic of metaphor, the author has developed the art of therapeutic storytelling for children's challenging behaviour.

Must-read for managers on a powerful branding tool of the future. Up-to-date cases from the business world, plenty of illustrations and easy-to-use tools. Recommended by managers of top international firms. Covers both the internal and external benefits of storytelling for a business company. Danish version sold more than 2000 copies.

From beloved children's book creator Crockett Johnson comes the timeless classic Harold and the Purple Crayon! This imagination-sparking picture book belongs on every child's digital bookshelf. One evening Harold decides to go for a walk in the moonlight. Armed only with an oversize purple crayon, young Harold draws himself a landscape full of wonder and excitement. Harold and his trusty crayon travel through woods and across seas and past dragons before returning to bed, safe and sound. Full of funny twists and surprises, this charming story shows just how far your imagination can take you. "A satisfying artistic triumph." —Chris Van Allsburg, author-illustrator of The Polar Express Share this classic as a birthday, baby shower, or graduation gift!

"George W. Burns examines the healing value of using metaphors in therapy and provides 101 inspirational story ideas that therapists can adapt to share with clients for effecting change. He explains how to tell stories that engage the client, how to make them metaphoric, and where to find sources for such tales. Burns also shows readers how to build stories from personal experiences or their own imagination to use in session, making this thoughtful book an especially creative therapeutic tool."--BOOK JACKET.

I Am Not

101 Healing Stories for Kids and Teens

Revealing Metaphors and Opening Minds

The Teaching Tales of Milton H. Erickson, M.D.

Harold and the Purple Crayon

Exposing the Magic of Design

A Darker Shade of Magic, from #1 New York Times bestselling author V.E. Schwab Kell is one of the last Antari—magicians with a rare, coveted ability to travel between parallel Londons; Red, Grey, White, and, once upon a time, Black. Kell was raised in Arnes—Red London—and officially serves the Maresh Empire as an ambassador, traveling between the frequent bloody regime changes in White London and the court of George III in the dullest of Londons, the one without any magic left to see. Unofficially, Kell is a smuggler, servicing people willing to pay for even the smallest glimpses of a world they'll never see. It's a defiant hobby with dangerous consequences, which Kell is now seeing firsthand. After an exchange goes awry, Kell escapes to Grey London and runs into Delilah Bard, a cut-purse with lofty aspirations. She first robs him, then saves him from a deadly enemy, and finally forces Kell to spirit her to another world for a proper adventure. Now perilous magic is afoot, and treachery lurks at every turn. To save all of the worlds, they'll first need to stay alive. "A Darker Shade of Magic has all the hallmarks of a classic work of fantasy. Schwab has given us a gem of a tale...This is a book to treasure."—Deborah Harkeness, New York Times bestselling author of the All Souls trilogy Shades of Magic series 1. A Darker Shade of Magic 2. A Gathering of Shadows 3. A Conjuring of Light At the Publisher's request, this title is being sold without Digital Rights Management Software (DRM) applied.

"I Am Not" is author Robert E. Draper's attempt to provide insight into our age-old plight of finding ourselves "strangers in a strange land," as well as into the great difficulty we all have in accepting that if we are living in a world of virtual insanity, we are—at least partly—insane too.According to the author, this world is a dystopian battleground, a product of a collective amnesia that has burdened us all with the difficult task of living coherently while working our way back to the awareness of what we are: united; yet believing we are what we are not: separated—all of our hearts breaking over what we know not.The central theme of "I Am Not" is recognizing the futility of our efforts to improve the trap we appear to be in, redirecting those efforts to the goal of waking up to what we are doing, saving not the world but ourselves. Only thus can we reverse our own course into madness, finding—and demonstrating—there is hope within, right in the middle of a place where there is none to be found without.

Like Hans Christian Andersen and the Brothers Grimm, Isak Dinesen and Angela Carter, A. S. Byatt knows that fairy tales are for grownups. And in this ravishing collection she breathes new life into the form. Little Black Book of Stories offers shivers along with magical thrills. Leaves rustle underfoot in a dark wood: two middle-aged women, childhood friends reunited by chance, venture into a dark forest where once, many years before, they saw--or thought they saw--something unspeakable. Another woman, recently bereaved, finds herself slowly but surely turning into stone. A coolly rational ob-gyn has his world pushed off-axis by a waiflike art student with her own ideas about the uses of the body. Spellbinding, witty, lovely, terrifying, the Little Black Book of Stories is Byatt at the height of her craft.

A boy grows to manhood while attempting to subdue the evil he unleashed on the world as an apprentice to the Master Wizard.

Amusing Ourselves to Death

Fahrenheit 451

Clean Language

Little Black Book of Stories

The Phantom Tollbooth

Creative Living Beyond Fear

A Modern Guide to Lasting Happiness

A totalitarian regime has ordered all books to be destroyed, but one of the book burners suddenly realizes their merit.

Describing how to give individuals an opportunity to discover how their symbolic perceptions are organized, what needs to happen for these to change, and how they can develop as a result, this text includes three client transcripts.

A Simon & Schuster eBook. Simon & Schuster has a great book for every reader.

The power of metaphor to break through in a noisy world and sell, persuade,& explain anything to anyone

Oriental Magic

Hypnotherapy Scripts

A Darker Shade of Magic

Branding in Practice

My Voice Will Go with You

You are already whole, already worthy.It took me a while to learn this. When I was 23, I lost my older brother. Everything fell apart. My old ways of being couldn't hold them together. So I began seeking another way. In The Magic of Well-Being, you'll find what I've learned on the path towards self-love, kindness, and authentic well-being. It's ancient wisdom for our modern setting, that everyone can understand. I hope it helps you find lasting happiness on this magical journey called Life.

Of the remaining chapters, the first isolates certain problems of a pragmatic nature from the central semantic concern, chapter II follows with a survey of recent scholarship on the question of semantic deviance, and chapter V compares the theory expounded in chapters III and IV with three other accounts of metaphor.

Presents over one hundred "teaching tales" of the hypnotherapist Milton Erickson, which he uses to influence his patients on conscious and unconscious levels, and discusses his approaches to hypnosis and psychotherapy

The Magic of Metaphor77 stories for teachers, trainers and thinkersCrown House Publishing