

The Oz Principle Getting Results Through Individual And Organizational Accountability

The must-read summary of Alan Lakein's book "How to Get Control of Your Time and Your Life: How to Achieve More Than You Ever Thought Possible" This complete summary of the ideas from Alan Lakein's book "How to Get Control of Your Time and Your Life" highlights that to waste your time is to waste your life, but conversely to master your time is to master your life. Providing you with the keys to manage your time more efficiently in both your personal and professional life, this summary will help you make the most of your life. Added value of this summary: • Save time • Understand the key concepts • Improve your time management skills To learn more, read "Get Control Of Your Time And Your Life" and discover how to make the most of your life!

Has your company struggled to roll EOS out to all levels of your organization? Do your employees understand why EOS is important or even what it is? What the Heck is EOS? is for the millions of employees in companies running their businesses on EOS (Entrepreneurial Operating System). An easy and fast read, this book answers the questions many employees have about EOS and their company: • What is an operating system? • What is EOS and why is my company using it? • What are the EOS foundational tools and how do they impact me? • What's in it for me? Designed to engage employees in the EOS process and tools, What the Heck is EOS? uses simple, straightforward language and provides questions about each tool for managers and employees to discuss creating more ownership and buy-in at the staff level. After reading this book, employees will not only have a better understanding of EOS but they will be more engaged, taking an active role in helping achieve your company's vision.

Clinical Anaesthesia Lecture Notes provides a comprehensive introduction to the modern principles and practices of anaesthesia for medical students, trainee doctors, anaesthetic nurses and other health professionals working with anaesthetists. This fifth edition has been fully updated to reflect changes in clinical practice, guidelines, equipment and drugs. Key features include: • A new chapter on the roles of the anaesthetist • Increased coverage of the peri-operative management of the overweight and obese patient, as well as an introduction to the fundamental aspects of paediatric anaesthesia • Coverage of recent developments within the specialty, including the rapidly growing recognition of the importance of non-technical skills (NTS), and the management of some of the most common peri-operative medical emergencies • Links to further online resources • A companion website at www.lecturenoteseries.com/anaesthesia featuring interactive true/false questions, SAQs, and a list of further reading and resources Full-colour diagrams, photographs, as well as learning objectives at the start of each chapter, support easy understanding of the knowledge and skills of anaesthesia, allowing confident transfer of information into clinical practice.

Job seekers are frustrated. Online job applications through job boards and employer sites are leading to dead ends. Why? Employers are closing the last chapter on the online application playbook. Inundated by online applications and hampered by computer systems that are unable to select viable candidates from the masses of applicants, employers are now using innovative strategies to recruit and screen candidates online. Advances in technology make the way jobs are found and filled online distinctly different from just a few years ago. Employers are scanning the Web using advanced tools to capture signals from LinkedIn, Facebook, and Twitter, among others, to recruit candidates. Based on leading Internet strategies, The Panic Free Job Search shows you how to get hired: By developing a professional, Web-savvy profile By leveraging the power of LinkedIn, Facebook, Twitter, Google+, VisualCV, YouTube, TubeMogul, and even your own Website By sending the right signals through social networking sites By tapping into the hidden job market Don't panic! You can get the job you want, even in this tough economy.

The Whole Body Reset

A Complete Guide for Employees in Companies Running on EOS

Traction

Change the Culture, Change the Game

Holding People Accountable for Results the Positive, Principled Way

It's Our Ship

The Wisdom of Oz

Captain D. Michael Abrashoff, legendary commander of the USS Benfold, continues in the same vein of his bestselling book IT'S YOUR SHIP with the

knowledge he's gained from his speaking to and advising some of the top business minds in the world. The story of Captain Abrashoff and his command of USS Benfold has become legendary inside and outside the Navy. By governing his ship with his unique management techniques, Abrashoff turned the Benfold into a model of naval efficiency, with amazing cost savings, the highest gunnery score in the Pacific Fleet, and a highly motivated and top performing crew. In IT'S YOUR SHIP, he first demonstrated how to bring his successful management techniques from the ship to the boardroom. Now, in his newest book IT'S OUR SHIP, in the same rugged, can-do voice, Abrashoff will focus on the leadership, motivational, and management insights and tips that he has learned from his last six years of addressing business and corporate audiences. Abrashoff's timely advice will be eminently prescriptive, and will feature anecdotes and insights from leaders of businesses large and small and from public and non-profit sectors.

Outlines a revisionist approach to management while arguing against common perceptions about the inevitability of startup failures, explaining the importance of providing genuinely needed products and services as well as organizing a business that can adapt to continuous customer feedback. #1 NEW YORK TIMES BESTSELLER • The game-changing author of Tribe of Mentors teaches you how to reach your peak physical potential with minimum effort. "A practical crash course in how to reinvent yourself."—Kevin Kelly, Wired Is it possible to reach your genetic potential in 6 months? Sleep 2 hours per day and perform better than on 8 hours? Lose more fat than a marathoner by bingeing? Indeed, and much more. The 4-Hour Body is the result of an obsessive quest, spanning more than a decade, to hack the human body using data science. It contains the collective wisdom of hundreds of elite athletes, dozens of MDs, and thousands of hours of jaw-dropping personal experimentation. From Olympic training centers to black-market laboratories, from Silicon Valley to South Africa, Tim Ferriss fixated on one life-changing question: For all things physical, what are the tiniest changes that produce the biggest results? Thousands of tests later, this book contains the answers for both men and women. It's the wisdom Tim used to gain 34 pounds of muscle in 28 days, without steroids, and in four hours of total gym time. From the gym to the bedroom, it's all here, and it all works. You will learn (in less than 30 minutes each): • How to lose those last 5-10 pounds (or 100+ pounds) with odd combinations of food and safe chemical cocktails • How to prevent fat gain while bingeing over the weekend or the holidays • How to sleep 2 hours per day and feel fully rested • How to produce 15-minute female orgasms • How to triple testosterone and double sperm count • How to go from running 5 kilometers to 50 kilometers in 12 weeks • How to reverse "permanent" injuries • How to pay for a beach vacation with one hospital visit And that's just the tip of the iceberg. There are more than 50 topics covered, all with real-world experiments, many including more than 200 test subjects. You don't need better genetics or more exercise. You need immediate results that compel you to continue. That's exactly what The 4-Hour Body delivers.

NEW YORK TIMES BESTSELLER • Learn the negotiation model used by Google to train employees worldwide, U.S. Special Ops to promote stability globally ("this stuff saves lives"), and families to forge better relationships. A 20% discount on an item already on sale. A four-year-old willingly brushes his/her teeth and goes to bed. A vacationing couple gets on a flight that has left the gate. \$5 million more for a small business; a billion dollars at a big one. Based on thirty years of research among forty thousand people in sixty countries, Wharton Business School Professor and Pulitzer Prize winner Stuart Diamond shows in this unique and revolutionary book how emotional intelligence, perceptions, cultural diversity and collaboration produce four times as much value as old-school, conflictive, power, leverage and logic. As negotiations underlie every human encounter, this immediately-usable advice works in virtually any situation: kids, jobs, travel, shopping, business, politics, relationships, cultures, partners, competitors. The tools are invisible until you first see them. Then they're always there to solve your problems and meet your goals.

Achieving What Matters Most Your Team, Your Company, Your Life

Achieve a Competitive Edge by Creating a Culture of Accountability

Unleash the Power of the Web and Social Networking to Get Hired

Accelerating Change by Getting Accountability Right

Journey to the Emerald City

What the Heck Is EOS?

The Carrot Principle

A step-by-step guide to supercharging the coaching culture inside your organization, from the New York Times bestselling author of The Oz Principle and The Wisdom of Oz. Coaching is the most effective method for boosting human performance. Studies shows that it increases productivity by 88%. Coaching, however, has become increasingly exclusive due to the high costs of external coaches. Managers, responsible for coaching the people on their teams, are overburdened by an ever-increasing span of control with little time to coach. The solution: extend coaching to the masses, so that everyone, at every level in the organization, can get the coaching they need, when they need it. A fresh take on a traditional model, Get a Coach, Be a Coach combines decades of first-hand experience with real-life stories and practical exercises. Drawing on over 30 years of advising senior management all over the world, authors Roger Connors, Jeff Adcock, Kelly Andrews, and Seth Connors offer a bottoms-up strategy: Self-Directed Performance Coaching. Unlike most coaching styles, this innovative approach puts the Learner, not the Coach, in

charge of the learner-coach relationship. *Self-Directed Performance Coaching* is for anyone, from brand-new hires and middle managers to senior leaders and C-level executives, who seeks to boost performance. All you have to do is: • Identify your Most Important Thing, whether it's that pitch you want to deliver or client you want to impress, • Find a Coach who's a Level Up, or someone who has already acquired the skills and experience you need, • Coach your Coach, or guide your coaching relationship to meet your specific learning needs, and • Be a Coach, and share your newfound expertise with the next generation of Learners. This book is for all who want to create a thriving coaching culture within their organization.

Praise for *Results That Last* "Quint Studer is a superb communicator with a deep belief in the power of relationships. His informal tone, sense of humor, and real-world stories bring his business principles to life. *Results That Last* has a vital, optimistic quality that will keep readers re-reading long after other leadership books have been relegated to a dark corner of the shelf." --Nido Qubein, author of *How to Get Anything You Want*; President, High Point University; Chairman, Great Harvest Bread Company; and founder, National Speakers Association Foundation "Results That Last is long overdue and fills a big gap in effective business management. There are legions of books that show us the way to achieve successful results in business, but very few that teach us how to institutionalize success. In reality, achieving success is the easy part. The real challenge is to achieve results that last. Quint Studer not only proves it is possible to hardwire a culture for lasting results, but lays out a simple, logical, and effective way to do so. Anyone who wants to make success a habit needs to read this book." --Bob MacDonald, former CEO, Allianz Life of North America and author of *Beat the System: 11 Secrets to Building an Entrepreneurial Culture in a Bureaucratic World* "I have always been fascinated by how the various parts of an organization work together to achieve strategic objectives. In *Results That Last*, Quint Studer explores the complex subject of performance improvement in a fresh, readable, and easy-to-grasp way. By standardizing certain business practices and leader behaviors, any company in any field can create an environment that allows it to achieve and sustain long-term results." --David F. Giannetto, coauthor of *The Performance Power Grid: The Proven Method to Create and Sustain Superior Organizational Performance*

The New York Times and Wall Street Journal bestseller, based on the principle that little, everyday decisions will either take you to the life you desire or to disaster by default. No gimmicks. No Hyperbole. No Magic Bullet. *The Compound Effect* is a distillation of the fundamental principles that have guided the most phenomenal achievements in business, relationships, and beyond. This easy-to-use, step-by-step operating system allows you to multiply your success, chart your progress, and achieve any desire. If you're serious about living an extraordinary life, use the power of *The Compound Effect* to create the success you want. You will find strategies including: How to win--every time! The No. 1 strategy to achieve any goal and triumph over any competitor, even if they're smarter, more talented or more experienced. Eradicating your bad habits (some you might be unaware of!) that are derailing your progress. The real, lasting keys to motivation--how to get yourself to do things you don't feel like doing. Capturing the elusive, awesome force of momentum. Catch this, and you'll be unstoppable. The acceleration secrets of superachievers. Do they have an unfair advantage? Yes they do, and now you can too!

The Oz Principle Getting Results Through Individual and Organizational Accountability Penguin

Managing Corporate Culture, Strategy, and Change in the New Age

The Compound Effect

The Leadership Secrets of Oz

Achieving Your Wildly Important Goals

Ten Steps Ahead

The New Science of How Your Body Can Heal Itself

The Art Of Innovation

Charan has seen the business world from both ends of the spectrum. While growing up in India, working in his family shoe business, he came to understand how a business works and the critical elements of success. A powerful lesson in what is really important in business, this remarkable book takes the lessons of the peddler and reveals how they can be used by the rest of us.

There isn't a business that doesn't want to be more creative in its thinking, products and processes. In *The Art of Innovation*, Tom Kelley, partner at the Silicon Valley-based firm IDEO, developer of hundreds of innovative products from the first commercial mouse to virtual reality headsets and the Palm hand-held, takes readers behind the scenes of this wildly imaginative company to reveal the strategies and secrets it uses to turn out hit after hit. Kelley shows how teams: -Research and immerse themselves in every possible aspect of a new product or service -Examine each product from the perspective of clients, consumers and other critical audiences -Brainstorm best when they are focussed, being physical and having fun *The Art of Innovation* will provide business leaders with the insights and tools they need to make their companies the leading-edge top-rated stars of their industries.

Why does the story of Dorothy, the Scarecrow, the Tin Man, and the Cowardly Lion touch us? Like all great entertainment, their journey resonates. We see ourselves in the characters and likewise wish we possessed the power, the brains, the heart, and the courage to make our own dreams come true. So what are your dreams? What do you want? Is it a promotion? Improving a relationship? Rescuing a child? Finding a new job? Saving a marriage? Getting a degree? Finding the love of your life? Making a difference in your community? This book will help you get whatever you consider worthwhile in life. Simply put, when you unleash the power of personal accountability it will energize you in lifealtering ways, giving you a concrete boost that enhances your ability to think, to withstand adversity, to generate confidence, and to increase your own natural emotional, mental, and intellectual strength. Roger Connors and Tom Smith know this because they've seen it work in their own lives and witnessed it in the lives of some of the most successful and influential people in the world. The authors first introduced this powerful accountability philosophy in the New York

Times bestseller *The Oz Principle*. Since then, millions have come to know them as “The Oz Guys” and they have gone on to help leaders all over the world teach and apply the principles you’re about to learn. Principles that have generated billions of dollars of wealth—along with a host of even more important results. Devotees of *The Oz Principle* have brought lifesaving medications to market, created better education in community colleges, greatly surpassed charity fund-raising goals, and improved medical practices in battlefield hospitals. In *The Wisdom of Oz*, Connors and Smith present the practical and powerful principles of personal accountability in simple, down-to-earth terms that you can apply in your homes, schools, communities, churches, and volunteer groups. The book will help you strengthen family relationships, improve friendships, motivate children, increase value on the job, improve health and financial well-being, or achieve whatever it is you most desire. Drawing on engaging stories about those who have overcome great odds—including South African president Nelson Mandela, Polish WWII hero Irena Sendler, and everyday men and women—Connors and Smith demonstrate that by taking personal ownership of your goals and accepting responsibility for your performance, you also take control of your success. You will read stories about people just like you who learned to beat their struggles, like the New York area fisherman who fell off his lobster boat and was adrift at sea for twelve hours in the chilly Atlantic . . . but survived. You will learn the traits that allowed a college senior who landed flat on her face in a 600-meter race to jump up and win. Or a thirteen-year-old soccer player who moved from the bench to the starting lineup. You will discover that while no one will ever wave a wizard’s wand and magically solve all your problems, there is a way to experience the near magical impact of personal accountability.

Results Revolution describes use of three simple levers: Required Results, Reciprocal Results, Realized Results; to sustainably drive greater Focus, Energy, and Solutions for your business.

How the Best Managers Use Recognition to Engage Their Employees, Retain Talent, and Drive Performance

Using Personal Accountability to Succeed in Everything You Do

The Breakthrough Strategy for Energizing Your Organization and Creating Accountability for Results

Getting Accountability Right

What Smart Business People Know That You Don't

Executing Your Strategy

The 4 Disciplines of Execution

"The official sequel to *The Oz Principle*."

New York Times Bestseller *Stop—and even reverse!*—age-related weight gain and muscle loss with the first-ever weight-loss plan specifically designed to shrink your belly, extend your life, and create your healthiest self at mid-life and beyond. You don’t have to gain weight as you age. That’s the simple yet revolutionary promise of *The Whole Body Reset*, which uncovers why standard diet and exercise advice stops working for us as we approach midlife—and reveals how simple changes to the way we eat can halt, and even reverse, age-related weight gain and muscle loss. *The Whole Body Reset* presents stunning new evidence about the power of “protein timing” for people at midlife—research that blows away current government guidelines, refutes the myth of slowing metabolisms and “inevitable” weight gain, and changes the way people in their mid-forties and older should think about food. *The Whole Body Reset* explains in simple, inspiring terms exactly how our bodies change with age, and how eating to accommodate those changes can make us respond to exercise as if we were twenty to thirty years younger. Developed by AARP, tested by a panel of more than 100 AARP employees, and approved by an international board of doctors, nutritionists, and fitness experts, *The Whole Body Reset* doesn’t use diet phases, eating windows, calorie restriction, or other trendy gimmicks. Its six simple secrets and scores of recipes are easy to follow, designed for real people living in the real world. A dining guide even shows how to follow this program in popular restaurants from McDonald’s to Starbucks to Olive Garden. And best of all: It works!

Newly updated to include information for the UK, *The Carrot Principle* illustrates how ordinary organizations have made themselves extraordinary through the use of strategic employee recognition. The authors show how great organizations and great managers succeed through living the Carrot Principle. Featuring case studies of effective recognition in some of the world's most successful organizations, such as DHL, Avis, Pepsi, etc and demonstrating how recognition has led to improved employee commitment and bottom line results in these companies, the book also shows how a Carrot Culture is not created by the CEO, senior leadership team or HR department, but manager by manager. The book provides examples of leaders - from around the globe - who lead through the Carrot Principle: providing plentiful how-to's for managers wishing to get started or hoping to enhance their recognition abilities. Overall, there has never been a book in the recognition or motivation space that has had this type of quantitative or case study support.

Business visionaries like Steve Jobs and Richard Branson are the stuff of legend. Yet we fumble in describing what they actually do. *TEN STEPS AHEAD* explains how it's not that some people can magically see opportunities - it's that the rest of us are blind to the ones all around us. We learn, for instance: How Richard Branson had the foresight to trademark Virgin Galactic in the early 1990s, when private spaceflight was science fiction; How Richard Feynman made breakthroughs in quantum mechanics by pretending he was an electron; Why Jeff Hawkins walked around with a block of wood and a chopstick to design the first Palm Pilot. Erik Calonius, who has interviewed many of the greatest living visionaries across disciplines and industries, weaves together their stories, highlights their shared attributes, and draws on science to help us understand what sets them apart

and how we too can see (and make) the future.

The 4-Hour Body

Review and Analysis of Lakein's Book

Getting Results Through Individual and Organizational Accountability

Get A Coach, Be A Coach

How You Can Negotiate to Succeed in Work and Life

The No-Nonsense Guide to Leadership

King Lear

OVER 1 MILLION COPIES SOLD! Do you have a grip on your business, or does your business have a grip on you? All entrepreneurs and business leaders face similar frustrations—personnel conflict, profit woes, and inadequate growth. Decisions never seem to get made, or, once made, fail to be properly implemented. But there is a solution. It's not complicated or theoretical. The Entrepreneurial Operating System® is a practical method for achieving the business success you have always envisioned. More than 80,000 companies have discovered what EOS can do. In Traction, you'll learn the secrets of strengthening the six key components of your business. You'll discover simple yet powerful ways to run your company that will give you and your leadership team more focus, more growth, and more enjoyment. Successful companies are applying Traction every day to run profitable, frustration-free businesses—and you can too. For an illustrative, real-world lesson on how to apply Traction to your business, check out its companion book, Get A Grip.

Contains the unabridged text King Lear as published in Volume XVII of The Caxton Edition of the Complete Works of William Shakespeare.

Eat your way to better health with this New York Times bestseller on food's ability to help the body heal itself from cancer, dementia, and dozens of other avoidable diseases. Forget everything you think you know about your body and food, and discover the new science of how the body heals itself. Learn how to identify the strategies and dosages for using food to transform your resilience and health in Eat to Beat Disease. We have radically underestimated our body's power to transform and restore our health.

Pioneering physician scientist, Dr. William Li, empowers readers by showing them the evidence behind over 200 health-boosting foods that can starve cancer, reduce your risk of dementia, and beat dozens of avoidable diseases. Eat to Beat Disease isn't about what foods to avoid, but rather is a life-changing guide to the hundreds of healing foods to add to your meals that support the body's defense systems, including: Plums Cinnamon Jasmine tea Red wine and beer Black Beans San Marzano tomatoes Olive oil Pacific oysters Cheeses like Jarlsberg, Camembert and cheddar Sourdough bread The book's plan shows you how to integrate the foods you already love into any diet or health plan to activate your body's health defense systems-Angiogenesis, Regeneration, Microbiome, DNA Protection, and Immunity-to fight cancer, diabetes, cardiovascular, neurodegenerative autoimmune diseases, and other debilitating conditions. Both informative and practical, Eat to Beat Disease explains the science of healing and prevention, the strategies for using food to actively transform health, and points the science of wellbeing and disease prevention in an exhilarating new direction.

No Marketing Blurb

How Today's Entrepreneurs Use Continuous Innovation to Create Radically Successful Businesses

Summary: How to Get Control of Your Time and Your Life

Creating Excellence

Hardwiring Behaviors That Will Take Your Company to the Top

Lessons in Creativity from IDEO, America's Leading Design Firm

Results That Last

Eat to Beat Disease

When Dorothy, the Tin Man, the Scarecrow, and the Cowardly Lion approached the great Wizard of Oz they assumed that their leader would wave his magic wand and solve their problems, leaving them off on their merry way. But that's not how a leader inspires a team, and that's not how a team finds success in the wonderful land of Oz. Instead, the Wizard guides them on their journey, reminding them of their own unique skills and abilities so they can accomplish their dreams. These unique and easy-to-use tools lay the foundation for great teamwork and inspiring management. You'll create a more effective workplace using the Wizard's easy-to-follow leadership principles, inspiring and encouraging both leaders and team members alike.

CHANGE YOUR COMPANY. CHANGE THE LIVES OF OTHERS. CHANGE THE WORLD. An INFLUENCER leads change. An INFLUENCER replaces bad behaviors with powerful new skills. An INFLUENCER makes things happen. This is what it takes to be an INFLUENCER. Whether you're a CEO, a parent, or merely a person who wants to make a difference, you probably wish you had more influence with the people in your life. But most of us stop trying to make change happen because we believe it is too difficult, if not impossible. We learn to cope rather than learning to influence. From the bestselling authors who taught the world how to have Crucial Conversations comes the new edition of Influencer, a thought-provoking book that combines the remarkable insights of behavioral scientists and business leaders with the astonishing stories of high-powered influencers from all walks of life. You'll be taught each and every step of the influence process—including robust strategies for making change inevitable in your personal life, your business, and your world. You'll learn how to: Identify high-leverage behaviors that lead to rapid and profound change Apply strategies for changing both thoughts and actions Marshal six sources of influence to make change inevitable Influencer takes you on a fascinating journey from San Francisco to Thailand to South Africa, where you'll see how seemingly "insignificant" people are making incredibly significant improvements in solving problems others would think impossible. You'll learn how savvy folks make change not only achievable and sustainable, but inevitable. You'll discover breakthrough ways of changing the key behaviors that lead to greater safety, productivity, quality, and customer service. No matter who you are or what you do, you'll never learn a more valuable or

important set of principles and skills. Once you tap into the power of influence, you can reach out and help others work smarter, grow faster, live, look, and feel better--and even save lives. The sky is the limit . . . for an Influencer. PRAISE FOR INFLUENCER: "AN INSTANT CLASSIC! Whether you're leading change or changing your life, this book delivers." -- Stephen R. Covey, author of The 7 Habits of Highly Effective People "Ideas can change the world—but only when coupled with influence--the ability to change hearts, minds, and behavior. This book provides a practical approach to lead change and empower us all to make a difference." -- Muhammad Yunus, Nobel Peace Prize Winner "Influencing human behavior is one of the most difficult challenges faced by leaders. This book provides powerful insight into how to make behavior change that will last." -- Sidney Taurel, Chairman and Chief Executive Officer, Eli Lilly and Company "If you are truly motivated to make productive changes in your life, don't put down this book until you reach the last page. Whether dealing with a recalcitrant teen, doggedly resistant coworkers, or a personal frustration that 'no one ever wants to hear my view,' Influencer can help guide you in making the changes that put you in the driver's seat." -- Deborah Norville, anchor of Inside Edition and bestselling author

Connors and Smith explore the direct link between a company's culture and the results it produces, providing a program to transform entrenched patterns into potent new ways of being and doing. Getting to the core of why people work as they do is a dynamic process demanding that leaders take control of the culture to create experiences that foster beliefs, drive actions, and produce the ultimate competitive advantage. Filled with success stories, the book introduces a step by step model to help people at any level of the organization take action that will alter the company's belief system in order to produce the desired results.

Ninety percent of businesses still fail to execute their strategies because their leaders do not understand how to break each strategy down into groups of activities and sequences of events that drive the company steadily toward its desired goal. Beyond that, managers often fail to prioritize these activities, assign responsibility for them, and decide on measures of their success. The authors argue that successful project design translates into successful strategic execution and that projects provide the critical link between knowing the strategy and living into it.

Fix It

Clinical Anaesthesia

Results Revolution

Using the Power of Self-Directed Performance Coaching to Accelerate Results

The Panic Free Job Search

The Secret

Lincoln On Leadership

The New York Times bestseller that provides a simple, proven approach to improve accountability and the bottom line. The economy crashes, the government misfires, businesses fail, leaders don't lead, managers don't manage, and people don't follow through, leaving us asking, "How did that happen?" Surprises caused by a lack of personal accountability plague almost every organization today, from the political arena to large and small businesses. How Did That Happen? offers a proven way to eliminate these nasty surprises, gain an unbeatable competitive edge, and enhance performance by holding others accountable the positive, principled way. As the experts on workplace accountability and the authors of The Oz Principle, Roger Connors and Tom Smith tackle the next crucial step everyone can take, whether working as a manager, supervisor, CEO, or individual performer: creating greater accountability in all the people on whom you depend.

The newest addition to Partners In Leadership's accountability series that began with the classic The Oz Principle. The Oz Principle has sold more than a million copies since it debuted in 1994, establishing it as the go-to reference on workplace accountability throughout the world. By embracing its practical and invaluable advice, tens of thousands of companies have improved their organizational accountability -- the key to achieving and sustaining exceptional results. Now, the team at Partners In Leadership is applying thirty years of proven success to a whole new concept: Propeller. This book presents a modern take on accountability, while remaining faithful to the elegantly simple premise: When people take personal ownership of their organization's priorities and accept responsibility for their own performance, they become more engaged and perform at a higher level. With all new examples and stories, Propeller builds on the The Oz Principle's legacy to inspire the next generation of readers to tap the incredible power of personal, team, and organizational accountability.

The definitive book on workplace accountability by the New York Times bestselling authors of How Did That Happen? Since it was originally published in 1994, The Oz Principle has sold nearly 600,000 copies and become the worldwide bible on accountability. Through its practical and invaluable advice, thousands of companies have learned just how vital personal and organizational accountability is for a company to achieve and maintain its best results. At the core of the authors' message is the idea that when people take personal ownership of their organization's goals and accept responsibility for their own performance, they become more invested and work at a higher level to ensure not only their own success, but everyone's. Now more than ever, The Oz Principle is vital to anyone charged with obtaining results. It is a must have, must read, and must apply classic business book.

Creating Excellence, first published in 1984, proposes a rational yet visionary blend of approaches for a winning, strategy-driven culture that can provide you and your company with the confidence that gets results. Based on a programme of six essential leadership skills – vision, sensitivity, insight, versatility, focus, and patience – this step-by-step blueprint for organisational excellence shows the New Age Executive exactly how to: Know your firm ' s capabilities – and make the most of them Motivate your people to peak performance Respond positively to change from within and without Develop long-term goals and see them through And turn crisis into opportunity All these principles are illustrated with fascinating case studies of the most spectacular successes and failures in the history of American enterprise. In addition, hands-on ' exercises ' will enable you to test their application to the concerns of your own organisation. Whether you work for a small business or a vast conglomerate, in a hot new industry or a

mature, stable environment, Creative Excellence can help make you the most important corporate asset of the eighties – and beyond.

An Uncommon Guide to Rapid Fat-Loss, Incredible Sex, and Becoming Superhuman

How Did That Happen?

The Oz Principle

How Your Company Really Works

Get a Grip on Your Business

How to Break it Down and Get it Done

The tenth-anniversary edition of the book that changed lives in profound ways, now with a new foreword and afterword. In 2006, a groundbreaking feature-length film revealed the great mystery of the universe—The Secret—and, later that year, Rhonda Byrne followed with a book that became a worldwide bestseller. Fragments of a Great Secret have been found in the oral traditions, in literature, in religions and philosophies throughout the centuries. For the first time, all the pieces of The Secret come together in an incredible revelation that will be life-transforming for all who experience it. In this book, you'll learn how to use The Secret in every aspect of your life—money, health, relationships, happiness, and in every interaction you have in the world. You'll begin to understand the hidden, untapped power that's within you, and this revelation can bring joy to every aspect of your life. The Secret contains wisdom from modern-day teachers—men and women who have used it to achieve health, wealth, and happiness. By applying the knowledge of The Secret, they bring to light compelling stories of eradicating disease, acquiring massive wealth, overcoming obstacles, and achieving what many would regard as impossible.

A fully revised and updated installment from the bestselling author of The Oz Principle Series. Two-time New York Times bestselling authors Roger Connors and Tom Smith show how leaders can achieve record-breaking results by quickly and effectively shaping their organizational culture to capitalize on their greatest asset—their people. Change the Culture, Change the Game joins their classic book, The Oz Principle, and their recent bestseller, How Did That Happen?, to complete the most comprehensive series ever written on workplace accountability. Based on an earlier book, Journey to the Emerald City, this fully revised installment captures what the authors have learned while working with the hundreds of thousands of people on using organizational culture as a strategic advantage.

BUSINESS STRATEGY. "The 4 Disciplines of Execution "offers the what but also how effective execution is achieved. They share numerous examples of companies that have done just that, not once, but over and over again. This is a book that every leader should read! (Clayton Christensen, Professor, Harvard Business School, and author of "The Innovator s Dilemma)." Do you remember the last major initiative you watched die in your organization? Did it go down with a loud crash? Or was it slowly and quietly suffocated by other competing priorities? By the time it finally disappeared, it s likely no one even noticed. What happened? The whirlwind of urgent activity required to keep things running day-to-day devoured all the time and energy you needed to invest in executing your strategy for tomorrow. "The 4 Disciplines of Execution" can change all that forever.

Your Weight-Loss Plan for a Flat Belly, Optimum Health & a Body You'll Love at Midlife and Beyond

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